



Regional Market Update

Australia | Released November 2022



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Regional Market Performance

The latest quarterly regional report analyses 25 of Australia's largest non-capital city regions, examining performance across both house and unit markets over the 12 months to October 2022.

Houses



Across Australia's largest 25 non-capital city regions, 21 recorded an increase in house values over the year to October 2022, down from 25 over the year to July. The South East region in South Australia was the best performing regional house market, with an annual value growth of 21.7%, followed by the New South Wales regions of Riverina and New England and North West, up 20.5% and 19.8% respectively. The lowest yearly growth rate was recorded across the Richmond-Tweed (-7.8%) and Illawarra (-1.9%) regions in New South Wales, with values falling below the levels recorded this time last year.

Growth conditions across regional markets have continued to soften with 22 regions recording a fall in house values over the three months to October, up from 10 over the three months to July. Central Queensland was the only region that saw an increase in house values over the quarter, albeit a small one (0.1%), while the remaining two regions held steady over the quarter (South East, SA and Bunbury, WA). The Richmond-Tweed region (NSW) recorded the largest quarterly fall, down -11.7%, followed by the Southern Highlands and Shoalhaven (NSW) and Sunshine Coast (Qld), where house values declined by -7.1% across both regions.

The top three regions with the largest increase in sales volumes over the 12 months to August were all located in Queensland. Annual house sales across Townsville were up 21.6%, while sales activity across Central Queensland and Mackay - Isaac - Whitsunday rose by 18.6% and 12.5% respectively. At the other end of the scale, the number of regions recording a decline in annual sales activity increased, from 15 over the 12 months to May, to 19 over the 12 months to August. The Southern Highlands and Shoalhaven region in NSW recorded the largest fall (-27.5%), followed by Richmond - Tweed, NSW (-26.5%), Latrobe-Gippsland, Vic (-24.5%) and the Sunshine Coast, Qld (-21.4%).

Houses sold fastest in Toowoomba (Qld) where the median time on market over the year to October was 13 days, down from 17 days over the previous 12 months. Tasmania's Launceston and North East region recorded the second fastest sales time, with a median time on market of 19 days, up from 13 days over the previous 12 month period. The slowest selling house region was once again the New England and North West region in NSW, where houses were taking 43 days to sell on average over the 12 months to October 2022, an improvement from the 61 days it took to sell a house in the year to October 2021. Vendors in the Central West (NSW) and Latrobe-Gippsland (Vic) regions are offering the smallest discounts to secure a sale with a median discount rate of -2.7%, while the largest discounts are being offered across the Southern Highlands and Shoalhaven region (-4.9%).

REGIONAL MARKET PERFORMANCE

Units



Across Australia's regional unit markets, Queensland's Cairns and Toowoomba regions recorded the highest annual increase in values over the 12 months to October 2022, up 18.9% and 17.4% respectively. At the other end of the scale, Townsville (Qld) and Richmond-Tweed (NSW) were the only regions to record a decline in unit values over the past year, down -2.6% and -0.2% respectively.

While all but two of the 16 regions analysed saw an annual increase in unit values, 14 saw unit values fall over the three months to October, double the number of regions that recorded a decline in values over the 3 months to July. Southern Highlands and Shoalhaven, NSW (-7.7%) recorded the largest quarterly fall in unit values, followed by Queensland's Sunshine Coast, where unit values declined -6.0% over the three months to October.

Only five regions saw an increase in the volume of unit sales over the year to August, with all five located in Queensland. Annual unit sales increased by 39.2% across Mackay - Isaac - Whitsunday, 24.5% across Townsville, 19.5% across Toowoomba, 16.6% across Cairns and 11.3% across Central Queensland. In contrast, 20 regions saw sales volumes fall over the year to August, with four of the five largest declines recorded across NSW. Southern Highlands and Shoalhaven (-35.8%), Newcastle and Lake Macquarie (-30.9%), Illawarra (-26.4%) and Richmond-Tweed (-26.2%), all in New South Wales, recorded the largest year-on-year declines, followed by Victoria's Ballarat region (-24.4%).

Units across Queensland's Toowoomba region are currently selling quicker than any other region with a median time on market of 19 days over the year to October 2022, followed by the Gold Coast, Qld (20 days), Ballarat, Vic (21 days) and Cairns, Qld (21 days). Townsville in Queensland and the Capital region in NSW were the slowest selling unit regions, with a median time on market of 42 days and 41 days respectively. Vendors in Townville are offering the largest discounts in order to secure a sale (-4.4%) while discounts of -1.9% in the Hunter Valley exc Newcastle region (NSW) are the lowest amongst the unit markets analysed.



Capital Region | NSW

Based on the Capital Region Statistical Area Level 4 region

Annual Dwelling Sales August 2022

6,080

-17.6% lower than one year ago,
and 4.1% above the five year
average for the region.



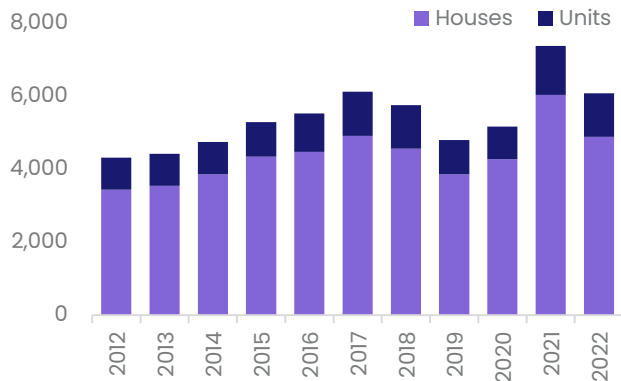
-19.0%

HOUSE SALES

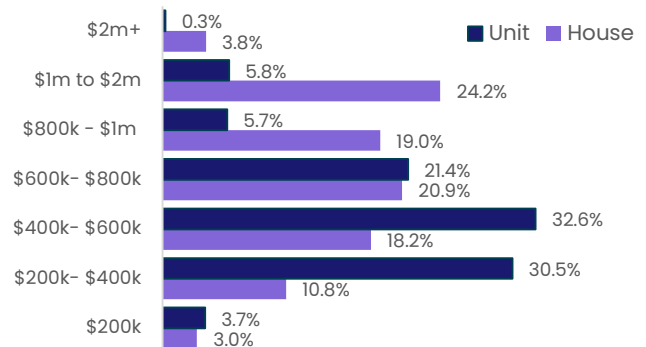


-11.6%

UNIT SALES

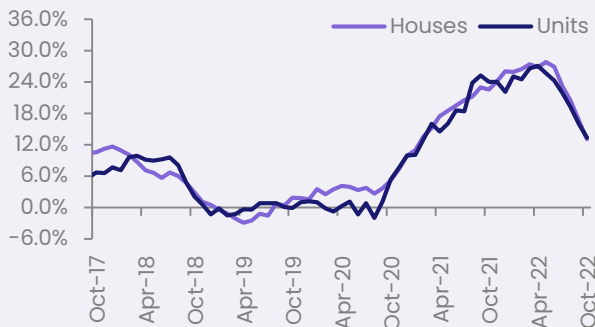


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

13.1%



UNITS

13.4%

Upper
quartile

10.3%

14.0%

Lower
quartile

17.3%

13.7%

Median
Value

\$777,927

\$484,326



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.4%

42 days

1 year ago

-2.3%

45 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

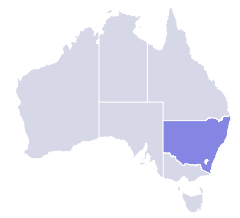
-2.2%

41 days

1 year ago

-1.5%

43 days



Central West | NSW

Based on the Central West Statistical Area Level 4 region

Annual Dwelling Sales August 2022

4,980

-16.1% lower than one year ago,
and 4.7% above the five year
average for the region.



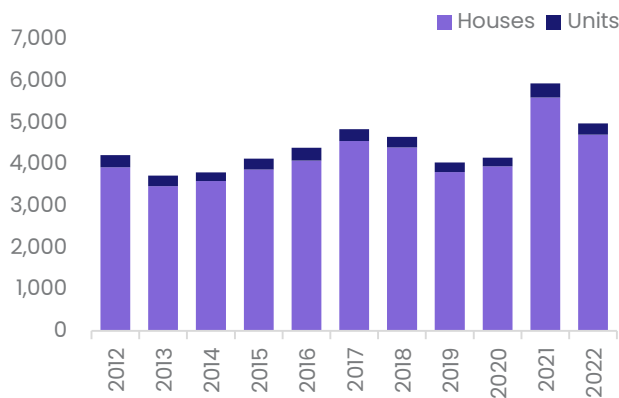
-15.9%

HOUSE SALES

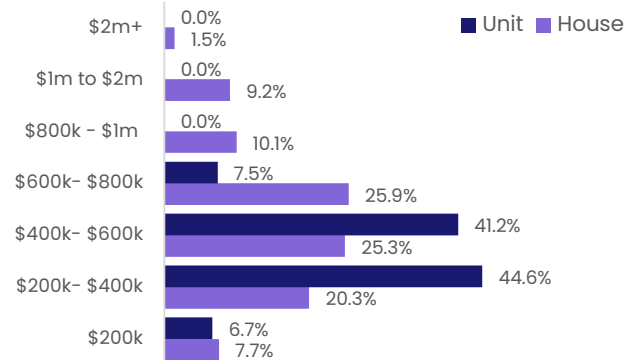


-20.7%

UNIT SALES

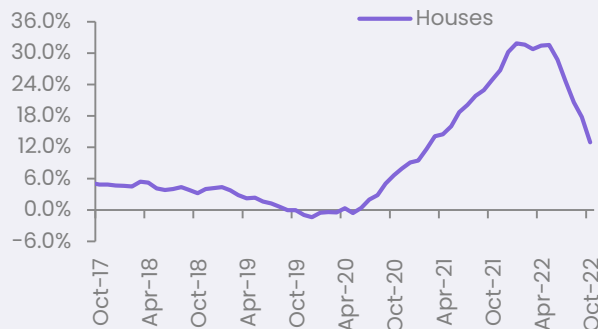


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

13.0%



UNITS

n.a

Upper
quartile

8.1%

n.a

Lower
quartile

17.8%

n.a

Median
Value

\$580,550

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.7%

37 days

1 year ago

-2.5%

41 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a



Hunter Valley exc Newcastle | NSW

Based on the Hunter Valley exc Newcastle Statistical Area Level 4 region

Annual Dwelling Sales August 2022

7,688

-13.3% lower than one year ago,
and 10.4% above the five year
average for the region.



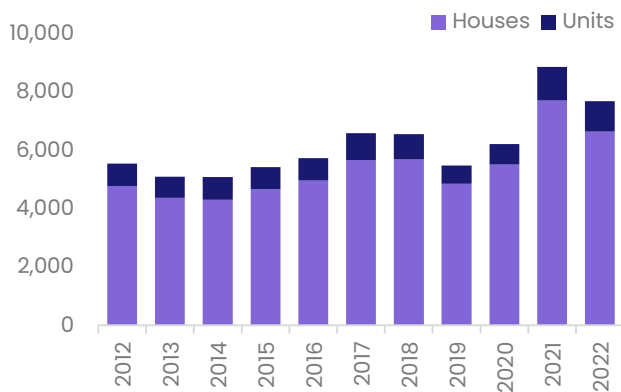
-13.8%

HOUSE SALES

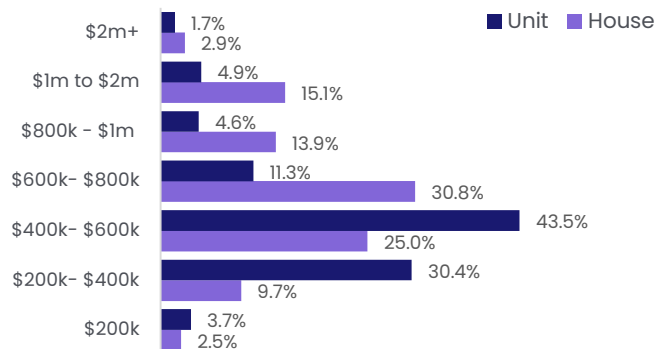


-10.0%

UNIT SALES

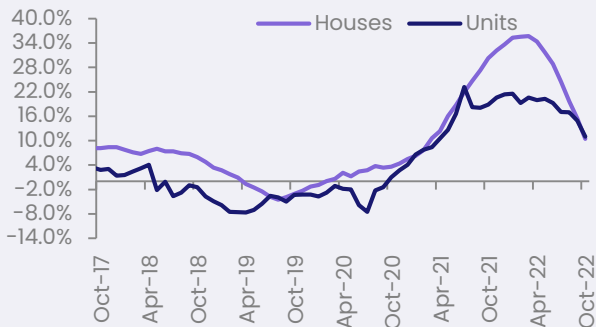


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

10.4%



UNITS

11.0%

Upper
quartile

7.0%

9.1%

Lower
quartile

21.3%

10.5%

Median
Value

\$689,980

\$505,132



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.8%

29 days

1 year ago

-2.0%

25 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-1.9%

27 days

1 year ago

-1.8%

31 days



Illawarra | NSW

Based on the Illawarra Statistical Area Level 4 region

Annual Dwelling Sales August 2022

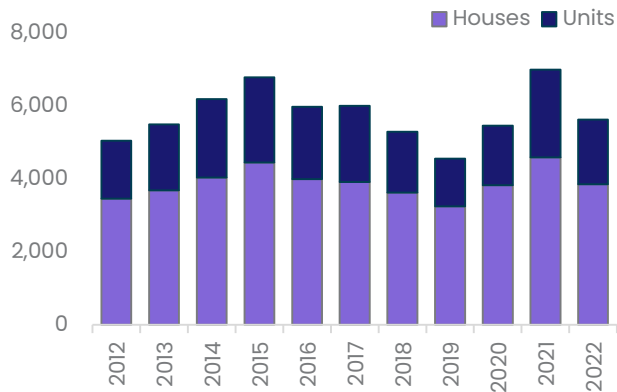
5,637 -19.6% lower than one year ago, and 0.8% above the five year average for the region.



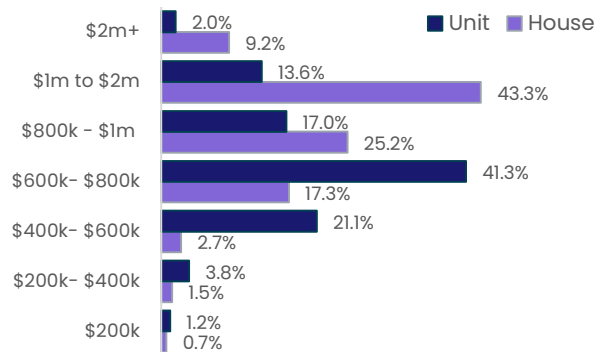
-16.0%
HOUSE SALES



-26.4%
UNIT SALES

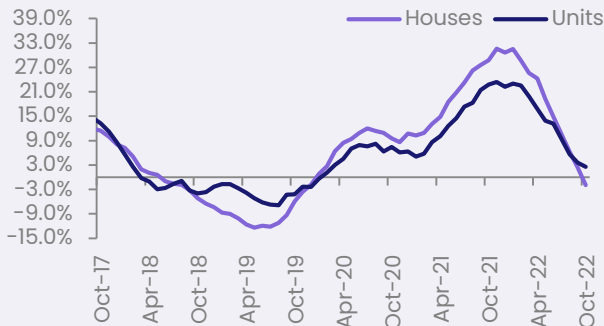


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES
-1.9%



UNITS
2.5%

Upper quartile **-3.4%**

0.9%

Lower quartile **2.5%**

4.1%

Median Value **\$971,873**

\$713,128



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-4.7%** **28 days**

1 year ago **-2.0%** **20 days**



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-3.2%** **28 days**

1 year ago **-2.1%** **22 days**



Mid North Coast | NSW

Based on the Mid North Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2022

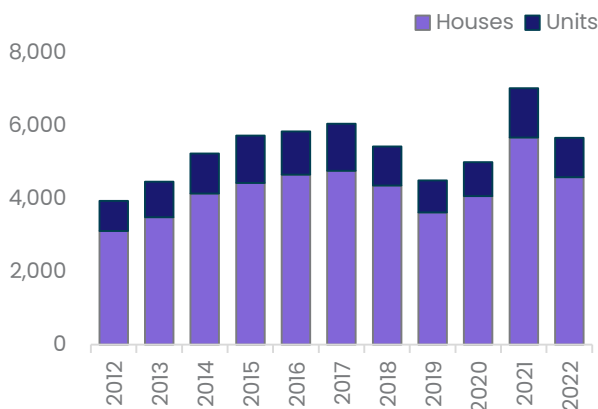
5,672 -19.4% lower than one year ago,
and 2.5% above the five year
average for the region.



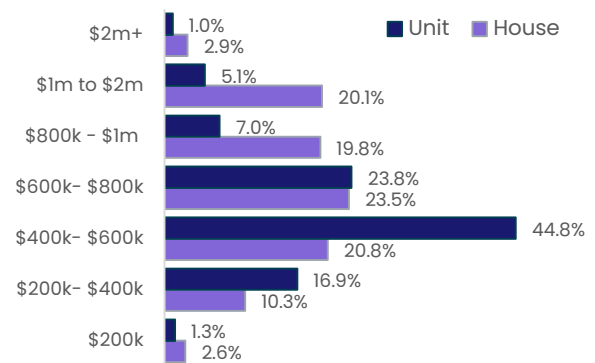
-19.2%
HOUSE SALES



-20.1%
UNIT SALES

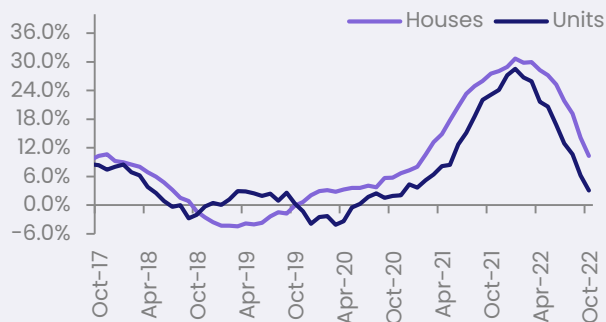


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES
10.3%



UNITS
3.1%

Upper
quartile **6.9%**

1.8%

Lower
quartile **15.7%**

5.6%

Median
Value **\$763,834**

\$532,231



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-3.4%** **36 days**

1 year ago **-2.2%** **34 days**



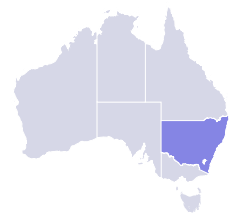
Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-2.7%** **33 days**

1 year ago **-1.3%** **27 days**



New England and North West | NSW

Based on the New England and North West Statistical Area Level 4 region

Annual Dwelling Sales August 2022

5,210

2.5% higher than one year ago,
and 35.1% above the five year
average for the region.



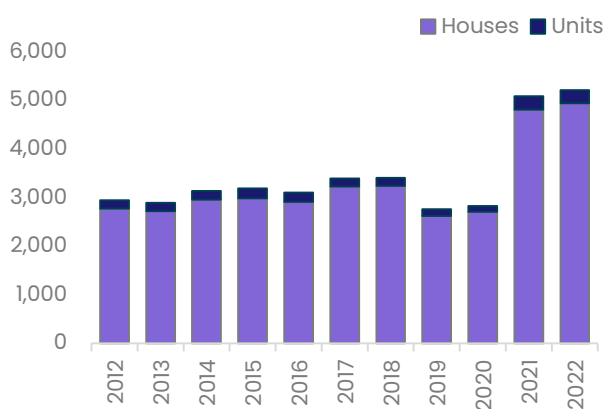
2.8%

HOUSE SALES

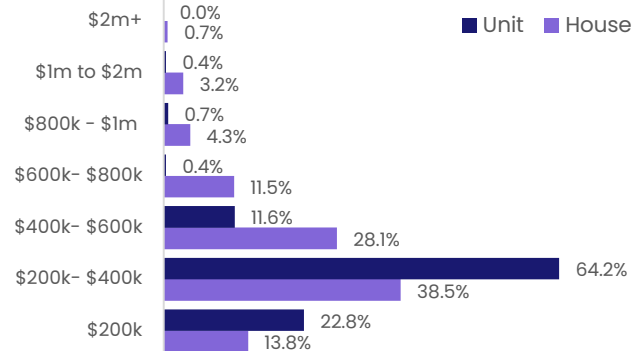


-1.8%

UNIT SALES

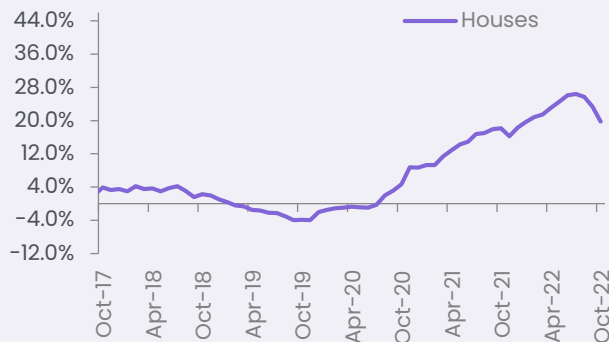


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

19.8%



UNITS

n.a

Upper
quartile

17.4%

n.a

Lower
quartile

24.0%

n.a

Median
Value

\$406,535

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.9%

43 days

1 year ago

-3.5%

61 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a



Newcastle and Lake Macquarie | NSW

Based on the Newcastle and Lake Macquarie Statistical Area Level 4 region

Annual Dwelling Sales August 2022

7,980

-18.7% lower than one year ago,
and in line with the five year
average for the region.



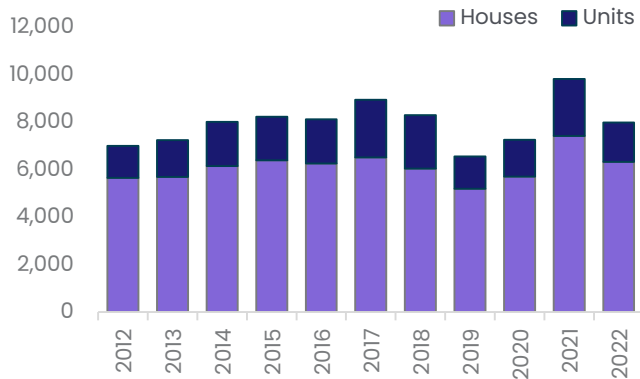
-14.7%

HOUSE SALES

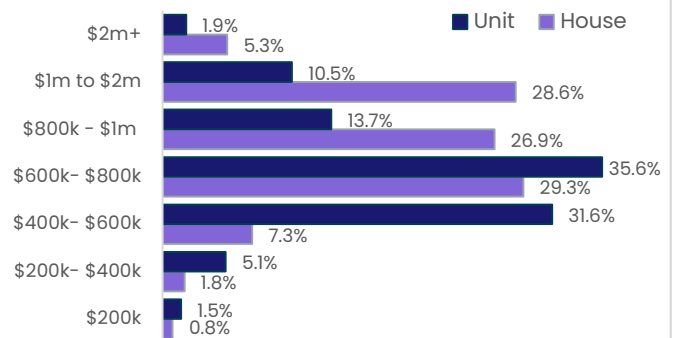


-30.9%

UNIT SALES

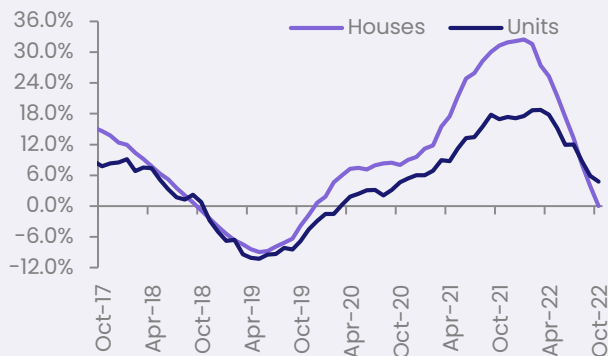


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

0.0%



UNITS

4.8%

Upper
quartile

-2.9%

3.6%

Lower
quartile

4.8%

7.4%

Median
Value

\$841,296

\$654,015



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.2%

26 days

1 year ago

-2.6%

18 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.7%

25 days

1 year ago

-2.3%

26 days



Richmond – Tweed | NSW

Based on the Richmond – Tweed Statistical Area Level 4 region

Annual Dwelling Sales August 2022

5,270

-26.4% lower than one year ago,
and -7.3% below the five year
average for the region.



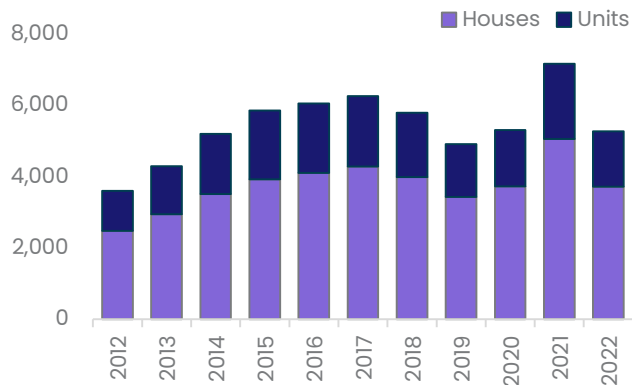
-26.5%

HOUSE SALES

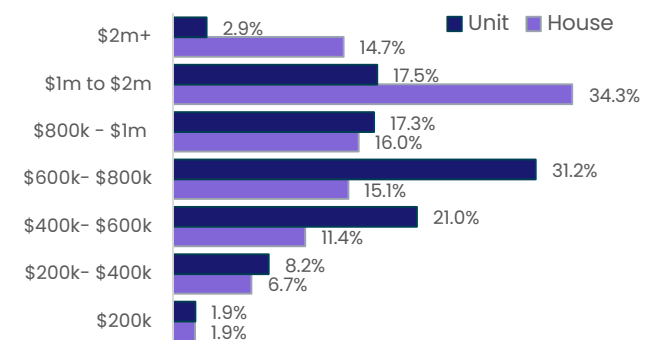


-26.2%

UNIT SALES

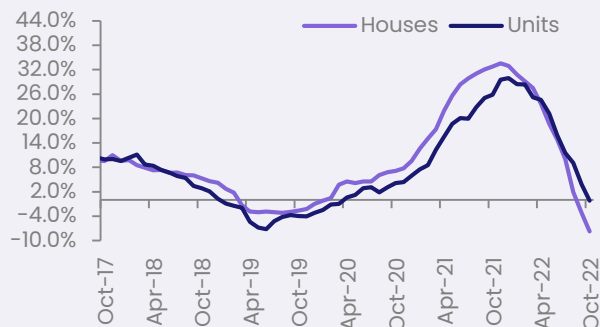


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

-7.8%



UNITS

-0.2%

Upper quartile **-11.2%**

-2.0%

Lower quartile **-1.8%**

3.4%

Median Value **\$932,395**

\$666,608



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-4.8%** **42 days**

1 year ago **-2.6%** **32 days**



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-2.6%** **32 days**

1 year ago **-1.9%** **27 days**



Riverina | NSW

Based on the Riverina Statistical Area Level 4 region

Annual Dwelling Sales August 2022

3,521

-9.2% lower than one year ago,
and 7.1% above the five year
average for the region.



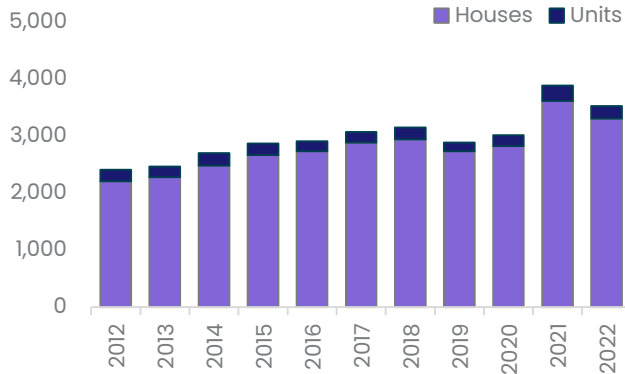
-8.6%

HOUSE SALES

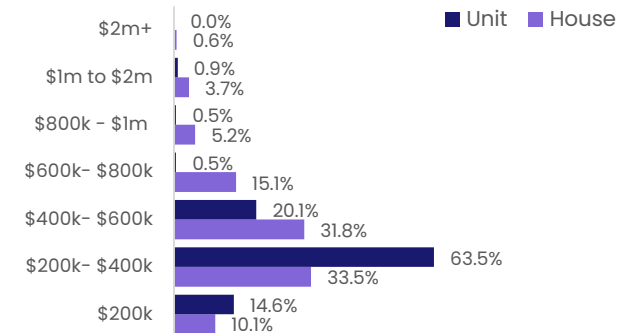


-17.0%

UNIT SALES

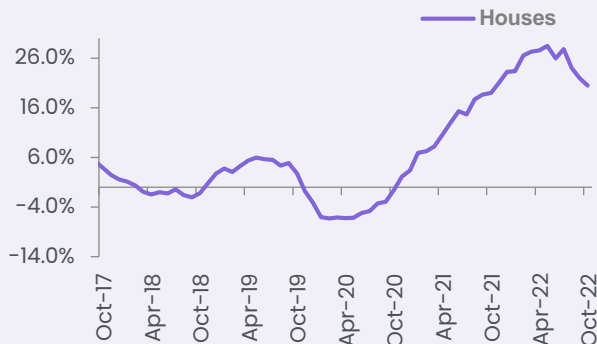


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

20.5%



UNITS

n.a

Upper
quartile

16.1%

n.a

Lower
quartile

26.6%

n.a

Median
Value

\$434,800

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.8%

37 days

1 year ago

-2.7%

43 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

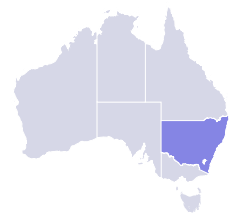
n.a

n.a

1 year ago

n.a

n.a



Southern Highlands and Shoalhaven | NSW

Based on the Southern Highlands and Shoalhaven Statistical Area Level 4 region

Annual Dwelling Sales August 2022

4,006

-28.3% lower than one year ago,
and -0.5% below the five year
average for the region.



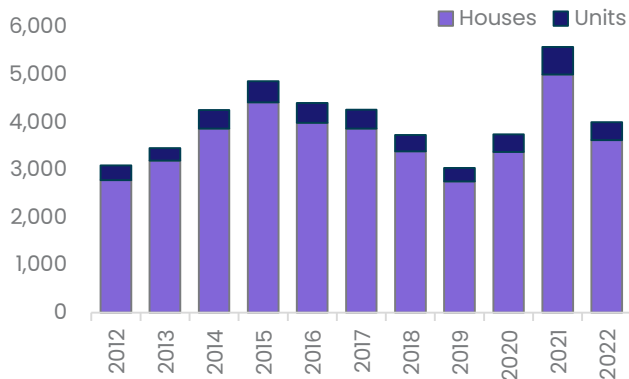
-27.5%

HOUSE SALES

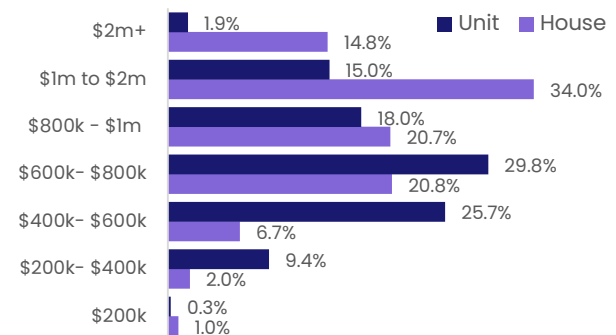


-35.8%

UNIT SALES

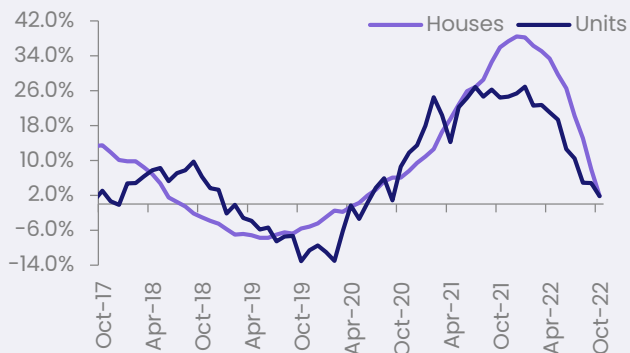


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

1.8%



UNITS

1.8%

Upper
quartile

2.1%

1.0%

Lower
quartile

0.9%

4.6%

Median
Value

\$936,024

\$655,369



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.9%

39 days

1 year ago

-3.0%

32 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

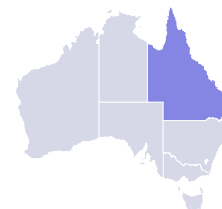
-3.1%

38 days

1 year ago

-2.1%

36 days



Cairns | QLD

Based on the Cairns Statistical Area Level 4 region

Annual Dwelling Sales August 2022

8,625

2.4% higher than one year ago,
and 33.1% above the five year
average for the region.



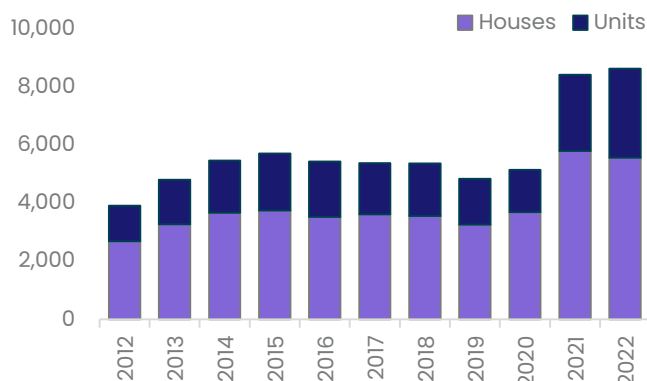
-4.0%

HOUSE SALES

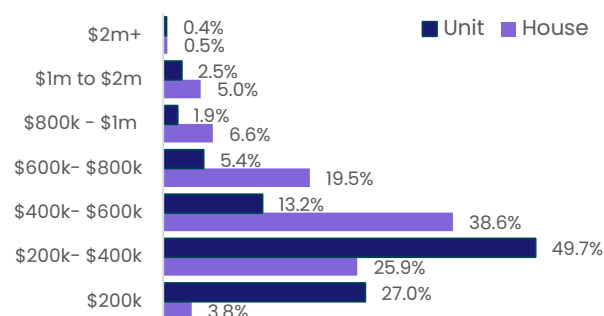


16.6%

UNIT SALES

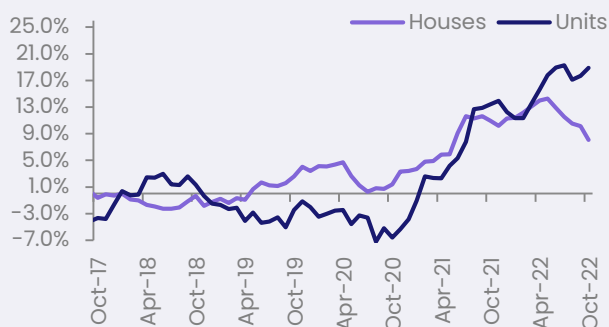


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

8.1%



UNITS

18.9%

Upper
quartile

7.9%

17.2%

Lower
quartile

8.1%

21.2%

Median
Value

\$509,775

\$313,920



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.6%

23 days

1 year ago

-3.6%

28 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

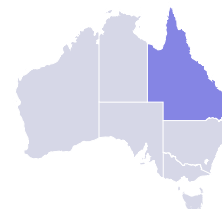
-3.1%

21 days

1 year ago

-3.7%

34 days



Central Queensland | QLD

Based on the Central Queensland Statistical Area Level 4 region

Annual Dwelling Sales August 2022

7,515

17.7% higher than one year ago,
and 59.2% above the five year
average for the region.



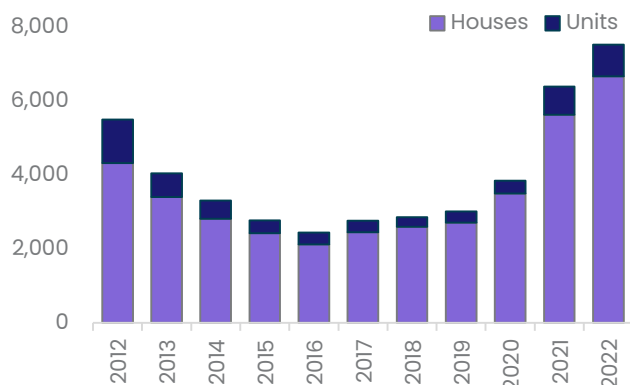
18.6%

HOUSE SALES

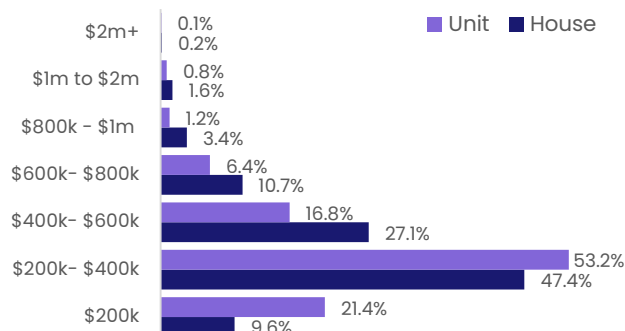


11.3%

UNIT SALES

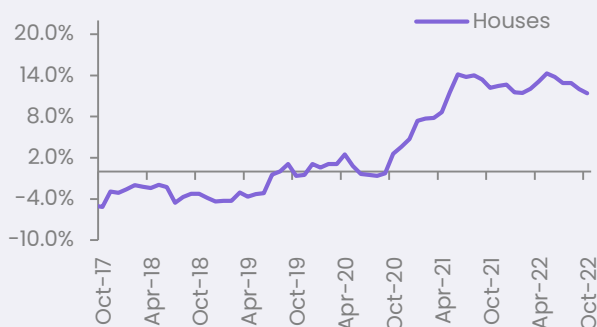


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

11.4%



UNITS

n.a

Upper
quartile

13.8%

n.a

Lower
quartile

11.7%

n.a

Median
Value

\$395,098

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.8%

29 days

1 year ago

-3.8%

37 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

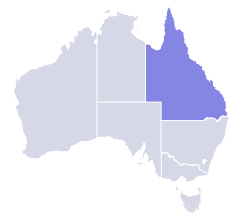
n.a

n.a

1 year ago

n.a

n.a



Gold Coast | QLD

Based on the Gold Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2022

20,844

-11.7% lower than one year ago,
and 13.9% above the five year
average for the region.



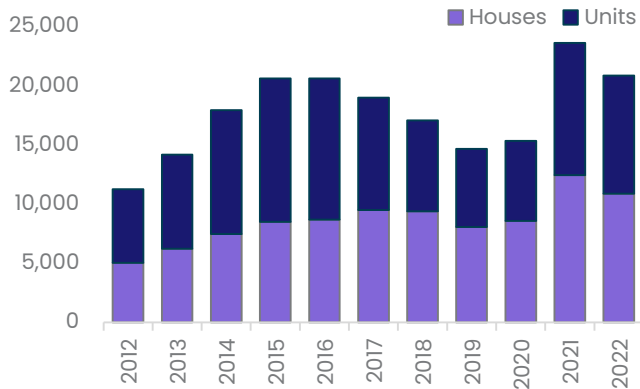
-12.8%

HOUSE SALES

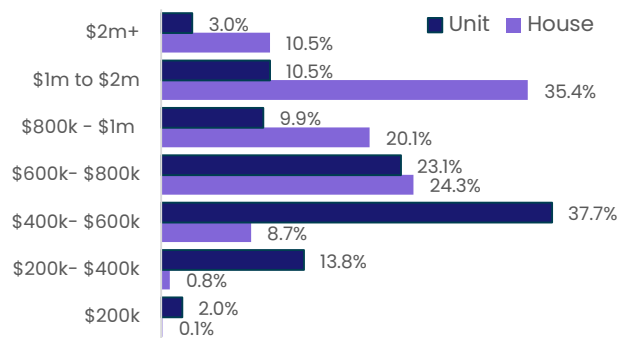


-10.5%

UNIT SALES

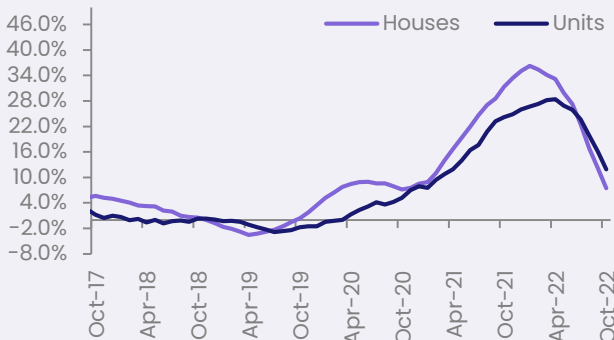


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

7.5%



UNITS

11.9%

Upper
quartile

4.8%

7.7%

Lower
quartile

12.1%

19.2%

Median
Value

\$1,003,676

\$654,977



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.4%

21 days

1 year ago

-3.1%

15 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

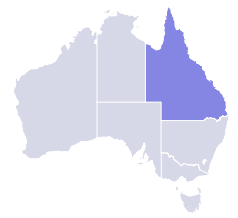
-3.4%

20 days

1 year ago

-2.9%

23 days



Mackay – Isaac – Whitsunday | QLD

Based on the Mackay – Isaac - Whitsunday Statistical Area Level 4 region

Annual Dwelling Sales August 2022

5,641

16.8% higher than one year ago,
and 53.9% above the five year
average for the region.



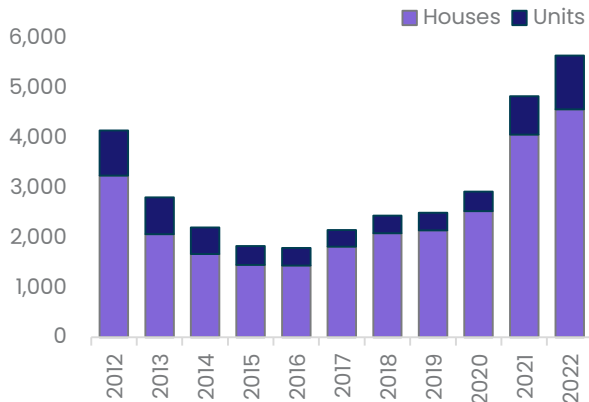
12.5%

HOUSE SALES

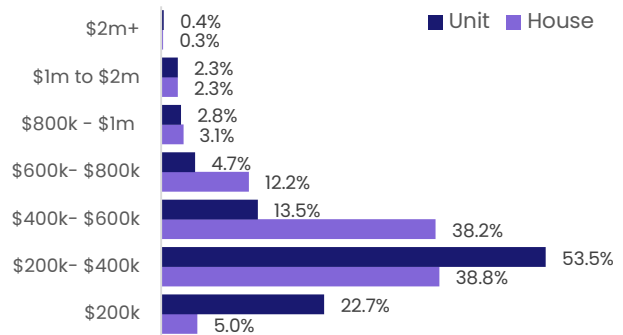


39.2%

UNIT SALES

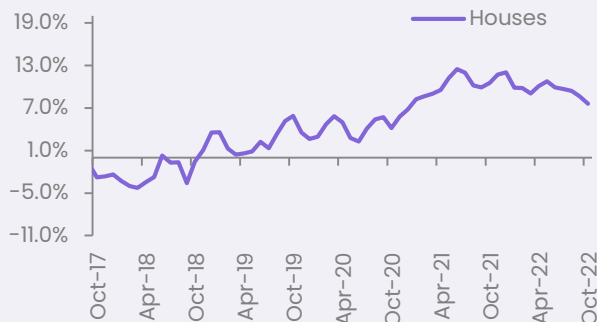


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

7.6%



UNITS

n.a

Upper
quartile

6.7%

n.a

Lower
quartile

11.4%

n.a

Median
Value

\$426,756

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.3%

34 days

1 year ago

-4.2%

34 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

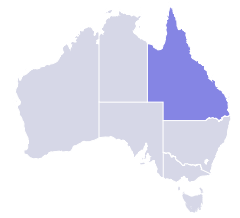
n.a

n.a

1 year ago

n.a

n.a



Sunshine Coast | QLD

Based on the Sunshine Coast Statistical Area Level 4 region

Annual Dwelling Sales August 2022

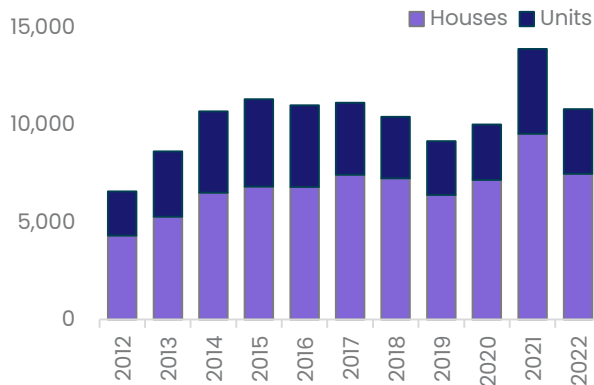
10,829 -22.2% lower than one year ago,
and -0.5% below the five year
average for the region.



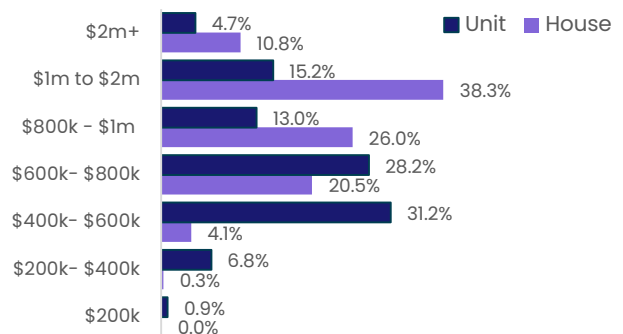
-21.4%
HOUSE SALES



-23.9%
UNIT SALES

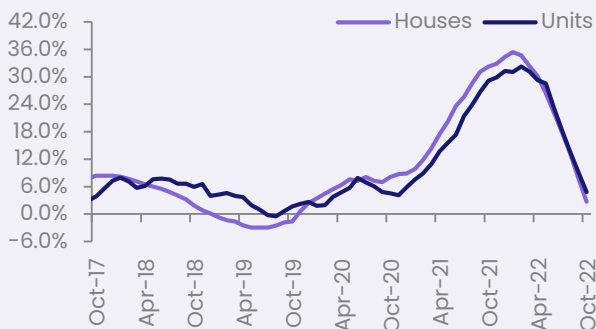


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES
2.7%



UNITS
4.8%

Upper
quartile **0.9%**

1.4%

Lower
quartile **5.6%**

9.5%

Median
Value **\$1,005,446**

\$714,918



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-4.7%** **24 days**

1 year ago **-2.9%** **15 days**



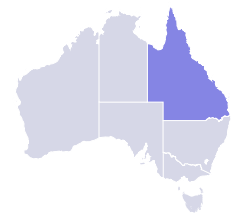
Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current **-3.5%** **22 days**

1 year ago **-2.7%** **21 days**



Toowoomba | QLD

Based on the Toowoomba Statistical Area Level 4 region

Annual Dwelling Sales August 2022

4,601

3.4% higher than one year ago,
and 32.0% above the five year
average for the region.



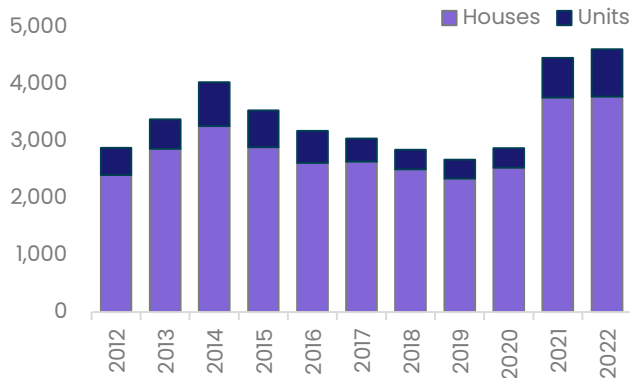
0.4%

HOUSE SALES

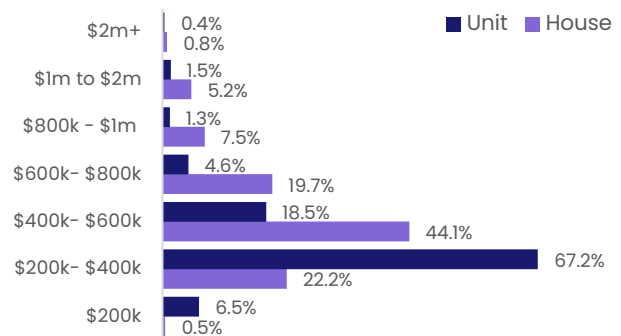


19.5%

UNIT SALES

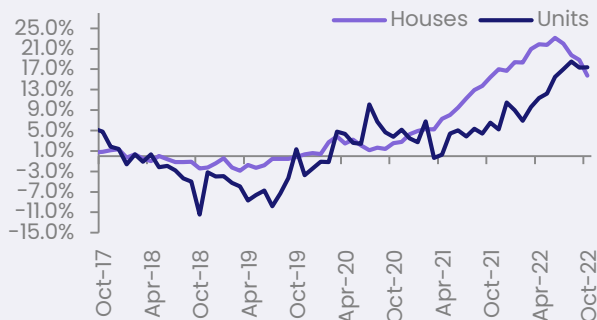


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

15.8%



UNITS

17.4%

Upper
quartile

15.2%

15.4%

Lower
quartile

17.7%

20.6%

Median
Value

\$548,923

\$344,422



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.2%

13 days

1 year ago

-2.9%

17 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

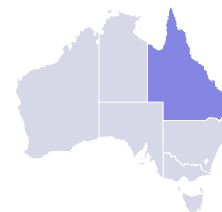
-2.8%

19 days

1 year ago

-2.7%

40 days



Townsville | QLD

Based on the Townsville Statistical Area Level 4 region

Annual Dwelling Sales August 2022

7,354

22.1% higher than one year ago,
and 60.1% above the five year
average for the region.



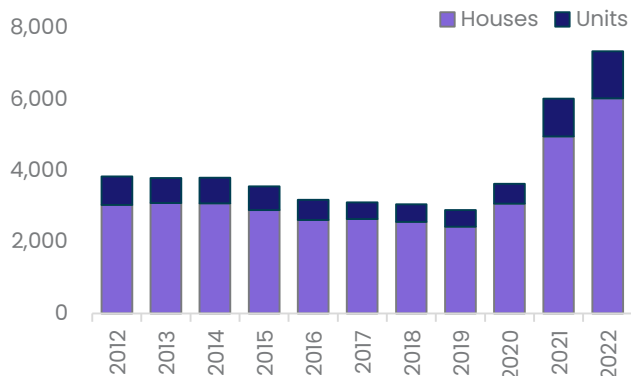
21.6%

HOUSE SALES

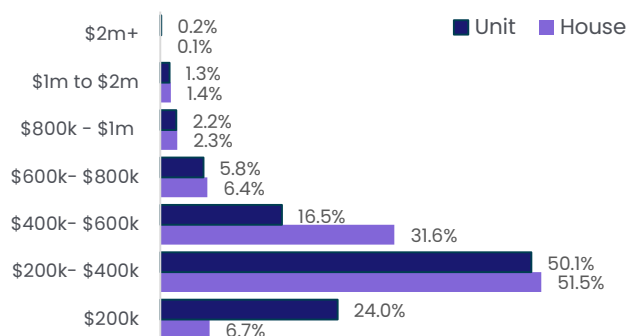


24.5%

UNIT SALES

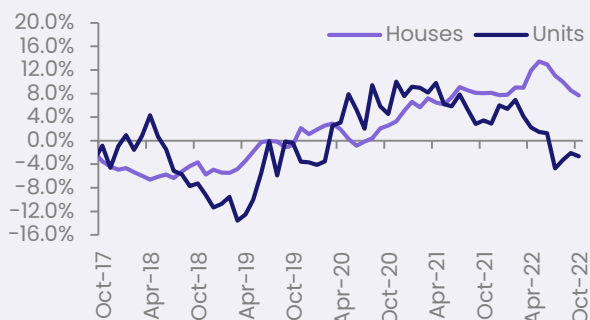


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

7.7%



UNITS

-2.6%

Upper
quartile

5.3%

-9.2%

Lower
quartile

11.3%

6.8%

Median
Value

\$381,699

\$263,804



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.1%

25 days

1 year ago

-4.4%

31 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

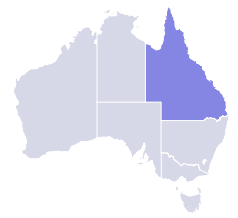
-4.4%

42 days

1 year ago

-4.8%

46 days



Wide Bay | QLD

Based on the Wide Bay Statistical Area Level 4 region

Annual Dwelling Sales August 2022

10,028

-9.5% lower than one year ago,
and 25.7% above the five year
average for the region.



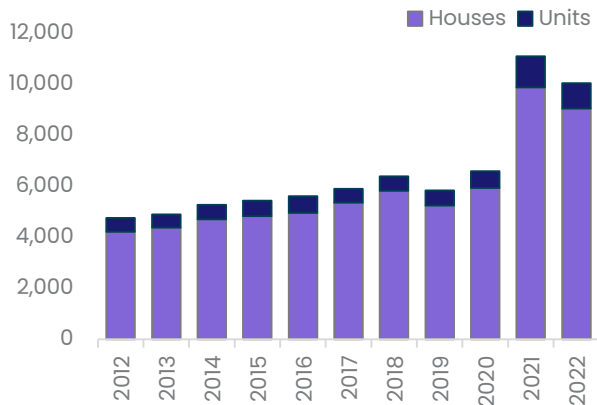
-8.4%

HOUSE SALES

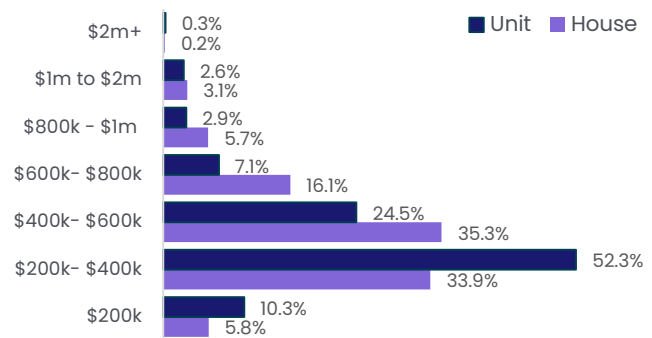


-18.4%

UNIT SALES

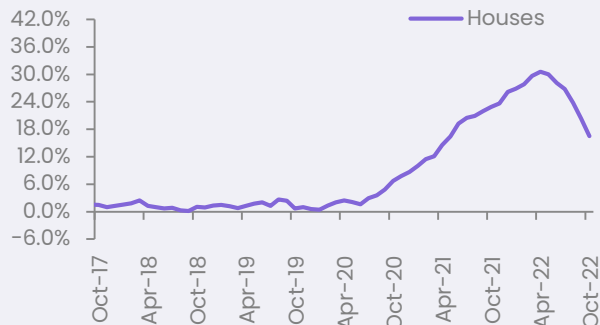


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

16.5%



UNITS

n.a

Upper
quartile

13.2%

n.a

Lower
quartile

22.2%

n.a

Median
Value

\$498,158

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.4%

20 days

1 year ago

-3.1%

26 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a



South East | SA

Based on the South East Statistical Area Level 4 region

Annual Dwelling Sales August 2022

5,022

-1.1% lower than one year ago,
and 23.4% above the five year
average for the region.



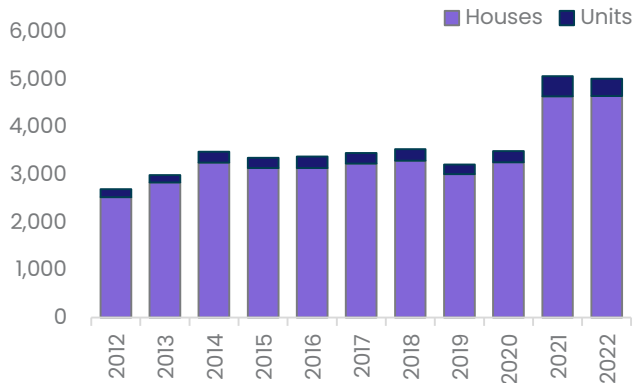
0.1%

HOUSE SALES

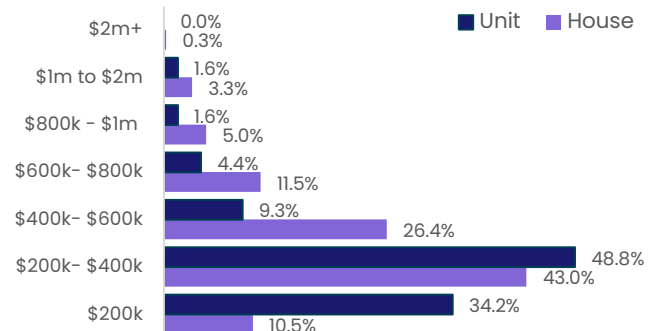


-14.3%

UNIT SALES

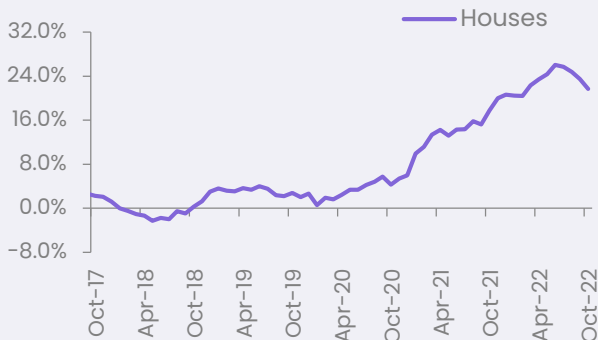


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

21.7%



UNITS

n.a

Upper
quartile

19.2%

n.a

Lower
quartile

24.1%

n.a

Median
Value

\$412,783

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.8%

39 days

1 year ago

-3.1%

52 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a



Launceston and North East | TAS

Based on the Launceston and North East Statistical Area Level 4 region

Annual Dwelling Sales August 2022

3,236

-5.8% lower than one year ago,
and -8.2% below the five year
average for the region.



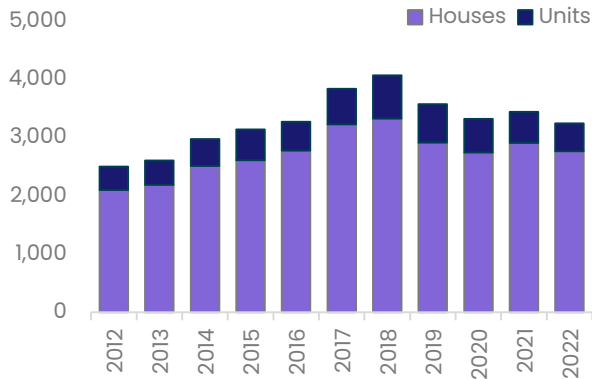
-4.9%

HOUSE SALES

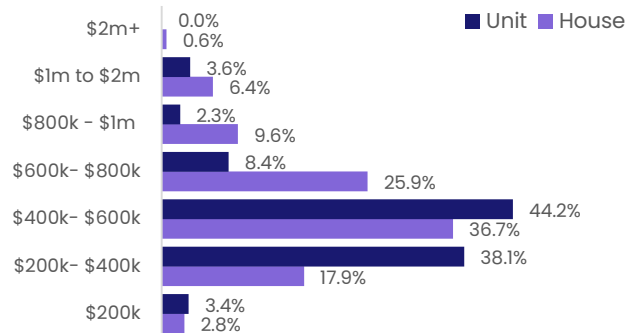


-11.0%

UNIT SALES

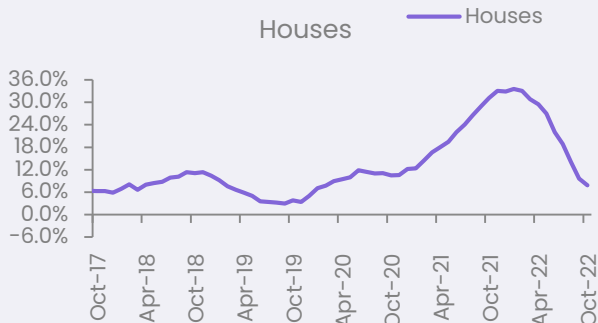


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

7.8%



UNITS

n.a

Upper
quartile

2.4%

n.a

Lower
quartile

14.3%

n.a

Median
Value

\$567,539

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-4.3%

19 days

1 year ago

-3.1%

13 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a



Ballarat | VIC

Based on the Ballarat Statistical Area Level 4 region

Annual Dwelling Sales August 2022

3,338

-16.5% lower than one year ago,
and -2.5% below the five year
average for the region.



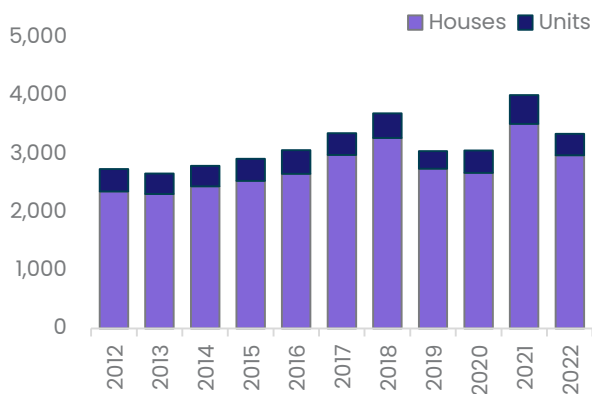
-15.4%

HOUSE SALES

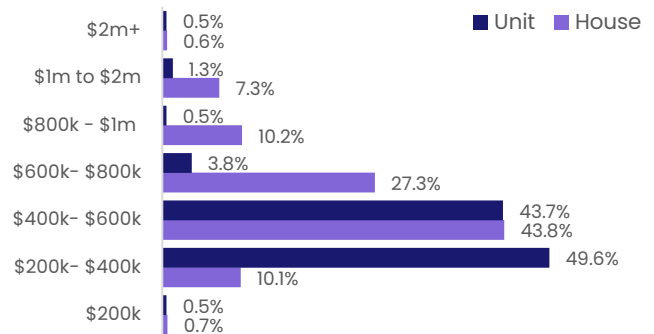


-24.4%

UNIT SALES

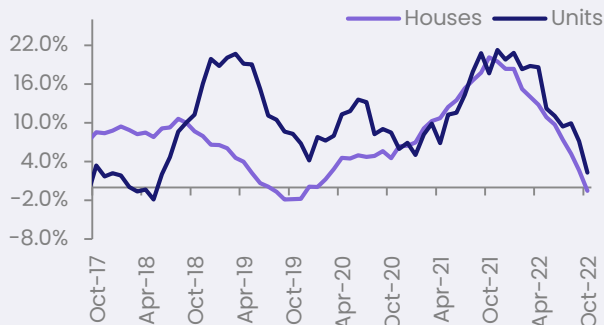


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

-0.5%



UNITS

2.3%

Upper
quartile

-3.2%

1.8%

Lower
quartile

2.7%

6.1%

Median
Value

\$622,276

\$376,317



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.6%

26 days

1 year ago

-2.3%

16 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.7%

21 days

1 year ago

-1.7%

18 days



Geelong | VIC

Based on the Geelong Statistical Area Level 4 region

Annual Dwelling Sales August 2022

6,695

-13.3% lower than one year ago,
and 2.9% above the five year
average for the region.



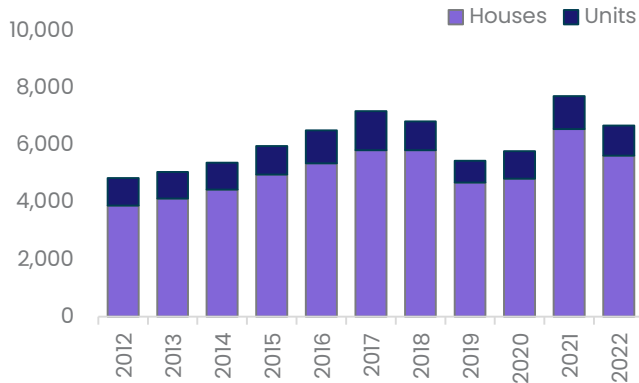
-14.2%

HOUSE SALES

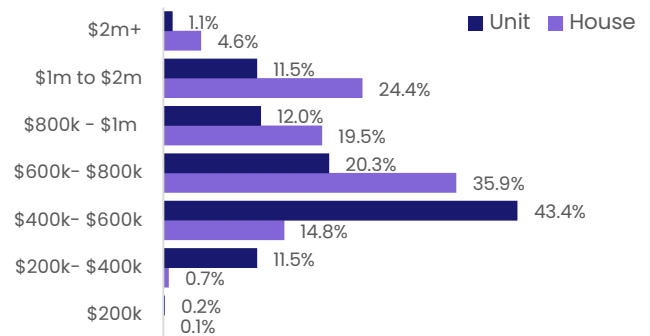


-8.3%

UNIT SALES

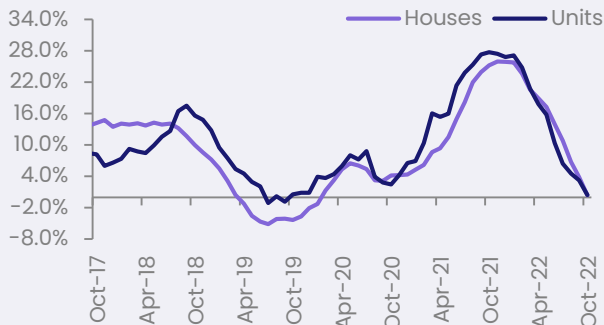


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

0.4%



UNITS

0.4%

Upper
quartile

1.8%

0.8%

Lower
quartile

0.0%

-0.2%

Median
Value

\$801,562

\$575,816



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-3.6%

27 days

1 year ago

-2.3%

20 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.6%

26 days

1 year ago

-2.1%

22 days



Hume | VIC

Based on the Hume Statistical Area Level 4 region

Annual Dwelling Sales August 2022

3,288

-16.6% lower than one year ago,
and 3.0% above the five year
average for the region.



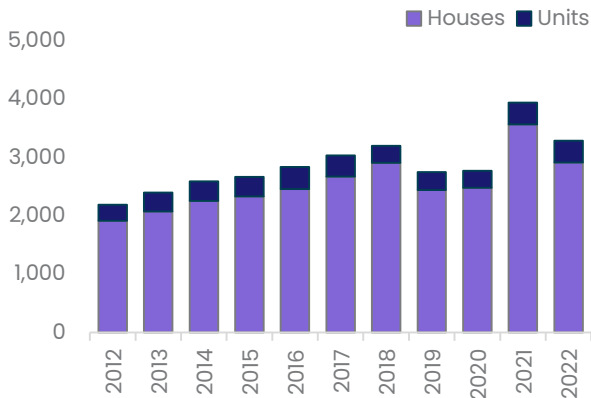
-18.2%

HOUSE SALES

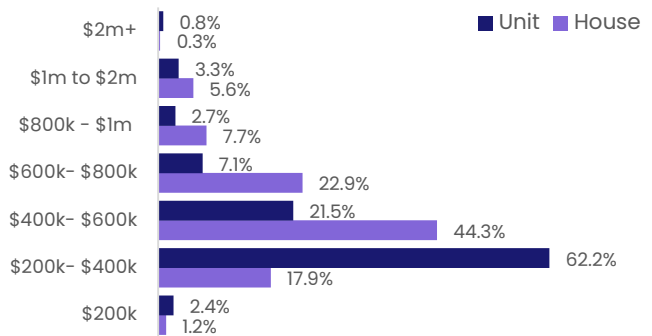


-1.6%

UNIT SALES

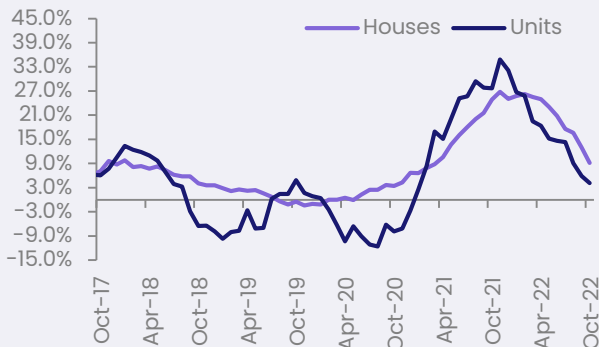


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the
year to October 2022 is recorded at:



HOUSES

9.2%



UNITS

4.1%

Upper
quartile

6.0%

0.1%

Lower
quartile

14.8%

8.3%

Median
Value

\$581,480

\$347,556



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.8%

25 days

1 year ago

-1.9%

27 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.2%

22 days

1 year ago

-1.6%

28 days



Latrobe – Gippsland | VIC

Based on the Latrobe – Gippsland Statistical Area Level 4 region

Annual Dwelling Sales August 2022

6,706

-23.2% lower than one year ago,
and -1.4% below the five year
average for the region.



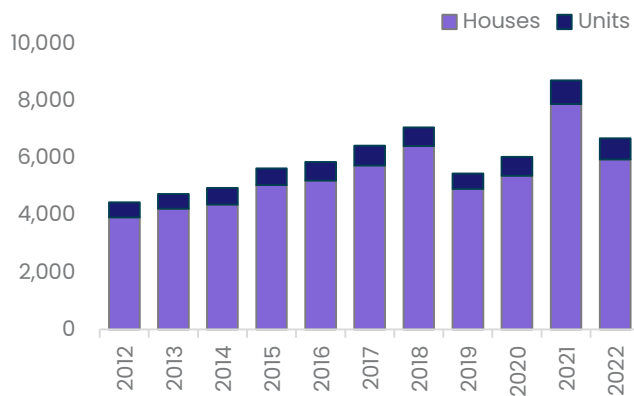
-24.5%

HOUSE SALES

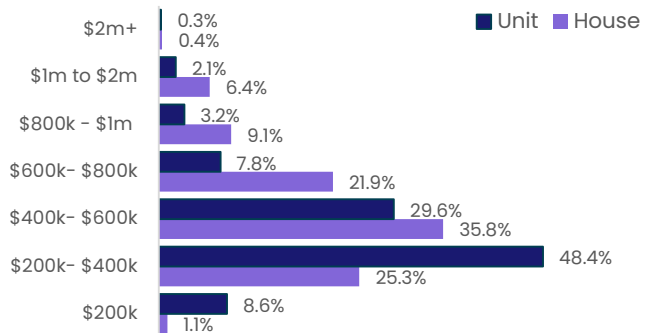


-10.2%

UNIT SALES

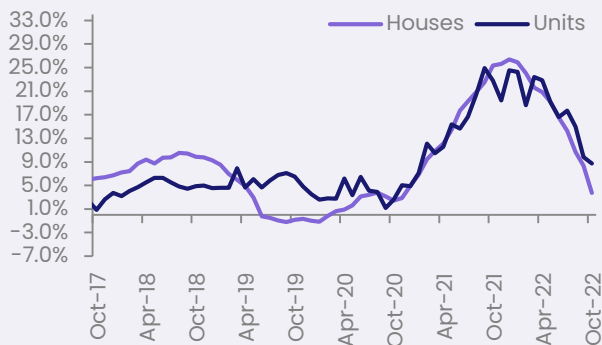


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

3.7%



UNITS

8.7%

Upper
quartile

0.0%

7.6%

Lower
quartile

12.4%

9.6%

Median
Value

\$601,595

\$371,043



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.7%

31 days

1 year ago

-2.0%

27 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.1%

35 days

1 year ago

-1.6%

29 days



Bunbury | WA

Based on the Bunbury Statistical Area Level 4 region

Annual Dwelling Sales August 2022

5,442

-3.5% lower than one year ago,
and 34.7% above the five year
average for the region.



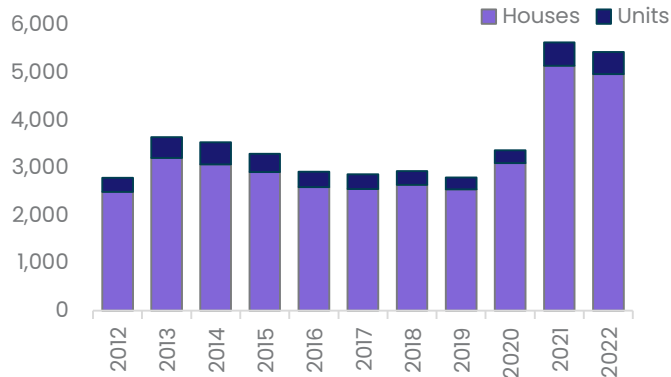
-3.3%

HOUSE SALES

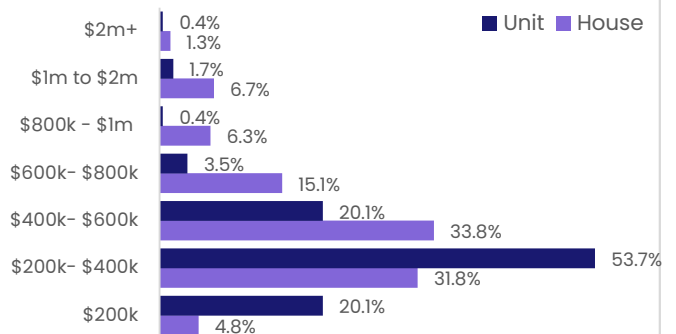


-5.9%

UNIT SALES

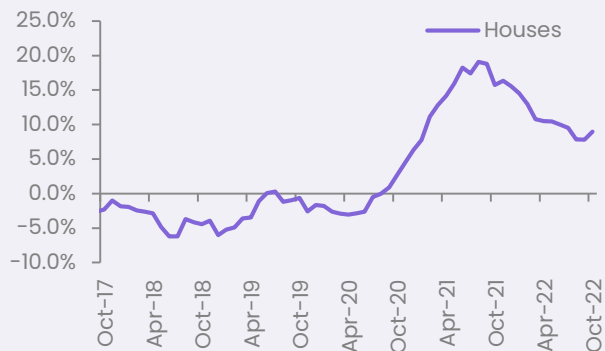


% of sales by bracket



Home Value Index October 2022

The change in house and unit values over the year to October 2022 is recorded at:



HOUSES

9.0%



UNITS

n.a

Upper
quartile

7.4%

n.a

Lower
quartile

12.8%

n.a

Median
Value

\$498,087

n.a



Houses

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

-2.9%

22 days

1 year ago

-2.9%

32 days



Units

VENDOR
DISCOUNTING

TIME ON
MARKET

Current

n.a

n.a

1 year ago

n.a

n.a

Regional Council Tables

Data to October 2022 (*data to August 2022)

State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (12m)	Median vendor discounting (12m)
NSW	Albury (C)	Houses	1,149	-16.1%	\$538,579	10.0%	31	-2.3%
NSW	Armidale Regional (A)	Houses	767	-2.0%	\$487,255	22.8%	41	-3.0%
NSW	Ballina (A)	Houses	544	-28.2%	\$1,022,563	-9.1%	36	-4.3%
NSW	Ballina (A)	Units	305	-22.8%	\$710,580	-3.4%	36	-2.3%
NSW	Balranald (A)	Houses	35	9.4%	\$260,932	10.9%	57	n.a
NSW	Bathurst Regional (A)	Houses	965	-23.0%	\$668,880	13.0%	34	-2.3%
NSW	Bega Valley (A)	Houses	717	-23.8%	\$811,067	11.4%	43	-3.0%
NSW	Bega Valley (A)	Units	241	-8.7%	\$517,667	17.0%	55	-3.0%
NSW	Bellingen (A)	Houses	221	-23.3%	\$907,072	15.8%	45	-4.0%
NSW	Berrigan (A)	Houses	227	-19.2%	\$373,135	15.9%	48	-2.5%
NSW	Bland (A)	Houses	121	-14.2%	\$245,960	16.0%	43	-2.4%
NSW	Blayney (A)	Houses	159	-14.1%	\$530,291	12.1%	42	-3.5%
NSW	Byron (A)	Houses	542	-31.6%	\$1,563,047	-15.0%	50	-7.3%
NSW	Cessnock (C)	Houses	1,520	-21.6%	\$619,541	16.2%	28	-3.1%
NSW	Cessnock (C)	Units	167	-14.8%	\$409,862	14.9%	29	-1.9%
NSW	Clarence Valley (A)	Houses	1,134	-12.6%	\$604,099	16.9%	39	-3.6%
NSW	Clarence Valley (A)	Units	157	-11.3%	\$530,473	8.7%	31	-2.2%
NSW	Coffs Harbour (C)	Houses	1,115	-21.5%	\$863,008	11.6%	35	-3.3%
NSW	Coffs Harbour (C)	Units	417	-17.8%	\$528,622	5.0%	34	-2.2%
NSW	Coolamon (A)	Houses	96	-18.6%	\$307,933	23.8%	43	-4.5%
NSW	Cowra (A)	Houses	262	-25.8%	\$355,187	15.3%	34	-2.4%
NSW	Dungog (A)	Houses	201	-13.0%	\$675,827	12.8%	35	-5.1%
NSW	Edward River (A)	Houses	237	-7.8%	\$294,023	7.5%	39	-3.5%
NSW	Eurobodalla (A)	Houses	982	-22.1%	\$883,777	15.1%	42	-3.4%
NSW	Eurobodalla (A)	Units	233	-21.5%	\$554,925	13.8%	36	-1.6%
NSW	Federation (A)	Houses	314	-2.2%	\$437,187	12.1%	35	-2.8%
NSW	Federation (A)	Units	59	-1.7%	\$312,374	13.0%	37	-2.9%
NSW	Forbes (A)	Houses	198	-10.0%	\$348,578	13.3%	36	-2.3%
NSW	Gilgandra (A)	Houses	93	1.1%	\$190,523	9.8%	51	-2.6%
NSW	Glen Innes Severn (A)	Houses	272	4.6%	\$316,281	27.6%	59	-3.6%
NSW	Goulburn Mulwaree (A)	Houses	782	-14.1%	\$579,599	11.0%	35	-3.3%
NSW	Goulburn Mulwaree (A)	Units	80	-10.1%	\$385,004	-5.9%	38	-1.8%
NSW	Greater Hume Shire (A)	Houses	225	-11.4%	\$348,667	11.9%	43	-3.2%
NSW	Griffith (C)	Houses	382	6.1%	\$479,579	11.6%	29	-3.3%
NSW	Gundagai (A)	Houses	254	-1.2%	\$355,572	21.2%	51	-3.6%
NSW	Gunnedah (A)	Houses	398	31.4%	\$361,685	16.0%	51	-2.1%
NSW	Gwydir (A)	Houses	132	8.2%	\$257,482	30.5%	69	-5.4%
NSW	Hay (A)	Houses	69	9.5%	\$200,795	24.8%	55	-5.8%
NSW	Hilltops (A)	Houses	422	-19.2%	\$389,686	22.4%	42	-2.8%
NSW	Inverell (A)	Houses	434	-2.3%	\$345,893	21.2%	50	-2.1%
NSW	Junee (A)	Houses	127	0.8%	\$343,250	23.7%	38	-1.4%
NSW	Kempsey (A)	Houses	600	-9.9%	\$574,524	9.1%	44	-3.0%
NSW	Kempsey (A)	Units	62	-13.9%	\$476,603	3.0%	47	-0.8%
NSW	Kiama (A)	Houses	343	-16.5%	\$1,610,805	1.7%	35	-6.7%
NSW	Kyogle (A)	Houses	210	-12.9%	\$444,171	-1.5%	63	-4.7%
NSW	Lachlan (A)	Houses	153	9.3%	\$202,222	11.9%	60	-4.5%
NSW	Lake Macquarie (C)	Houses	3,635	-17.9%	\$833,834	1.8%	27	-4.3%

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NSW	Lake Macquarie (C)	Units	536	-38.4%	\$601,730	4.7%	27	-2.8%
NSW	Leeton (A)	Houses	212	-7.0%	\$312,470	13.6%	47	-3.1%
NSW	Lismore (C)	Houses	702	-28.8%	\$559,268	-3.0%	41	-4.7%
NSW	Lismore (C)	Units	87	-20.9%	\$398,997	5.3%	36	-2.0%
NSW	Lithgow (C)	Houses	501	-6.4%	\$496,757	16.3%	31	-1.9%
NSW	Liverpool Plains (A)	Houses	220	-12.0%	\$282,085	23.8%	51	-3.4%
NSW	Lockhart (A)	Houses	59	-11.9%	\$282,513	29.0%	53	-5.4%
NSW	Maitland (C)	Houses	1,807	-18.7%	\$725,502	6.2%	27	-3.2%
NSW	Maitland (C)	Units	226	4.1%	\$469,727	10.0%	20	-1.5%
NSW	Mid-Coast (A)	Houses	2,163	-22.9%	\$714,868	11.1%	37	-3.5%
NSW	Mid-Coast (A)	Units	486	-23.6%	\$508,476	7.3%	35	-2.9%
NSW	Mid-Western Regional (A)	Houses	666	-17.7%	\$671,118	12.1%	41	-3.2%
NSW	Murray River (A)	Houses	293	-4.9%	\$581,223	13.7%	39	-2.9%
NSW	Murray River (A)	Units	49	-16.9%	\$325,924	13.0%	21	n.a
NSW	Muswellbrook (A)	Houses	648	18.9%	\$427,595	24.5%	31	-2.0%
NSW	Muswellbrook (A)	Units	105	31.3%	\$265,513	8.8%	30	-1.3%
NSW	Nambucca (A)	Houses	389	-10.8%	\$679,350	10.5%	39	-4.1%
NSW	Nambucca (A)	Units	46	-8.0%	\$503,804	-1.3%	59	-2.6%
NSW	Narrandera (A)	Houses	159	-2.5%	\$254,849	15.1%	50	-4.2%
NSW	Narromine (A)	Houses	142	-4.7%	\$300,114	16.2%	37	-3.2%
NSW	Newcastle (C)	Houses	2,570	-9.8%	\$857,096	-2.2%	24	-4.1%
NSW	Newcastle (C)	Units	1,117	-26.6%	\$690,406	4.7%	25	-2.5%
NSW	Oberon (A)	Houses	143	8.3%	\$478,416	9.0%	39	-3.8%
NSW	Orange (C)	Houses	859	-21.2%	\$686,401	11.9%	34	-2.4%
NSW	Parkes (A)	Houses	382	-1.5%	\$373,436	17.5%	50	-3.3%
NSW	Port Macquarie-Hastings (A)	Houses	1,628	-18.1%	\$864,386	9.6%	33	-3.4%
NSW	Port Macquarie-Hastings (A)	Units	535	-20.3%	\$552,631	0.6%	30	-3.2%
NSW	Port Stephens (A)	Houses	1,498	-10.8%	\$863,434	7.5%	32	-3.4%
NSW	Queanbeyan-Palerang Regional (A)	Houses	1,014	-22.2%	\$911,745	8.7%	42	-4.0%
NSW	Queanbeyan-Palerang Regional (A)	Units	484	-10.2%	\$421,042	12.7%	37	-2.3%
NSW	Richmond Valley (A)	Houses	393	-17.6%	\$438,147	-3.2%	42	-3.8%
NSW	Shellharbour (C)	Houses	1,130	-21.7%	\$856,519	-1.9%	29	-3.6%
NSW	Shoalhaven (C)	Houses	2,400	-27.8%	\$871,721	0.4%	39	-4.8%
NSW	Shoalhaven (C)	Units	247	-33.6%	\$596,444	-0.1%	40	-2.7%
NSW	Singleton (A)	Houses	516	-16.8%	\$657,066	13.8%	35	-1.7%
NSW	Singleton (A)	Units	85	2.4%	\$363,515	14.8%	35	-0.5%
NSW	Snowy Monaro Regional (A)	Units	126	5.0%	\$724,936	15.8%	29	-2.5%
NSW	Snowy Valleys (A)	Houses	286	-26.1%	\$364,532	24.9%	51	-3.0%
NSW	Tamworth Regional (A)	Houses	1,640	-0.4%	\$449,260	17.8%	32	-2.2%
NSW	Temora (A)	Houses	131	0.0%	\$344,588	24.5%	43	-4.5%
NSW	Tenterfield (A)	Houses	211	-7.5%	\$364,664	23.5%	60	-3.1%
NSW	Tweed (A)	Houses	1,323	-26.4%	\$1,001,354	-4.2%	40	-4.7%
NSW	Tweed (A)	Units	948	-22.5%	\$673,362	2.5%	28	-2.6%
NSW	Upper Hunter Shire (A)	Houses	387	-4.2%	\$441,819	18.0%	33	-2.1%
NSW	Upper Lachlan Shire (A)	Houses	186	-6.1%	\$562,757	13.6%	42	-3.3%
NSW	Uralla (A)	Houses	167	18.4%	\$488,386	27.9%	50	-3.9%
NSW	Wagga Wagga (C)	Houses	1,475	-13.0%	\$506,647	23.1%	33	-2.3%

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NSW	Wagga Wagga (C)	Units	145	-18.1%	\$322,751	20.4%	36	-3.1%
NSW	Walcha (A)	Houses	42	-30.0%	\$382,491	27.1%	101	-4.9%
NSW	Warrumbungle Shire (A)	Houses	247	-3.9%	\$232,436	13.8%	64	-4.0%
NSW	Wentworth (A)	Houses	149	21.1%	\$356,618	8.3%	41	-4.8%
NSW	Western Plains Regional (A)	Houses	1,180	-13.7%	\$467,716	13.2%	35	-2.7%
NSW	Western Plains Regional (A)	Units	59	20.4%	\$326,705	25.3%	35	-1.4%
NSW	Wingecarribee (A)	Houses	1,240	-26.9%	\$1,232,864	4.7%	37	-5.0%
NSW	Wingecarribee (A)	Units	126	-39.7%	\$811,742	4.3%	31	-3.7%
NSW	Wollongong (C)	Houses	2,391	-12.9%	\$987,059	-2.6%	27	-4.8%
NSW	Wollongong (C)	Units	1,358	-26.0%	\$710,530	3.1%	27	-3.1%
NSW	Yass Valley (A)	Houses	292	-19.8%	\$849,138	19.8%	37	-2.7%
VIC	Alpine (S)	Houses	217	-28.4%	\$888,250	16.6%	45	-2.9%
VIC	Ararat (RC)	Houses	239	-2.0%	\$356,125	8.7%	27	-3.4%
VIC	Ballarat (C)	Houses	2,189	-10.8%	\$621,571	-0.5%	22	-3.3%
VIC	Ballarat (C)	Units	320	-25.9%	\$377,525	2.2%	21	-3.0%
VIC	Bass Coast (S)	Houses	1,032	-27.2%	\$818,760	1.8%	31	-3.5%
VIC	Bass Coast (S)	Units	157	-11.8%	\$562,356	7.3%	28	-1.9%
VIC	Baw Baw (S)	Houses	1,048	-14.8%	\$659,865	-4.8%	27	-2.7%
VIC	Baw Baw (S)	Units	128	10.3%	\$413,136	2.9%	21	-2.0%
VIC	Benalla (RC)	Houses	246	-21.7%	\$460,240	15.4%	31	-2.6%
VIC	Benalla (RC)	Units	20	-25.9%	\$321,527	3.2%	49	n.a
VIC	Campaspe (S)	Houses	552	-18.3%	\$479,046	15.7%	35	-2.9%
VIC	Campaspe (S)	Units	90	5.9%	\$393,688	20.9%	34	-2.0%
VIC	Central Goldfields (S)	Houses	246	-23.8%	\$383,308	2.1%	34	-3.5%
VIC	Colac-Otway (S)	Houses	362	-19.7%	\$636,004	17.9%	29	-2.8%
VIC	Corangamite (S)	Houses	256	-9.9%	\$414,706	16.6%	27	-2.7%
VIC	East Gippsland (S)	Houses	994	-25.5%	\$585,206	11.3%	33	-2.2%
VIC	East Gippsland (S)	Units	94	-20.3%	\$354,498	14.0%	38	-1.8%
VIC	Glenelg (S)	Houses	331	-31.6%	\$389,308	5.8%	39	-3.3%
VIC	Golden Plains (S)	Houses	200	-25.1%	\$936,269	-0.5%	25	-3.9%
VIC	Greater Bendigo (C)	Houses	2,136	-11.4%	\$583,665	2.7%	27	-3.5%
VIC	Greater Bendigo (C)	Units	322	-1.2%	\$392,588	3.1%	22	-1.7%
VIC	Greater Geelong (C)	Houses	4,866	-12.9%	\$774,579	-0.2%	27	-3.6%
VIC	Greater Geelong (C)	Units	924	-8.9%	\$551,275	-0.3%	25	-2.7%
VIC	Greater Shepparton (C)	Houses	1,052	-15.0%	\$495,510	10.2%	32	-1.9%
VIC	Greater Shepparton (C)	Units	173	24.5%	\$316,090	24.9%	36	-2.3%
VIC	Hepburn (S)	Houses	293	-21.2%	\$846,885	-3.5%	34	-4.1%
VIC	Hindmarsh (S)	Houses	129	-5.8%	\$191,501	4.6%	22	-3.6%
VIC	Horsham (RC)	Houses	391	-16.1%	\$373,824	2.3%	26	-3.4%
VIC	Horsham (RC)	Units	56	-8.2%	\$311,295	15.5%	16	-0.5%
VIC	Indigo (S)	Houses	214	-23.3%	\$631,801	5.8%	29	-3.5%
VIC	Latrobe (C) (Vic.)	Houses	1,570	-19.3%	\$442,078	10.1%	29	-2.5%
VIC	Latrobe (C) (Vic.)	Units	211	-18.2%	\$278,004	11.1%	38	-2.6%
VIC	Loddon (S)	Houses	83	-40.3%	\$338,197	4.6%	38	-4.7%
VIC	Mansfield (S)	Houses	177	-39.4%	\$758,586	8.8%	29	-3.6%
VIC	Mildura (RC)	Houses	1,090	-2.2%	\$420,931	2.4%	19	-4.5%
VIC	Mildura (RC)	Units	170	16.4%	\$278,118	14.7%	20	-2.5%

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VIC	Mitchell (S)	Houses	733	-5.5%	\$643,448	-0.7%	29	-3.6%
VIC	Mitchell (S)	Units	69	40.8%	\$392,285	2.6%	21	-1.2%
VIC	Moira (S)	Houses	497	-22.0%	\$458,569	10.7%	45	-2.5%
VIC	Moira (S)	Units	88	-6.4%	\$311,958	20.5%	49	-1.8%
VIC	Mount Alexander (S)	Houses	272	-30.3%	\$751,528	12.8%	29	-3.1%
VIC	Moyne (S)	Houses	185	-33.7%	\$780,804	2.7%	32	-4.1%
VIC	Murrindindi (S)	Houses	190	-32.4%	\$613,586	1.9%	27	-2.8%
VIC	Northern Grampians (S)	Houses	196	-18.7%	\$329,269	11.8%	23	-2.5%
VIC	Queenscliffe (B)	Houses	64	-37.3%	\$1,659,092	8.6%	41	-5.3%
VIC	Queenscliffe (B)	Units	20	53.8%	\$874,726	11.5%	32	n.a
VIC	South Gippsland (S)	Houses	474	-36.6%	\$630,569	0.6%	34	-2.5%
VIC	South Gippsland (S)	Units	41	-2.4%	\$433,090	9.6%	58	-2.3%
VIC	Southern Grampians (S)	Houses	288	-30.4%	\$359,582	3.1%	33	-2.6%
VIC	Strathbogie (S)	Houses	170	-9.1%	\$510,240	3.2%	29	-2.9%
VIC	Surf Coast (S)	Houses	558	-21.7%	\$1,490,372	2.5%	27	-3.8%
VIC	Surf Coast (S)	Units	106	-10.2%	\$962,970	3.2%	31	-1.4%
VIC	Towong (S)	Houses	94	-23.6%	\$383,530	14.3%	31	-3.8%
VIC	Wangaratta (RC)	Houses	460	-14.2%	\$533,420	17.8%	14	-2.9%
VIC	Wangaratta (RC)	Units	54	-16.9%	\$342,503	3.9%	16	-2.0%
VIC	Warrnambool (C)	Houses	643	-4.9%	\$595,595	2.7%	28	-4.1%
VIC	Wellington (S)	Houses	842	-31.0%	\$414,412	8.4%	37	-3.0%
VIC	Wellington (S)	Units	115	-3.4%	\$316,864	10.5%	39	-2.9%
VIC	Wodonga (C)	Houses	821	-10.8%	\$563,211	8.5%	22	-1.8%
VIC	Wodonga (C)	Units	140	3.7%	\$321,553	8.4%	22	-1.9%
VIC	Yarriambiack (S)	Houses	150	-8.5%	\$199,990	17.5%	29	-2.5%
QLD	Balonne (S)	Houses	101	44.3%	\$215,319	17.1%	63	-3.5%
QLD	Banana (S)	Houses	299	18.2%	\$234,586	10.6%	63	-5.0%
QLD	Bundaberg (R)	Houses	2,839	-6.0%	\$454,941	20.1%	16	-3.8%
QLD	Burdekin (S)	Houses	333	-0.9%	\$227,373	13.0%	63	-5.3%
QLD	Burdekin (S)	Units	50	51.5%	\$174,589	-3.8%	37	-5.9%
QLD	Cairns (R)	Houses	3,355	-6.2%	\$555,292	7.9%	16	-3.2%
QLD	Cairns (R)	Units	2,338	13.6%	\$308,415	16.1%	19	-3.2%
QLD	Cassowary Coast (R)	Houses	905	26.4%	\$306,300	9.6%	73	-6.1%
QLD	Cassowary Coast (R)	Units	150	92.3%	\$242,848	10.7%	80	-4.5%
QLD	Central Highlands (R) (Qld)	Houses	664	31.5%	\$260,860	8.5%	63	-5.3%
QLD	Central Highlands (R) (Qld)	Units	84	52.7%	\$194,949	6.6%	41	-5.1%
QLD	Charters Towers (R)	Houses	302	7.5%	\$243,210	14.2%	65	-6.1%
QLD	Douglas (S)	Units	492	14.2%	\$412,422	35.0%	36	-2.4%
QLD	Fraser Coast (R)	Houses	3,269	-11.8%	\$555,814	14.4%	20	-3.1%
QLD	Fraser Coast (R)	Units	472	-18.2%	\$398,055	15.8%	22	-2.2%
QLD	Gladstone (R)	Houses	1,961	22.0%	\$420,623	9.6%	30	-3.4%
QLD	Gold Coast (C)	Houses	10,510	-12.5%	\$1,004,975	7.4%	21	-4.4%
QLD	Gold Coast (C)	Units	9,974	-10.5%	\$655,130	11.9%	20	-3.4%
QLD	Goondiwindi (R)	Houses	182	-0.5%	\$335,406	12.8%	32	-3.0%
QLD	Gympie (R)	Houses	1,464	-14.8%	\$587,563	12.2%	21	-4.1%
QLD	Gympie (R)	Units	118	-37.6%	\$411,164	16.9%	36	-2.5%
QLD	Isaac (R)	Houses	367	23.2%	\$273,703	13.2%	72	-6.1%

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QLD	Livingstone (S)	Houses	1,116	-5.7%	\$627,925	17.7%	21	-4.0%
QLD	Mackay (R)	Houses	3,071	9.7%	\$441,887	6.1%	29	-3.9%
QLD	Maranoa (R)	Houses	281	13.8%	\$254,917	11.4%	92	-7.8%
QLD	Mareeba (S)	Houses	424	-1.2%	\$440,908	6.4%	33	-3.1%
QLD	Noosa (S)	Houses	1,165	-27.8%	\$1,306,567	0.2%	30	-7.1%
QLD	North Burnett (R)	Houses	352	40.8%	\$224,532	22.2%	65	-4.8%
QLD	Rockhampton (R)	Houses	2,620	26.8%	\$358,805	9.2%	26	-3.5%
QLD	South Burnett (R)	Houses	1,112	-5.2%	\$331,390	25.9%	27	-3.1%
QLD	Southern Downs (R)	Houses	1,043	-7.0%	\$402,538	23.7%	28	-2.9%
QLD	Sunshine Coast (R)	Houses	6,343	-20.1%	\$973,450	3.4%	23	-4.3%
QLD	Sunshine Coast (R)	Units	2,758	-22.1%	\$683,058	5.9%	21	-3.3%
QLD	Tablelands (R)	Houses	635	-14.2%	\$431,910	9.2%	39	-4.0%
QLD	Tablelands (R)	Units	54	10.2%	\$313,009	21.1%	31	-4.8%
QLD	Toowoomba (R)	Houses	4,025	0.8%	\$527,839	15.8%	14	-3.1%
QLD	Toowoomba (R)	Units	805	18.4%	\$342,476	16.9%	19	-2.8%
QLD	Townsville (C)	Houses	5,137	25.1%	\$399,667	7.0%	23	-3.7%
QLD	Townsville (C)	Units	1,242	24.2%	\$273,529	-2.5%	43	-4.2%
QLD	Western Downs (R)	Houses	1,014	50.2%	\$270,939	15.7%	38	-3.2%
QLD	Whitsunday (R)	Houses	1,128	17.4%	\$460,526	13.2%	40	-4.4%
QLD	Whitsunday (R)	Units	506	29.4%	\$339,923	3.1%	49	-4.0%
SA	Alexandrina (DC)	Houses	750	-8.2%	\$604,823	21.7%	34	-3.5%
SA	Barossa (DC)	Houses	463	4.3%	\$543,196	26.3%	38	-2.9%
SA	Berri and Barmora (DC)	Houses	190	-8.2%	\$286,579	18.3%	44	-3.6%
SA	Ceduna (DC)	Houses	62	29.2%	\$242,987	16.7%	157	-5.5%
SA	Cleve (DC)	Houses	43	22.9%	\$211,506	36.6%	93	-3.9%
SA	Copper Coast (DC)	Houses	567	7.8%	\$370,109	18.0%	48	-3.4%
SA	Franklin Harbour (DC)	Houses	27	-12.9%	\$233,105	30.9%	68	n.a
SA	Grant (DC)	Houses	154	10.0%	\$509,934	25.6%	45	-7.8%
SA	Kangaroo Island (DC)	Houses	148	2.1%	\$419,492	21.6%	44	-4.3%
SA	Kingston (DC) (SA)	Houses	94	-3.1%	\$377,236	24.7%	55	0.0%
SA	Light (RegC)	Houses	270	13.9%	\$528,783	22.5%	35	-3.0%
SA	Lower Eyre Peninsula (DC)	Houses	106	-7.0%	\$454,304	17.2%	48	-3.6%
SA	Loxton Waikerie (DC)	Houses	218	7.4%	\$291,838	17.1%	55	-3.3%
SA	Mid Murray (DC)	Houses	302	29.1%	\$339,046	21.7%	44	-4.1%
SA	Mount Gambier (C)	Houses	641	-2.3%	\$364,560	25.7%	36	-3.0%
SA	Mount Gambier (C)	Units	125	-7.4%	\$242,577	16.0%	45	-1.3%
SA	Murray Bridge (RC)	Houses	530	23.5%	\$352,641	26.9%	41	-2.0%
SA	Naracoorte and Lucindale (DC)	Houses	183	-2.7%	\$293,581	21.8%	47	-2.8%
SA	Port Augusta (C)	Houses	350	71.6%	\$201,642	6.8%	60	-4.8%
SA	Port Lincoln (C)	Houses	340	16.4%	\$351,667	21.7%	42	-2.4%
SA	Port Pirie City and Dists (M)	Houses	531	38.6%	\$216,946	28.5%	58	-5.5%
SA	Renmark Paringa (DC)	Houses	149	-6.9%	\$301,856	17.7%	39	-2.4%
SA	Robe (DC)	Houses	56	-22.2%	\$523,281	13.3%	44	n.a
SA	Streaky Bay (DC)	Houses	56	19.1%	\$328,665	28.4%	94	-2.9%
SA	Tatiara (DC)	Houses	111	-14.0%	\$232,003	16.7%	29	-2.7%
SA	The Coorong (DC)	Houses	132	33.3%	\$259,185	14.0%	42	-2.6%
SA	Tumby Bay (DC)	Houses	56	16.7%	\$323,616	13.5%	81	-2.2%

Regional Council Tables

Data to October 2022 (*data to August 2022)

State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (12m)	Median vendor discounting (12m)
SA	Victor Harbor (C)	Houses	463	-1.7%	\$608,081	19.8%	32	-2.6%
SA	Wattle Range (DC)	Houses	294	-14.5%	\$282,399	21.7%	45	-2.5%
SA	Whyalla (C)	Houses	556	53.2%	\$212,088	21.9%	51	-4.1%
SA	Yankalilla (DC)	Houses	193	-14.2%	\$571,266	20.1%	47	-1.6%
SA	Yorke Peninsula (DC)	Houses	491	18.3%	\$332,129	17.0%	44	-3.6%
WA	Albany (C)	Houses	902	-8.1%	\$473,543	6.1%	17	-3.2%
WA	Augusta-Margaret River (S)	Houses	453	-17.5%	\$690,834	7.9%	24	-2.9%
WA	Beverley (S)	Houses	45	50.0%	\$263,835	11.9%	55	-7.0%
WA	Boyup Brook (S)	Houses	35	-2.8%	\$262,822	16.0%	30	-3.9%
WA	Bridgetown-Greenbushes (S)	Houses	193	-21.2%	\$467,764	14.0%	18	-2.0%
WA	Broome (S)	Houses	356	11.6%	\$607,539	-1.4%	42	-3.9%
WA	Bunbury (C)	Houses	893	22.3%	\$394,100	8.1%	29	-3.1%
WA	Bunbury (C)	Units	200	8.7%	\$312,620	2.9%	47	-2.9%
WA	Busselton (C)	Houses	1,104	-22.3%	\$661,939	8.1%	14	-2.5%
WA	Capel (S)	Houses	461	4.3%	\$490,955	11.0%	20	-1.9%
WA	Camarvon (S)	Houses	54	-42.6%	\$244,635	0.7%	85	-6.0%
WA	Chapman Valley (S)	Houses	25	13.6%	\$651,232	10.3%	37	-4.5%
WA	Chittering (S)	Houses	127	-11.2%	\$706,055	10.5%	23	-2.9%
WA	Collie (S)	Houses	263	5.2%	\$244,697	12.1%	41	-3.6%
WA	Coolgardie (S)	Houses	133	38.5%	\$145,147	14.9%	57	-6.7%
WA	Cunderdin (S)	Houses	25	66.7%	\$164,864	8.0%	59	-4.8%
WA	Dandaragan (S)	Houses	128	-12.9%	\$422,435	17.5%	52	-3.8%
WA	Dardanup (S)	Houses	359	26.0%	\$481,554	9.0%	16	-1.8%
WA	Denmark (S)	Houses	161	-18.3%	\$573,014	8.6%	17	-3.3%
WA	Donnybrook-Balingup (S)	Houses	108	-18.8%	\$438,881	9.4%	24	-4.0%
WA	East Pilbara (S)	Houses	79	-15.1%	\$285,321	-0.8%	59	-5.1%
WA	Esperance (S)	Houses	304	-6.7%	\$371,319	-1.0%	48	-4.1%
WA	Exmouth (S)	Houses	103	-27.0%	\$601,095	9.6%	19	-2.8%
WA	Gingin (S)	Houses	196	-14.0%	\$455,051	12.3%	41	-5.2%
WA	Gnowangerup (S)	Houses	26	30.0%	\$158,466	16.3%	n.a	n.a
WA	Greater Geraldton (C)	Houses	1,061	19.8%	\$338,766	6.2%	47	-4.4%
WA	Harvey (S)	Houses	729	8.2%	\$483,949	10.0%	25	-2.9%
WA	Irwin (S)	Houses	88	-18.5%	\$363,383	4.5%	87	-5.5%
WA	Kalgoorlie/Boulder (C)	Houses	861	21.4%	\$324,054	0.4%	32	-3.3%
WA	Karratha (C)	Houses	461	16.4%	\$517,544	1.6%	31	-2.3%
WA	Katanning (S)	Houses	84	0.0%	\$180,737	-2.0%	90	-4.9%
WA	Manjimup (S)	Houses	204	9.1%	\$299,316	9.2%	41	-4.3%
WA	Merredin (S)	Houses	90	38.5%	\$154,788	13.7%	43	-4.5%
WA	Northam (S)	Houses	321	7.0%	\$267,877	7.8%	47	-4.0%
WA	Northampton (S)	Houses	114	32.6%	\$300,441	15.2%	41	-4.5%
WA	Plantagenet (S)	Houses	128	-0.8%	\$293,127	10.4%	32	-3.5%
WA	Port Hedland (T)	Houses	379	35.4%	\$410,318	4.5%	42	-3.6%
WA	Shark Bay (S)	Houses	22	0.0%	\$316,906	11.7%	89	n.a
WA	Toodyay (S)	Houses	142	-10.7%	\$436,191	13.2%	40	-4.0%
WA	Waroona (S)	Houses	141	-3.4%	\$380,057	11.0%	41	-5.1%
WA	Wongan-Ballidu (S)	Houses	32	68.4%	\$151,550	4.4%	81	-7.1%
WA	Wyndham-East Kimberley (S)	Houses	80	33.3%	\$372,898	2.9%	67	-4.8%

Regional Council Tables

Data to October 2022 (*data to August 2022)

State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (12m)	Median vendor discounting (12m)
WA	York (S)	Houses	109	-6.0%	\$308,341	9.4%	53	-3.4%
TAS	Break O'Day (M)	Houses	208	-26.0%	\$552,686	21.6%	36	-3.0%
TAS	Burnie (C)	Houses	427	-15.8%	\$413,881	8.7%	24	-2.4%
TAS	Central Coast (M) (Tas.)	Houses	364	-17.6%	\$518,837	5.1%	21	-3.5%
TAS	Central Coast (M) (Tas.)	Units	54	-33.3%	\$381,565	15.8%	13	n.a
TAS	Central Highlands (M) (Tas.)	Houses	79	-39.7%	\$265,758	4.6%	37	n.a
TAS	Devonport (C)	Houses	489	-17.0%	\$462,008	9.5%	20	-2.6%
TAS	Devonport (C)	Units	103	9.6%	\$368,463	14.8%	25	-2.3%
TAS	Dorset (M)	Houses	156	-8.8%	\$516,105	15.7%	41	-3.9%
TAS	George Town (M)	Houses	182	-3.2%	\$401,380	18.7%	15	-3.7%
TAS	Glamorgan/Spring Bay (M)	Houses	153	-20.7%	\$666,558	12.8%	31	-4.0%
TAS	Huon Valley (M)	Houses	379	-7.3%	\$664,552	5.8%	15	-3.7%
TAS	Kentish (M)	Houses	104	-26.8%	\$504,159	8.7%	23	-3.3%
TAS	Latrobe (M) (Tas.)	Houses	202	-27.9%	\$622,590	8.5%	28	-3.7%
TAS	Launceston (C)	Houses	1,179	0.3%	\$562,928	6.1%	16	-5.0%
TAS	Meander Valley (M)	Houses	313	-5.2%	\$603,167	2.5%	17	-3.2%
TAS	Meander Valley (M)	Units	61	-6.2%	\$409,864	5.6%	20	n.a
TAS	Northern Midlands (M)	Houses	266	6.4%	\$560,532	19.4%	21	-5.5%
TAS	Northern Midlands (M)	Units	30	-25.0%	\$400,405	11.8%	20	n.a
TAS	Southern Midlands (M)	Houses	103	-8.8%	\$525,827	10.4%	23	-4.2%
TAS	Tasman (M)	Houses	76	4.1%	\$571,306	6.0%	27	n.a
TAS	Waratah/Wynyard (M)	Houses	186	-37.2%	\$467,696	9.6%	30	-3.1%
TAS	West Tamar (M)	Houses	442	-9.8%	\$646,488	4.2%	21	-4.0%
NT	Alice Springs (T)	Houses	315	-9.0%	\$485,427	3.4%	59	-2.2%
NT	Alice Springs (T)	Units	181	15.3%	\$323,673	7.6%	55	-2.5%
NT	Barkly (R)	Houses	39	85.7%	\$244,215	8.2%	146	-7.3%
NT	Katherine (T)	Houses	119	-16.2%	\$381,144	6.8%	94	-4.3%

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