

Contents

| Regional Market Performance | 3 |
|---|----|
| Capital Region NSW | 5 |
| Central West NSW | 6 |
| Hunter Valley exc Newcastle NSW | 7 |
| Illawarra NSW | 8 |
| Mid North Coast NSW | 9 |
| New England and North West NSW | 10 |
| Newcastle and Lake Macquarie NSW | 11 |
| Richmond - Tweed NSW | 12 |
| Riverina NSW | 13 |
| Southern Highlands and Shoalhaven NSW | 14 |
| Cairns QLD | 15 |
| Central Queensland QLD | 16 |
| Gold Coast QLD | 17 |
| Mackay – Isaac – Whitsunday QLD | 18 |
| Sunshine Coast QLD | 19 |
| Toowoomba QLD | 20 |
| Townsville QLD | 21 |
| Wide Bay QLD | 22 |
| South East SA | 23 |
| Launceston and North East TAS | 24 |
| Ballarat VIC | 25 |
| Geelong VIC | 26 |
| Hume VIC | 27 |
| Latrobe – Gippsland VIC | 28 |
| Bunbury WA | 29 |
| Regional Council Tables | 30 |



Regional Market Performance

The latest quarterly regional report analyses 25 of Australia's largest non-capital city regions, examining performance across both house and unit markets over the 12 months to April 2022.

Houses





Australia's 25 largest non-capital city regions all saw an increase in house values over the year to April 2022. The Hunter Valley exc Newcastle region in New South Wales was the best performing house market, with an annual growth rate of 34.3% followed by Southern Highlands and Shoalhaven, also in New South Wales (33.3%) and Queensland's Gold Coast (33.1%). The lowest yearly growth rate was seen across the Mackay – Isaac – Whitsunday region in Queensland (10.1%), followed by Bunbury in Western Australia (10.5%).

The largest change in sales volumes was recorded in Central Queensland (Qld) and New England and North West (NSW), where both regions recorded a 42.9% increase in house sales over the year to February 2022, followed by Queensland's Townsville (41.2%), Mackay -Isaac – Whitsunday (40.8%), Wide Bay (36.1%) and Cairns (35.6%) regions. At the other end of the scale, Victoria's Latrobe – Gippsland region recorded the lowest change in house sales over the year to February 2022 (2.4%).

The quickest selling region for houses was Toowoomba (Qld), where the median time on market over the 12 months to April 2022 was 13 days, followed by Queensland's Sunshine Coast and Gold Coast, where both regions recorded a median time on market of 16 days. The slowest selling region for houses is the New England and North West region in New South Wales, where the median time on market was recorded at 46 days over the same period. The Hunter Valley exc Newcastle in New South Wales is offering the lowest discount to secure a sale (with a median discount rate of -1.8%), while the highest discounts are being offered across the Mackay – Isaac – Whitsunday region in Queensland, with vendors offering a median discount rate of -4.2% in order to secure a sale.



Units



Highest yearly

growth:

30.9%

Launceston and North

East (Tas)

Highest change in sales vols:

102.0%

Mackay-Isaac-Whitsunday (Qld)

Shortest days on market:

discounts:

11 days

Launceston and North East (Tas)

Lowest vendor -0.7%

-0.7% Hume (Vic) WORST PERFORMERS

Lowest yearly

growth:

0.9%

Mackay-Isaac-Whitsunday (Qld)

Lowest change in sales vols:

-1.5%

Launceston and North

East (Tas)

Longest days on market:

50 days

Mackay-Isaac-Whitsunday (Qld)

Highest vendor discounts:

-4.4%

Townsville (Qld)

Across Australia's regional unit market, the Launceston and North East region in Tasmania saw a 30.9% increase in values over the 12 months to April 2022, making it the best performing unit market. This was followed closely by Queensland's Sunshine Coast (29.3%) and Gold Coast (28.4%) regions. At the other end of the scale, Queensland's Mackay – Isaac - Whitsunday (0.9%) and Townsville (2.2%) regions saw minimal growth over the same period.

Queensland regions saw some of the largest increases in unit sales over the year to February, with the five largest increases all in Queensland. Unit sales volumes increased by 102.0% across Mackay – Isaac - Whitsunday, 94.4% across Toowoomba, 86.5% across Cairns, 75.5% across Townsville and 71.2% across Central Queensland. Tasmania's Launceston and North East was the only region to see sales volumes fall over the 12 months to February (-1.5%).

Units across Tasmania's Launceston and North East region are currently selling quicker than any other region with a median time on market of 11 days over the year to April 2022, followed by Ballarat, Vic (15 days) and the Sunshine Coast, Qld (17 days). Mackay – Isaac – Whitsunday (Qld) units are taking the longest time to sell with the median time on market sitting at 50 days. Queensland's Townsville region is offering the largest discounts in order to secure a sale, with a median discount rate of -4.4%, while the lowest discounts are being offered across the Hume region in Victoria (-0.7%).

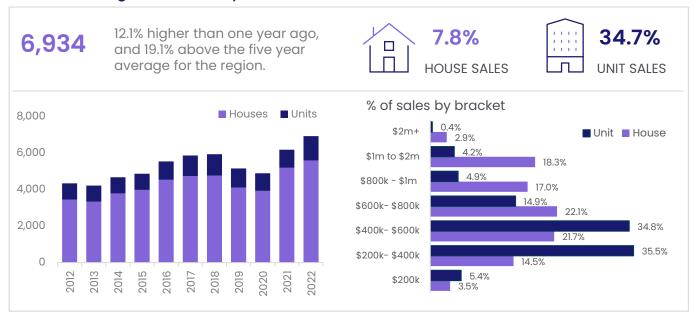




Capital Region | NSW

Based on the Capital Region Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022



| 1 0 1 | 1000 HOUSES 26.9% | UNITS 27.1% |
|-------------------|--------------------------|--------------------|
| Upper quartile | 24.3% | 30.3% |
| Lower quartile | 31.3% | 24.4% |
| Median Value | \$816,851 | \$478,354 |



| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | -1.4% | 38 days |
| 1 year ago | -2.2% | 52 days |

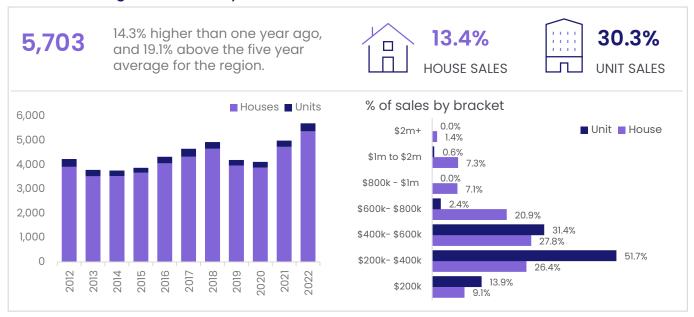




Central West | NSW

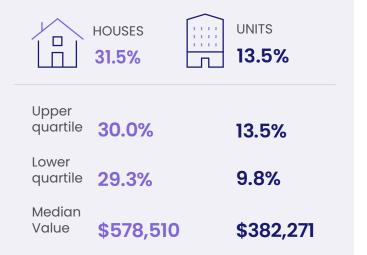
Based on the Central West Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -1.3% | 35 days |
| 1 year ago | -2.4% | 59 days |

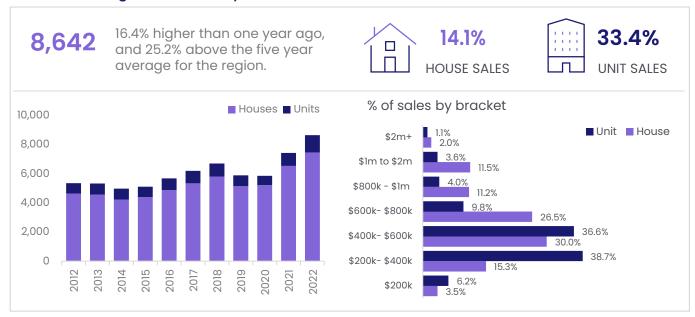




Hunter Valley exc Newcastle | NSW

Based on the Hunter Valley exc Newcastle Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Value

Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:



| | 34.3% | 20.0% |
|-------------------|-------|-------|
| Upper quartile | 30.1% | 17.5% |
| Lower quartile | 42.7% | 18.5% |
| Median | | |

\$737,569



| | Units — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -1.7% | 26 days |
| 1 year ago | -2.8% | 52 days |



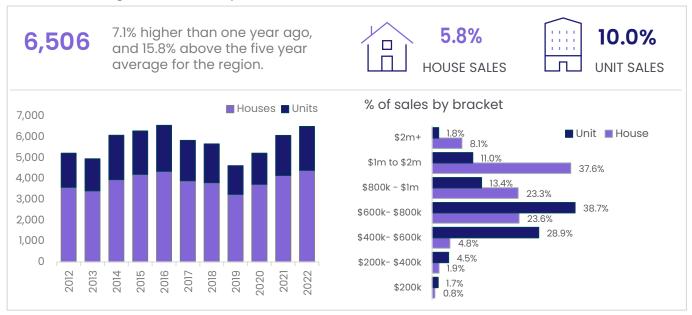
\$499,088



Illawarra | NSW

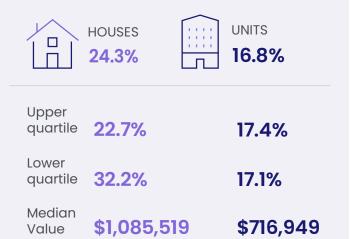
Based on the Illawarra Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| П | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.3% | 21 days |
| 1 year ago | -2.8% | 32 days |

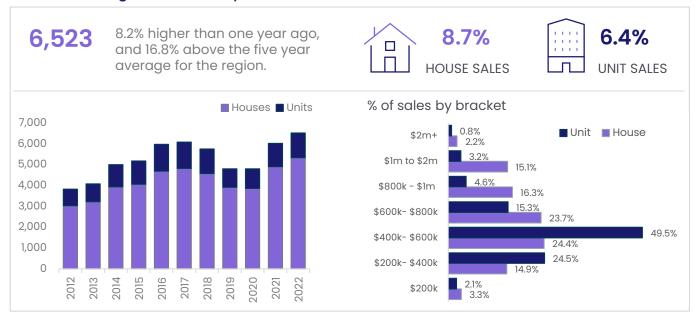




Mid North Coast | NSW

Based on the Mid North Coast Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:





Upper



21.7%

| quartile | 26.4% | 19.4% |
|-------------------|-------|-------|
| Lower quartile | 28.6% | 25.3% |

Median \$790,761 Value \$533,523

| | Houses ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.2% | 29 days |
| 1 year ago | · -2.8 % | 51 days |

| | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -1.3% | 29 days |
| 1 year ago | -2.2% | 36 days |

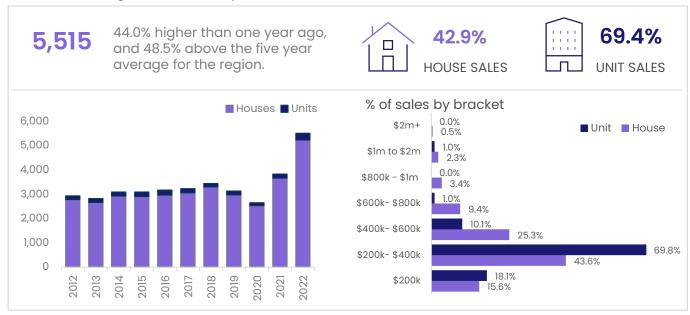




New England and North West | NSW

Based on the New England and North West Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022



| | HOUSES 23.1% | UNITS n.a |
|-------------------|--------------|-----------|
| Upper quartile | 21.7% | n.a |
| Lower quartile | 28.6% | n.a |
| Median Value | \$395,57 | 7 n.a |



| | Units — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | n.a | n.a |
| 1 year ago | n.a | n.a |

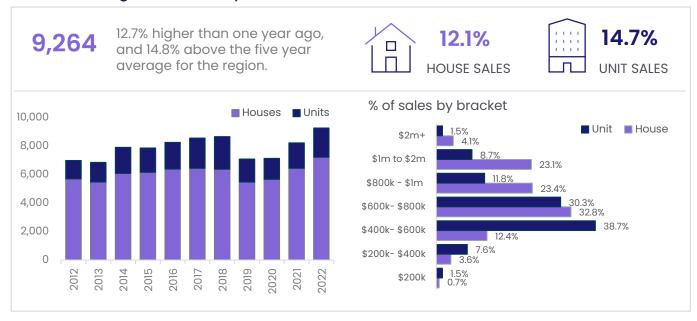




Newcastle and Lake Macquarie | NSW

Based on the Newcastle and Lake Macquarie Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022



| | HOUSES 25.3% | UNITS 17.8% |
|-------------------|---------------------|-------------|
| Upper quartile | 21.9% | 15.4% |
| Lower quartile | 32.1% | 20.9% |
| Median Value | \$913.931 | \$674.063 |

| | Houses ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.9% | 19 days |
| 1 year ago | -3.0% | 24 days |

| | Units — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.3% | 23 days |
| 1 year ago | -2.4% | 40 days |

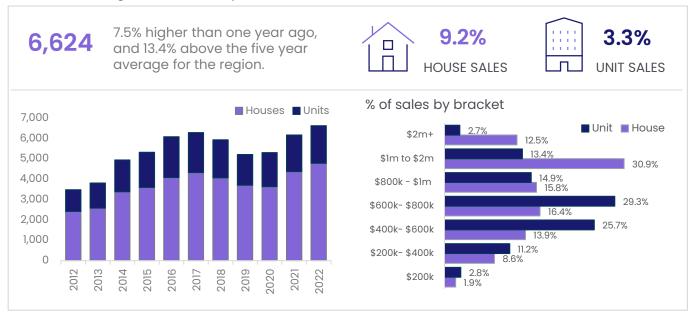




Richmond - Tweed | NSW

Based on the Richmond – Tweed Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022 UNITS **HOUSES** The change in house and unit values over the year to April 2022 is recorded at: 23.7% 24.6% 44.0% Houses — Units 38.0% 32.0% Upper 26.0% quartile 21.9% 24.0% 20.0% 14.0% 8.0% Lower 2.0% 27.3% quartile 32.2% -4.0% -10.0% Apr-19 Median \$1,066,251 \$729,335 Value

| | Houses ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.9% | 33 days |
| 1 year ago | -3.1% | 42 days |

| | Units VENDOR DISCOUNTING | TIME ON MARKET |
|------------|--------------------------|-------------------|
| Current | -1.8% | 26 days |
| 1 year ago | -2.5% | 36 days |

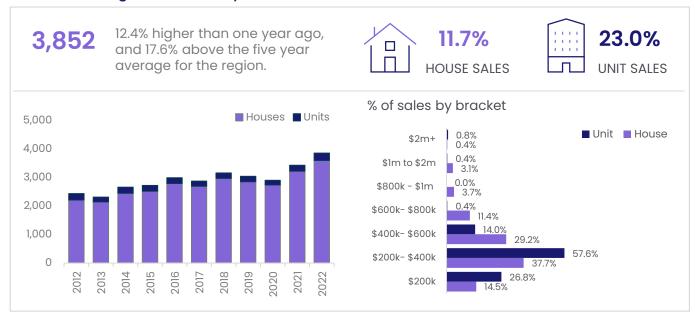




Riverina | NSW

Based on the Riverina Statistical Area Level 4 region

Annual Dwelling Sales February 2022



| Home Value Index April 2022 | |
|--|--------------------------------------|
| The change in house and unit values over the year to April 2022 is recorded at: | HOUSES UNITS n.a |
| 36.0% - Houses | |
| 26.0% - 16.0% - | Upper quartile 22.6% n.a |
| 6.0% - -4.0% - -14.0% | Lower quartile 34.9% n.a |
| Apr-17 Oct-17 Apr-18 Oct-18 Oct-19 Oct-20 Oct-21 Apr-21 Oct-21 Oct-21 Oct-22 Apr-22 Apr-22 Oct-22 Oct | Median Value \$412,111 n.a |



| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | n.a | n.a |
| 1 year ago | n.a | n.a |

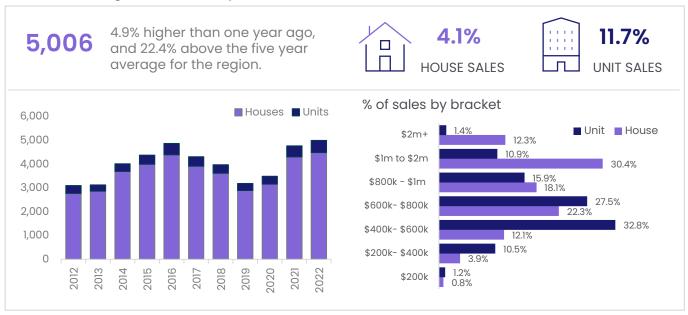




Southern Highlands and Shoalhaven | NSW

Based on the Southern Highlands and Shoalhaven Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:







| Upper quartile | 31.2% | 20.2% |
|-------------------|-------|-------|
| Lower quartile | 31.1% | 19.0% |

Median \$1,052,308 \$707,893 Value

| | Houses ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -3.2% | 32 days |
| 1 year ago | -3.3% | 48 days |

| | Units VENDOR DISCOUNTING | TIME ON MARKET |
|------------|--------------------------|-------------------|
| Current | -2.5% | 32 days |
| 1 year ago | -2.7% | 71 days |

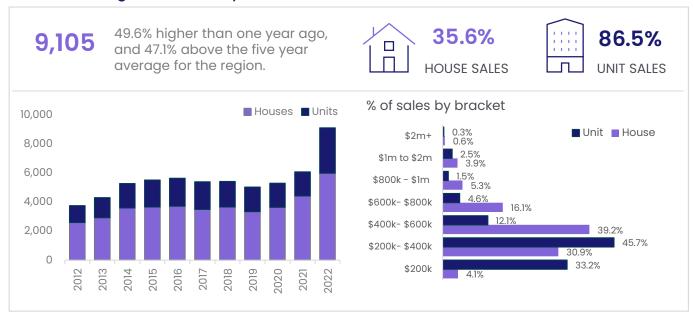




Cairns | QLD

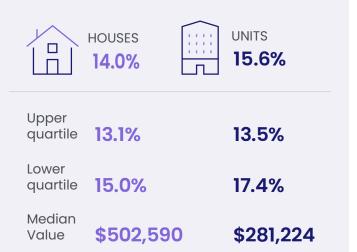
Based on the Cairns Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -3.1% | 27 days |
| 1 year ago | -4.4% | 52 days |

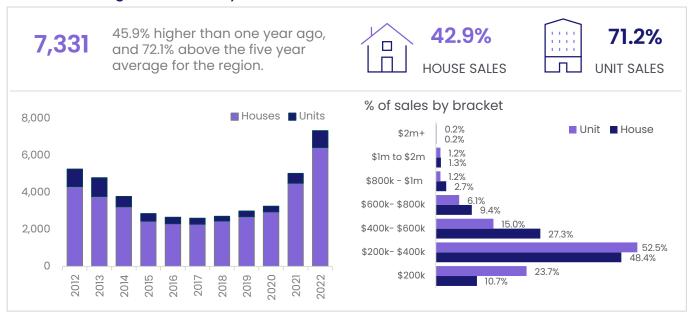




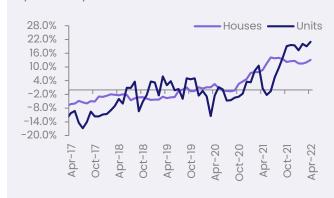
Central Queensland | QLD

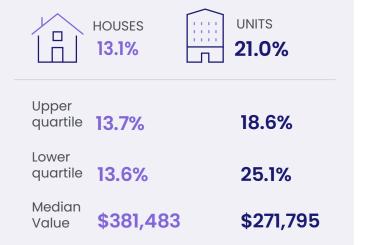
Based on the Central Queensland Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units VENDOR DISCOUNTING | TIME ON MARKET |
|------------|--------------------------|-------------------|
| Current | -3.1% | 41 days |
| 1 year ago | -5.4% | 78 days |

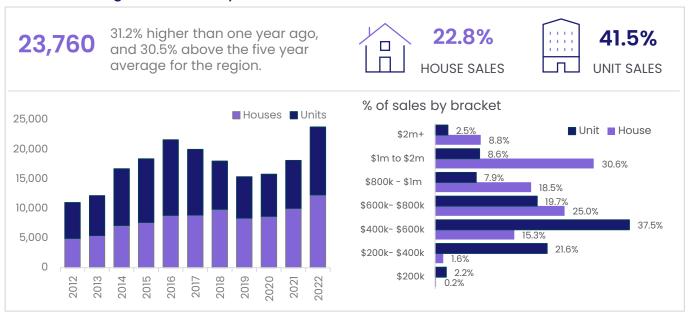




Gold Coast | QLD

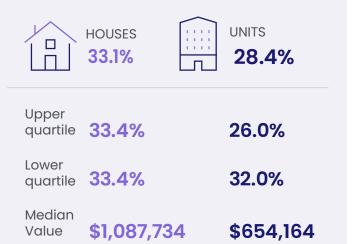
Based on the Gold Coast Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | -2.8% | 19 days |
| 1 year ago | -3.5% | 37 days |

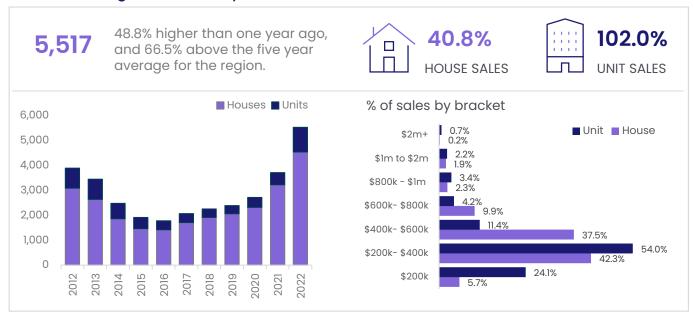




Mackay - Isaac - Whitsunday | QLD

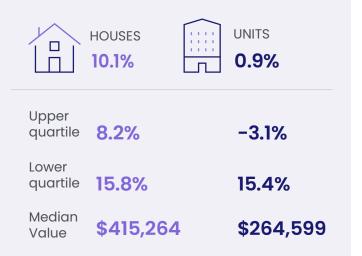
Based on the Mackay – Isaac - Whitsunday Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units ——— | TIME ON |
|------------|-------------|---------|
| | DISCOUNTING | MARKET |
| Current | -4.1% | 50 days |
| 1 year ago | -5.0% | 65 days |

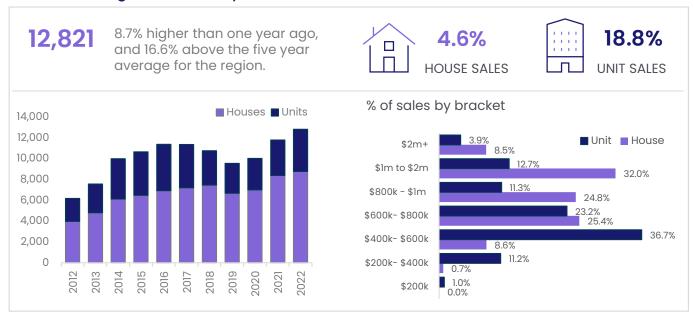




Sunshine Coast | QLD

Based on the Sunshine Coast Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022 UNITS **HOUSES** The change in house and unit values over the year to April 2022 is recorded at: 30.1% 29.3% 42.0% Houses -Units 36.0% 30.0% Upper 24.0% quartile 29.5% 28.5% 18.0% 12.0% Lower 6.0% 32.2% 32.8% 0.0% quartile -6.0% Apr-21 Median

Value

| | Houses ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -3.3% | 16 days |
| 1 year ago | -3.0% | 27 days |

| | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.8% | 17 days |
| 1 year ago | -2.9% | 32 days |

\$1,108,090



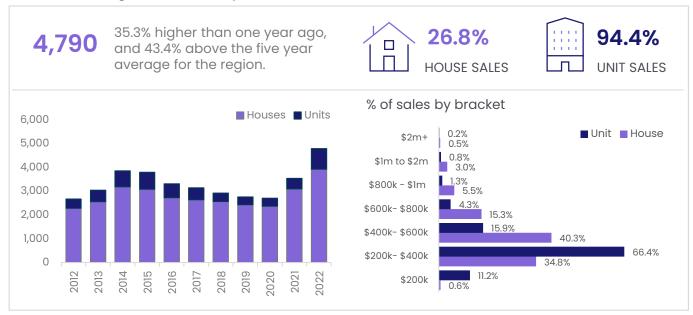
\$753,206



Toowoomba | QLD

Based on the Toowoomba Statistical Area Level 4 region

Annual Dwelling Sales February 2022



| Home Value Index April 2022 The change in house and unit values over the year to April 2022 is recorded at: | HOUSES 21.9% | |
|--|----------------------------------|-----------|
| 25.0% - Houses — Units - 17.0% - 13.0% - 5.0% - 1.0 | Upper quartile 21.6% | 8.6% |
| -3.0% -7.0% -11.0% -15.0% | Lower quartile 23.5% | 15.5% |
| Apr-17 Oct-17 Apr-18 Oct-19 Apr-20 Oct-20 Oct-21 Apr-21 | Median Value \$537,897 | \$309,393 |



| | Units ——— | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | -2.8% | 31 days |
| 1 year ago | -3.2% | 52 days |

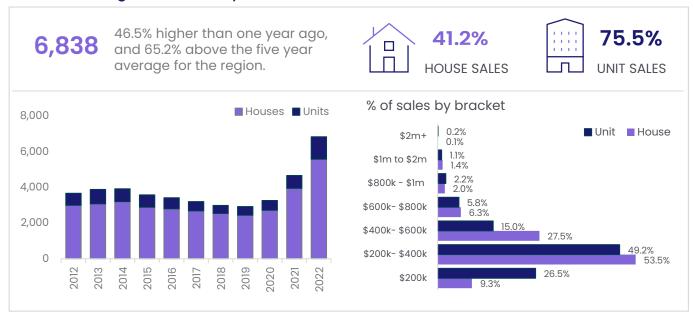




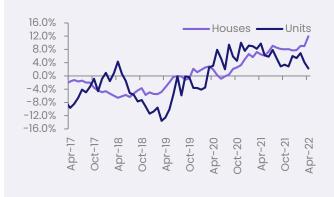
Townsville | QLD

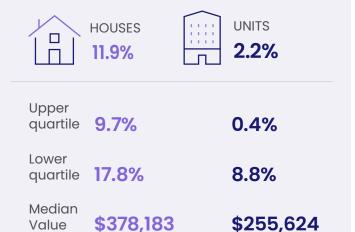
Based on the Townsville Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units VENDOR DISCOUNTING | TIME ON MARKET |
|------------|--------------------------|-------------------|
| Current | -4.4% | 41 days |
| 1 year ago | -6.0% | 67 days |

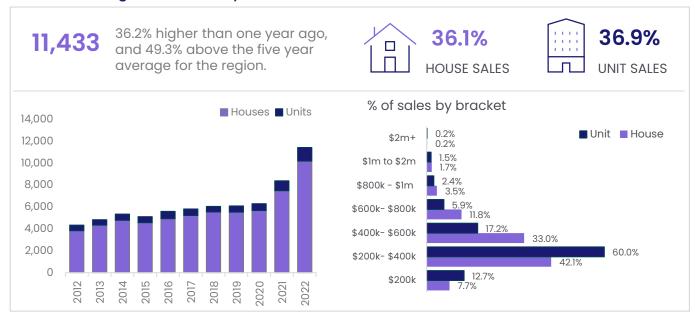




Wide Bay | QLD

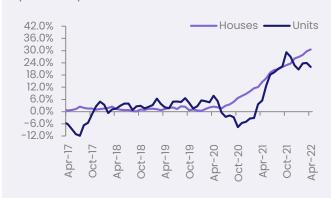
Based on the Wide Bay Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:







UNITS 22.0%

| Upper quartile 30. | .3% 22.1% |
|------------------------------|-----------|
|------------------------------|-----------|

| LOWEI | | |
|----------|-------|-------|
| quartile | 28.7% | 21.9% |

| Median | | |
|--------|-----------|-----------|
| Value | \$489,504 | \$353,290 |

| | Houses —— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -3.0% | 21 days |
| 1 year ago | -3.5% | 42 days |

| | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.4% | 28 days |
| 1 year ago | -3.8% | 64 days |

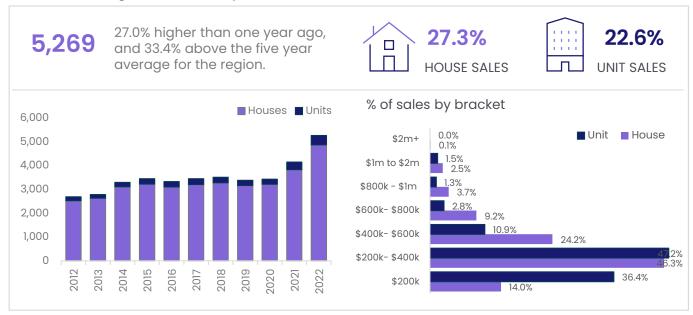




South East | SA

Based on the South East Statistical Area Level 4 region

Annual Dwelling Sales February 2022



| Home Value Index April 2022 | |
|---|--------------------------------------|
| The change in house and unit values over the year to April 2022 is recorded at: | HOUSES UNITS n.a |
| 31.0% - Houses | |
| 25.0% - 19.0% - 13.0% - | Upper quartile 22.8% n.a |
| 7.0% -1.0% -5.0% | Lower quartile 22.6% n.a |
| Apr-17 be a par-17 be a par-18 coct-18 coct-19 coct-20 coct-20 apr-21 coct-21 coct-21 coct-22 dpr-22 apr-22 | Median Value \$398,942 n.a |



| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | n.a | n.a |
| 1 year ago | n.a | n.a |

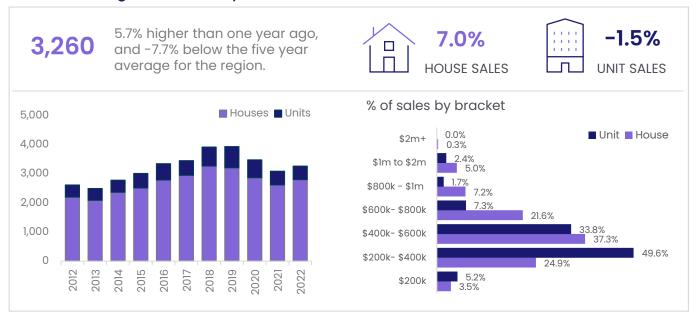




Launceston and North East | TAS

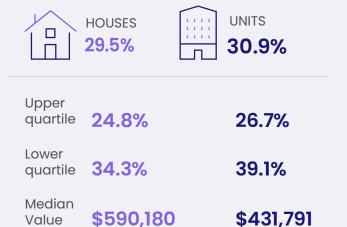
Based on the Launceston and North East Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units VENDOR DISCOUNTING | TIME ON MARKET |
|------------|--------------------------|-------------------|
| Current | -2.7% | 11 days |
| 1 year ago | -2.5% | 16 days |

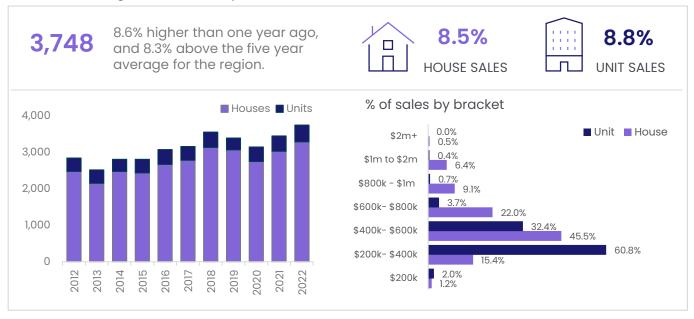




Ballarat | VIC

Based on the Ballarat Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:







UNITS 18.6%

| Upper quartile | 10.4% | 14.2% |
|-------------------|-------------------|----------|
| Lower quartile | 16.5% | 23.2% |
| Median Value | \$646 <i>4</i> 16 | \$404.56 |



| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | -1.8% | 15 days |
| 1 year ago | -1.9% | 24 days |

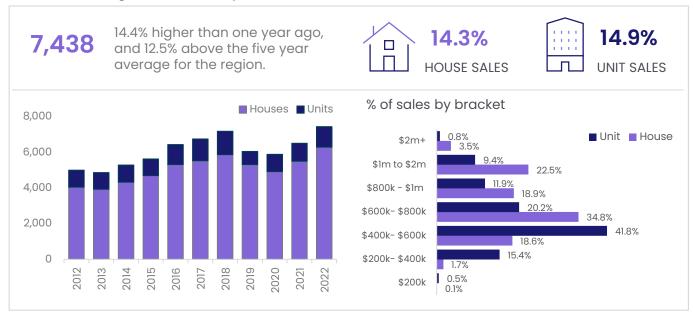




Geelong | VIC

Based on the Geelong Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:





Median

Value



UNITS 17.8%

\$587,565

| Upper quartile | 20.2% | 18.0% |
|-------------------|-------|-------|
| Lower quartile | 20.1% | 16.9% |

\$838,236

| | Houses — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -2.5% | 21 days |
| 1 year ago | -2.7% | 28 days |

| | Units — | |
|------------|-------------|---------|
| | VENDOR | TIME ON |
| | DISCOUNTING | MARKET |
| Current | -2.0% | 21 days |
| 1 year ago | -2.4% | 34 days |

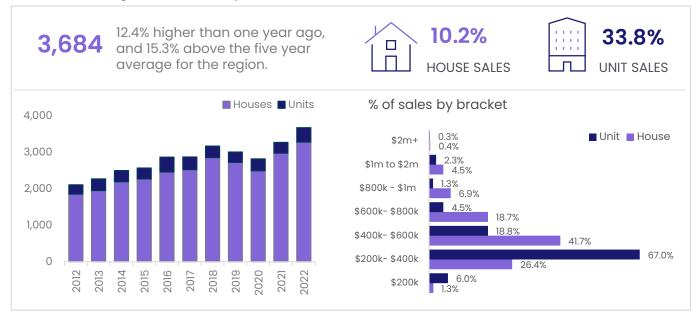




Hume | VIC

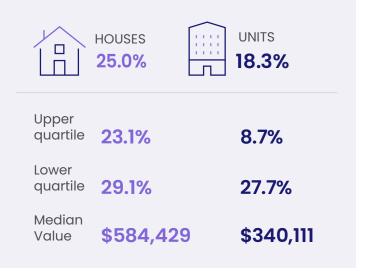
Based on the Hume Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units — | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -0.7% | 22 days |
| 1 year ago | -2.6% | 34 days |

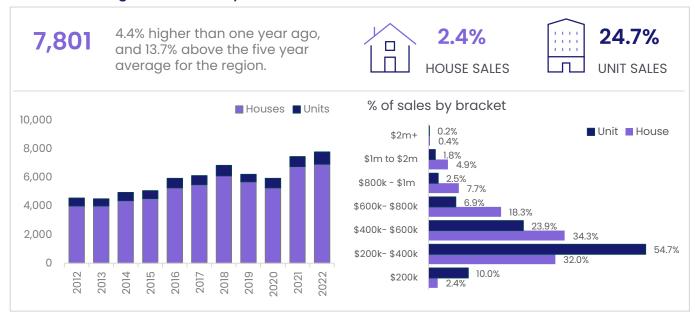




Latrobe - Gippsland | VIC

Based on the Latrobe - Gippsland Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022

The change in house and unit values over the year to April 2022 is recorded at:







UNITS 22.9%

| Upper quartile | 18.3% | 22.0% | |
|----------------|-------|-------|--|
| Lower | | | |

25.6% quartile 26.0%

Median \$608,384 \$375,095 Value

| | Houses | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -1.9% | 26 days |
| 1 year ago | -2.6% | 39 days |

| | Units ——— | TIME ON |
|------------|-------------|---------|
| | DISCOUNTING | MARKET |
| Current | -1.6% | 29 days |
| 1 year ago | -2.5% | 49 days |

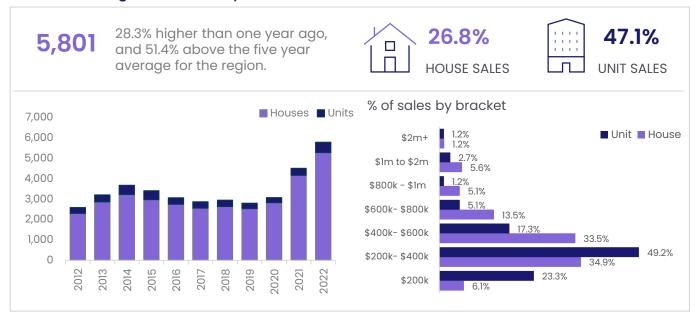




Bunbury | WA

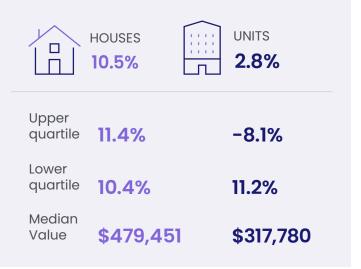
Based on the Bunbury Statistical Area Level 4 region

Annual Dwelling Sales February 2022



Home Value Index April 2022







| | Units ——— | |
|------------|-----------------------|-------------------|
| | VENDOR DISCOUNTING | TIME ON MARKET |
| Current | -3.5% | 48 days |
| 1 year ago | -4.6% | 65 days |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| NSW | Albury (C) | Houses | 1,304 | 12.6% | \$572,964 | 26.8% | 28 | -1.8% |
| NSW | Albury (C) | Units | 330 | 36.9% | \$281,929 | 18.7% | 32 | -2.5% |
| NSW | Armidale Regional (A) | Houses | 857 | 50.6% | \$458,782 | 23.9% | 45 | -2.2% |
| NSW | Armidale Regional (A) | Units | 98 | 84.9% | \$278,278 | 18.4% | 54 | -2.7% |
| NSW | Ballina (A) | Houses | 690 | -4.3% | \$1,229,729 | 22.1% | 31 | -2.4% |
| NSW | Ballina (A) | Units | 370 | 12.1% | \$844,773 | 23.3% | 28 | -1.6% |
| NSW | Balranald (A) | Houses | 35 | 9.4% | \$258,010 | 12.9% | 66 | -3.4% |
| NSW | Bathurst Regional (A) | Houses | 1,181 | 19.8% | \$699,921 | 33.0% | 28 | -1.9% |
| NSW | Bathurst Regional (A) | Units | 119 | 17.8% | \$365,755 | 10.9% | 37 | -2.3% |
| NSW | Bega Valley (A) | Houses | 865 | 11.2% | \$844,465 | 22.8% | 42 | -2.0% |
| NSW | Bega Valley (A) | Units | 255 | 21.4% | \$506,223 | 28.7% | 50 | -2.1% |
| NSW | Bellingen (A) | Houses | 273 | 0.4% | \$979,589 | 39.9% | 31 | -2.7% |
| NSW | Berrigan (A) | Houses | 280 | 41.4% | \$353,066 | 22.4% | 49 | -2.5% |
| NSW | Bland (A) | Houses | 141 | 25.9% | \$244,479 | 20.1% | 68 | -5.6% |
| NSW | Blayney (A) | Houses | 157 | -7.1% | \$504,271 | 30.4% | 39 | -3.0% |
| NSW | Byron (A) | Houses | 703 | -2.6% | \$2,004,354 | 21.1% | 33 | -4.0% |
| NSW | Byron (A) | Units | 205 | -33.0% | \$1,497,408 | 27.4% | 33 | -3.6% |
| NSW | Carrathool (A) | Houses | 46 | 35.3% | \$240,354 | 28.9% | 49 | -1.6% |
| NSW | Cessnock (C) | Houses | 1,765 | 9.9% | \$671,014 | 41.6% | 21 | -2.7% |
| NSW | Cessnock (C) | Units | 208 | 62.5% | \$411,079 | 25.9% | 29 | -2.0% |
| NSW | Clarence Valley (A) | Houses | 1,260 | 12.4% | \$605,840 | 26.7% | 38 | -2.9% |
| NSW | Clarence Valley (A) | Units | 186 | 12.7% | \$544,115 | 32.6% | 30 | -1.6% |
| NSW | Coffs Harbour (C) | Houses | 1,306 | 6.3% | \$874,663 | 31.7% | 28 | -2.2% |
| NSW | Coffs Harbour (C) | Units | 483 | 8.1% | \$544,482 | 29.3% | 27 | -1.3% |
| NSW | Coolamon (A) | Houses | 111 | 13.3% | \$289,957 | 27.3% | 66 | -4.2% |
| NSW | Cowra (A) | Houses | 316 | 9.3% | \$353,817 | 28.7% | 32 | -1.7% |
| NSW | Dungog (A) | Houses | 213 | -6.6% | \$746,585 | 34.1% | 33 | -2.2% |
| NSW | Edward River (A) | Houses | 259 | 7.5% | \$279,916 | 15.9% | 41 | -2.8% |
| NSW | Eurobodalla (A) | Houses | 1,163 | 1.9% | \$889,651 | 27.7% | 36 | -2.1% |
| NSW | Eurobodalla (A) | Units | 265 | 31.2% | \$534,032 | 27.1% | 36 | -0.8% |
| NSW | Federation (A) | Houses | 332 | 12.5% | \$419,645 | 22.6% | 35 | -2.1% |
| NSW | Federation (A) | Units | 56 | 16.7% | \$308,029 | 27.5% | 37 | -2.1% |
| NSW | Forbes (A) | Houses | 211 | 3.4% | \$317,495 | 21.0% | 37 | -2.3% |
| NSW | Gilgandra (A) | Houses | 102 | 54.5% | \$182,801 | 9.2% | 64 | -3.4% |
| NSW | Glen Innes Severn (A) | Houses | 280 | 35.3% | \$276,810 | 23.9% | 62 | -2.8% |
| NSW | Goulburn Mulwaree (A) | Houses | 923 | 23.6% | \$624,901 | 31.0% | 32 | -2.7% |
| NSW | Goulburn Mulwaree (A) | Units | 116 | 118.9% | \$399,210 | 12.8% | 29 | -1.8% |
| NSW | Greater Hume Shire (A) | Houses | 259 | 19.4% | \$357,795 | 22.8% | 48 | -4.7% |
| NSW | Griffith (C) | Houses | 395 | 9.1% | \$454,183 | 18.6% | 29 | -3.0% |
| NSW | Gundagai (A) | Houses | 262 | 6.9% | \$317,036 | 29.5% | 58 | -3.7% |
| NSW | Gunnedah (A) | Houses | 376 | 54.7% | \$359,695 | 20.5% | 52 | -2.5% |
| NSW | Gwydir (A) | Houses | 144 | 82.3% | \$231,726 | 33.4% | 85 | -5.0% |
| NSW | Hay (A) | Houses | 70 | 37.3% | \$186,481 | 20.0% | 53 | -6.8% |
| NSW | Hilltops (A) | Houses | 468 | -1.9% | \$395,211 | 25.5% | 45 | -2.5% |
| NSW | Hilltops (A) | Units | 29 | 70.6% | \$293,486 | 15.9% | 40 | -1.5% |
| NSW | Inverell (A) | Houses | 485 | 43.1% | \$323,092 | 26.8% | 52 | -2.3% |
| NSW | Junee (A) | Houses | 140 | 45.8% | \$322,111 | 26.9% | 37 | 0.0% |
| NSW | Kempsey (A) | Houses | 694 | 24.4% | \$598,505 | 27.3% | 41 | -2.3% |
| NSW | Kempsey (A) | Units | 77 | 11.6% | \$471,552 | 27.1% | 34 | -0.8% |
| NSW | Kiama (A) | Houses | 399 | 2.0% | \$1,708,243 | 34.3% | 24 | -5.0% |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|----------------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| NSW | Kiama (A) | Units | 102 | -19.0% | \$870,861 | 12.6% | 23 | -8.2% |
| NSW | Kyogle (A) | Houses | 232 | 5.0% | \$497,347 | 30.2% | 50 | -2.7% |
| NSW | Lachlan (A) | Houses | 162 | 62.0% | \$198,418 | 24.3% | 73 | -5.5% |
| NSW | Lake Macquarie (C) | Houses | 4,179 | 10.0% | \$900,613 | 28.8% | 18 | -3.0% |
| NSW | Lake Macquarie (C) | Units | 704 | 4.1% | \$633,479 | 16.7% | 25 | -2.6% |
| NSW | Leeton (A) | Houses | 210 | -8.3% | \$289,773 | 15.1% | 51 | -3.3% |
| NSW | Lismore (C) | Houses | 972 | 21.5% | \$671,352 | 33.3% | 31 | -2.9% |
| NSW | Lismore (C) | Units | 104 | 8.3% | \$409,087 | 23.8% | 31 | -0.3% |
| NSW | Lithgow (C) | Houses | 558 | 26.0% | \$484,033 | 28.5% | 30 | -1.9% |
| NSW | Liverpool Plains (A) | Houses | 234 | 26.5% | \$268,930 | 28.9% | 58 | -3.4% |
| NSW | Lockhart (A) | Houses | 73 | 78.0% | \$300,708 | 29.2% | 56 | -5.9% |
| NSW | Maitland (C) | Houses | 2,083 | 8.0% | \$760,108 | 30.3% | 19 | -1.9% |
| NSW | Maitland (C) | Units | 231 | 33.5% | \$461,834 | 20.2% | 17 | -1.2% |
| NSW | Mid-Coast (A) | Houses | 2,586 | 7.3% | \$750,056 | 29.0% | 30 | -2.3% |
| NSW | Mid-Coast (A) | Units | 582 | 13.5% | \$522,543 | 22.8% | 31 | -1.3% |
| NSW | Mid-Western Regional (A) | Houses | 714 | -2.3% | \$646,321 | 32.1% | 33 | -1.6% |
| NSW | Mid-Western Regional (A) | Units | 51 | 27.5% | \$445,240 | 25.5% | 35 | |
| NSW | Murray River (A) | Houses | 300 | 12.8% | \$644,422 | 22.6% | 40 | -2.9% |
| NSW | Murray River (A) | Units | 52 | 36.8% | \$328,463 | 28.2% | 22 | |
| NSW | Muswellbrook (A) | Houses | 642 | 55.8% | \$396,120 | 31.1% | 30 | -1.3% |
| NSW | Muswellbrook (A) | Units | 122 | 221.1% | \$257,718 | 12.8% | 35 | -1.7% |
| NSW | Nambucca (A) | Houses | 444 | 12.4% | \$686,711 | 30.4% | 37 | -2.3% |
| NSW | Nambucca (A) | Units | 53 | 23.3% | \$497,891 | 27.6% | 42 | -3.5% |
| NSW | Narrandera (A) | Houses | 182 | 45.6% | \$230,196 | 23.4% | 56 | -3.8% |
| NSW | Narromine (A) | Houses | 153 | 22.4% | \$295,149 | 25.0% | 58 | -4.2% |
| NSW | Newcastle (C) | Houses | 2,874 | 14.6% | \$941,643 | 21.2% | 19 | -2.8% |
| NSW | Newcastle (C) | Units | 1,343 | 21.8% | \$707,946 | 18.1% | 22 | -2.2% |
| NSW | Oberon (A) | Houses | 146 | 32.7% | \$481,884 | 25.6% | 48 | -3.8% |
| NSW | Orange (C) | Houses | 982 | -3.3% | \$707,540 | 34.2% | 32 | -1.6% |
| NSW | Orange (C) | Units | 93 | 22.4% | \$412,027 | 15.5% | 30 | -1.0% |
| NSW | Parkes (A) | Houses | 448 | 61.2% | \$363,342 | 29.1% | 52 | -3.5% |
| NSW | Port Macquarie-Hastings (A) | Houses | 1,819 | 5.9% | \$909,632 | 28.9% | 25 | -2.2% |
| NSW | Port Macquarie-Hastings (A) | Units | 547 | 0.4% | \$557,946 | 19.2% | 24 | -1.7% |
| NSW | Port Stephens (A) | Houses | 1,671 | 13.8% | \$927,655 | 34.2% | 24 | -1.8% |
| NSW | Port Stephens (A) | Units | 429 | 2.9% | \$637,285 | 19.0% | 26 | -2.2% |
| NSW | Queanbeyan-Palerang Regional (A) |) Houses | 1,124 | -0.8% | \$996,108 | 25.9% | 36 | -2.2% |
| NSW | Queanbeyan-Palerang Regional (A) |) Units | 517 | 23.4% | \$420,471 | 23.3% | 36 | -1.4% |
| NSW | Richmond Valley (A) | Houses | 489 | 21.6% | \$507,680 | 27.8% | 40 | -1.9% |
| NSW | Shellharbour (C) | Houses | 1,319 | -0.3% | \$924,700 | 26.4% | 21 | -2.0% |
| NSW | Shellharbour (C) | Units | 355 | -5.1% | \$683,384 | 17.6% | 27 | -2.7% |
| NSW | Shoalhaven (C) | Houses | 2,992 | 6.9% | \$981,815 | 34.4% | 32 | -3.3% |
| NSW | Shoalhaven (C) | Units | 333 | 7.8% | \$612,912 | 18.1% | 31 | -2.3% |
| NSW | Singleton (A) | Houses | 617 | 20.5% | \$706,807 | 30.9% | 32 | -1.5% |
| NSW | Singleton (A) | Units | 93 | 36.8% | \$344,413 | 23.2% | 33 | 0.0% |
| NSW | Snowy Monaro Regional (A) | Units | 149 | 71.3% | \$707,562 | 42.4% | 35 | -2.5% |
| NSW | Tamworth Regional (A) | Houses | 1,738 | 34.1% | \$434,270 | 22.1% | 34 | -2.2% |
| NSW | Temora (A) | Houses | 130 | 3.2% | \$332,972 | 36.0% | 53 | -4.4% |
| NSW | Tenterfield (A) | Houses | 254 | 51.2% | \$331,258 | 28.8% | 71 | -3.8% |
| NSW | Tweed (A) | Houses | 1,686 | 12.2% | \$1,089,268 | 22.6% | 30 | -3.3% |
| NSW | Tweed (A) | Units | 1,109 | 12.7% | \$702,475 | 24.1% | 22 | -1.6% |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|-----------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| NSW | Upper Hunter Shire (A) | Houses | 419 | 23.6% | \$415,210 | 25.0% | 36 | -2.6% |
| NSW | Upper Hunter Shire (A) | Units | 29 | 107.1% | \$250,863 | 4.9% | 28 | |
| NSW | Upper Lachlan Shire (A) | Houses | 201 | 20.4% | \$584,485 | 31.3% | 43 | -1.7% |
| NSW | Uralla (A) | Houses | 177 | 65.4% | \$461,586 | 32.5% | 46 | -3.6% |
| NSW | Wagga Wagga (C) | Houses | 1,677 | 14.9% | \$487,331 | 29.2% | 32 | -2.0% |
| NSW | Wagga Wagga (C) | Units | 176 | 32.3% | \$312,197 | 19.6% | 36 | -2.5% |
| NSW | Walcha (A) | Houses | 49 | -15.5% | \$434,356 | 24.9% | 120 | -4.2% |
| NSW | Warrumbungle Shire (A) | Houses | 273 | 50.8% | \$224,441 | 27.2% | 91 | -4.3% |
| NSW | Weddin (A) | Houses | 95 | 55.7% | \$266,225 | 26.2% | 58 | -3.2% |
| NSW | Wentworth (A) | Houses | 136 | 12.4% | \$352,904 | 19.2% | 41 | -3.0% |
| NSW | Western Plains Regional (A) | Houses | 1,283 | 14.5% | \$459,473 | 20.2% | 30 | -2.7% |
| NSW | Wingecarribee (A) | Houses | 1,504 | -1.2% | \$1,347,245 | 31.0% | 32 | -3.1% |
| NSW | Wingecarribee (A) | Units | 183 | 19.6% | \$876,344 | 24.8% | 35 | -2.9% |
| NSW | Wollongong (C) | Houses | 2,679 | 9.8% | \$1,105,445 | 22.0% | 21 | -2.6% |
| NSW | Wollongong (C) | Units | 1,652 | 16.6% | \$712,333 | 17.1% | 21 | -2.0% |
| NSW | Yass Valley (A) | Houses | 347 | 14.1% | \$888,529 | 23.9% | 36 | -1.5% |
| VIC | Alpine (S) | Houses | 260 | -4.1% | \$828,087 | 36.1% | 36 | -2.2% |
| VIC | Ararat (RC) | Houses | 232 | 6.9% | \$348,192 | 15.9% | 24 | -2.7% |
| VIC | Ballarat (C) | Houses | 2,402 | 13.1% | \$640,965 | 12.4% | 16 | -2.2% |
| VIC | Ballarat (C) | Units | 388 | 5.1% | \$406,620 | 18.5% | 15 | -2.5% |
| VIC | Bass Coast (S) | Houses | 1,256 | 4.0% | \$868,630 | 22.5% | 24 | -2.0% |
| VIC | Bass Coast (S) | Units | 181 | 31.2% | \$567,286 | 23.8% | 26 | -1.3% |
| VIC | Baw Baw (S) | Houses | 1,119 | 6.9% | \$716,748 | 16.7% | 20 | -1.9% |
| VIC | Baw Baw (S) | Units | 144 | 50.0% | \$436,617 | 16.8% | 20 | -2.6% |
| VIC | Benalla (RC) | Houses | 258 | -1.9% | \$465,133 | 24.5% | 29 | -2.0% |
| VIC | Campaspe (S) | Houses | 623 | 10.7% | \$497,875 | 23.1% | 34 | -1.8% |
| VIC | Campaspe (S) | Units | 83 | 20.3% | \$345,790 | 13.4% | 36 | -2.1% |
| VIC | Central Goldfields (S) | Houses | 292 | 15.0% | \$399,534 | 17.1% | 26 | -2.7% |
| VIC | Central Goldfields (S) | Units | 33 | 37.5% | \$332,109 | 22.5% | 15 | |
| VIC | Colac-Otway (S) | Houses | 392 | -5.3% | \$679,023 | 30.3% | 23 | -1.6% |
| VIC | Corangamite (S) | Houses | 285 | 10.5% | \$435,843 | 29.5% | 28 | -3.1% |
| VIC | East Gippsland (S) | Houses | 1,162 | 1.8% | \$558,047 | 22.2% | 28 | -1.5% |
| VIC | East Gippsland (S) | Units | 123 | 38.2% | \$346,849 | 32.7% | 43 | -1.4% |
| VIC | Glenelg (S) | Houses | 424 | 0.7% | \$417,474 | 17.2% | 34 | -3.3% |
| VIC | Golden Plains (S) | Houses | 202 | -21.4% | \$778,700 | 16.0% | 23 | -3.7% |
| VIC | Greater Bendigo (C) | Houses | 2,340 | 15.7% | \$610,544 | 18.4% | 20 | -2.3% |
| VIC | Greater Bendigo (C) | Units | 356 | 40.2% | \$403,567 | 14.2% | 22 | -1.3% |
| VIC | Greater Geelong (C) | Houses | 5,418 | 18.0% | \$817,659 | 17.9% | 21 | -2.5% |
| VIC | Greater Geelong (C) | Units | 1,032 | 21.4% | \$566,337 | 17.1% | 21 | -2.0% |
| VIC | Greater Shepparton (C) | Houses | 1,162 | 8.5% | \$484,614 | 21.6% | 32 | -1.6% |
| VIC | Greater Shepparton (C) | Units | 161 | 53.3% | \$288,895 | 11.9% | 38 | -2.2% |
| VIC | Hepburn (S) | Houses | 329 | 1.5% | \$867,515 | 12.7% | 26 | -3.1% |
| VIC | Hepburn (S) | Units | 20 | 17.6% | \$577,847 | 19.7% | 14 | |
| VIC | Hindmarsh (S) | Houses | 147 | 27.8% | \$194,986 | 20.1% | 27 | -2.1% |
| VIC | Horsham (RC) | Houses | 430 | 3.6% | \$387,387 | 16.9% | 17 | -2.2% |
| VIC | Indigo (S) | Houses | 224 | -5.1% | \$611,490 | 21.1% | 27 | -1.9% |
| VIC | Latrobe (C) (Vic.) | Houses | 1,796 | 8.1% | \$432,231 | 22.0% | 23 | -1.8% |
| VIC | Latrobe (C) (Vic.) | Units | 229 | -3.4% | \$284,293 | 23.5% | 29 | -2.0% |
| VIC | Loddon (S) | Houses | 107 | -12.3% | \$322,818 | 21.1% | 36 | -5.0% |
| VIC | Mansfield (S) | Houses | 219 | -11.3% | \$784,127 | 29.4% | 28 | -3.4% |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|-----------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| VIC | Mansfield (S) | Units | 24 | 33.3% | \$448,934 | 23.2% | 53 | |
| VIC | Mildura (RC) | Houses | 1,114 | 14.8% | \$428,994 | 9.2% | 19 | -2.2% |
| VIC | Mitchell (S) | Houses | 791 | 28.0% | \$668,539 | 15.6% | 28 | -2.4% |
| VIC | Mitchell (S) | Units | 70 | 62.8% | \$406,903 | 14.1% | 16 | -1.2% |
| VIC | Moira (S) | Houses | 573 | 10.8% | \$497,382 | 21.9% | 47 | -2.0% |
| VIC | Moira (S) | Units | 83 | -15.3% | \$303,939 | 6.5% | 49 | -1.4% |
| VIC | Mount Alexander (S) | Houses | 333 | 0.3% | \$771,810 | 19.2% | 25 | -2.2% |
| VIC | Moyne (S) | Houses | 206 | -22.3% | \$778,484 | 15.6% | 31 | -3.7% |
| VIC | Murrindindi (S) | Houses | 260 | 11.6% | \$689,252 | 21.0% | 29 | -2.4% |
| VIC | Northern Grampians (S) | Houses | 207 | -8.4% | \$312,170 | 14.5% | 18 | -1.8% |
| VIC | Queenscliffe (B) | Houses | 95 | 20.3% | \$1,689,256 | 29.6% | 32 | -3.6% |
| VIC | South Gippsland (S) | Houses | 576 | -15.3% | \$623,198 | 17.5% | 29 | -2.0% |
| VIC | South Gippsland (S) | Units | 43 | 16.2% | \$436,154 | 19.0% | 28 | -1.3% |
| VIC | Southern Grampians (S) | Houses | 361 | -2.7% | \$408,619 | 20.5% | 32 | -2.2% |
| VIC | Strathbogie (S) | Houses | 202 | 46.4% | \$539,396 | 21.7% | 25 | -1.1% |
| VIC | Surf Coast (S) | Houses | 631 | -4.2% | \$1,542,916 | 22.5% | 20 | -2.8% |
| VIC | Swan Hill (RC) | Houses | 324 | 22.3% | \$357,125 | 10.8% | 18 | -2.0% |
| VIC | Towong(S) | Houses | 98 | -5.8% | \$356,656 | 30.9% | 36 | -2.9% |
| VIC | Wangaratta (RC) | Houses | 524 | 14.4% | \$531,668 | 25.5% | 14 | -1.5% |
| VIC | Wangaratta (RC) | Units | 61 | 32.6% | \$325,070 | 14.6% | 15 | 0.0% |
| VIC | Warrnambool (C) | Houses | 655 | 8.8% | \$637,142 | 22.9% | 26 | -3.5% |
| VIC | Warrnambool (C) | Units | 123 | 6.0% | \$457,866 | 15.2% | 23 | -1.5% |
| VIC | Wellington (S) | Houses | 1,034 | -1.0% | \$451,291 | 24.7% | 36 | -2.2% |
| VIC | Wellington (S) | Units | 137 | 52.2% | \$311,640 | 19.4% | 35 | -1.6% |
| VIC | Wodonga (C) | Houses | 910 | 21.2% | \$557,918 | 23.5% | 21 | -1.0% |
| VIC | Wodonga (C) | Units | 151 | 49.5% | \$337,910 | 24.8% | 25 | -0.5% |
| VIC | Yarriambiack (S) | Houses | 159 | 3.9% | \$177,397 | 17.8% | 30 | -2.6% |
| QLD | Bundaberg (R) | Houses | 3,195 | 45.0% | \$426,031 | 27.9% | 20 | -2.8% |
| QLD | Burdekin (S) | Houses | 356 | 34.3% | \$210,964 | 19.7% | 75 | -5.5% |
| QLD | Burdekin (S) | Units | 40 | 90.5% | \$193,754 | -4.6% | 67 | -5.4% |
| QLD | Cairns (R) | Houses | 3,639 | 30.4% | \$549,007 | 13.7% | 17 | -2.9% |
| | Cairns (R) | Units | 2,403 | 81.8% | \$276,870 | 15.3% | 23 | -3.1% |
| QLD | Cassowary Coast (R) | Houses | 872 | 74.1% | \$318,209 | 16.3% | 76 | -5.7% |
| QLD | Cassowary Coast (R) | Units | 142 | 149.1% | | 0.1% | 73 | -4.8% |
| QLD | Central Highlands (R) (Qld) | Houses | 561 | 23.0% | \$224,554 | 8.7% | 62 | -5.4% |
| QLD | | | | | \$235,937 | | | = -0/ |
| QLD | Central Highlands (R) (Qld) | Units | 7/7 | 97.4% | \$206,607 | 24.2% | 58 | -5.0% |
| QLD | Charters Towers (R) | Houses | 303 | 51.5% | \$213,361 | 22.3% | 78 | -5.4% |
| QLD | Douglas (S) | Units | 506 | 105.7% | \$344,438 | 21.6% | 45 | -2.8% |
| QLD | Fraser Coast (R) | Houses | 3,658 | 23.5% | \$559,774 | 29.6% | 20 | -2.8% |
| QLD | Fraser Coast (R) | Units | 602 | 50.1% | \$390,104 | 23.2% | 25 | -2.7% |
| QLD | Gladstone (R) | Houses | 1,891 | 47.6% | \$419,819 | 12.9% | 34 | -3.0% |
| QLD | Gold Coast (C) | Houses | 11,913 | 23.8% | \$1,094,519 | 33.1% | 16 | -3.6% |
| QLD | Gold Coast (C) | Units | 11,425 | 41.5% | \$654,287 | 28.4% | 19 | -2.8% |
| QLD | Goondiwindi (R) | Houses | 204 | 40.7% | \$302,521 | 15.6% | 28 | -2.9% |
| QLD | Gympie (R) | Houses | 1,715 | 25.5% | \$612,969 | 36.4% | 16 | -2.8% |
| QLD | Gympie (R) | Units | 152 | 2.0% | \$404,855 | 27.5% | 23 | -2.6% |
| QLD | Hinchinbrook (S) | Houses | 274 | 39.8% | \$231,249 | 18.3% | 118 | -7.3% |
| QLD | Isaac (R) | Houses | 331 | 27.8% | \$228,370 | 12.7% | 64 | -6.8% |
| QLD | Livingstone (S) | Houses | 1,256 | 33.6% | \$576,175 | 17.8% | 22 | -3.4% |
| QLD | Livingstone (S) | Units | 228 | 62.9% | \$353,544 | 24.8% | 33 | -2.4% |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|----------|-------------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| QLD | Mackay (R) | Houses | 3,078 | 35.4% | \$440,433 | 8.3% | 28 | -3.9% |
| QLD | Maranoa (R) | Houses | 287 | 63.1% | \$241,137 | 19.3% | 93 | -7.0% |
| QLD | Mareeba (S) | Houses | 436 | 24.2% | \$415,589 | 11.1% | 34 | -3.4% |
| QLD | Mareeba (S) | Units | 25 | 177.8% | \$233,845 | -15.0% | 27 | -5.2% |
| QLD | Mount Isa (C) | Houses | 319 | 27.6% | \$281,798 | 9.6% | 44 | -4.1% |
| QLD | Noosa (S) | Houses | 1,406 | -5.1% | \$1,495,696 | 30.2% | 20 | -4.2% |
| QLD | Noosa (S) | Units | 740 | 9.8% | \$1,247,784 | 35.6% | 22 | -3.1% |
| QLD | North Burnett (R) | Houses | 352 | 113.3% | \$204,557 | 25.2% | 77 | -4.3% |
| QLD | Rockhampton (R) | Houses | 2,444 | 49.3% | \$341,454 | 12.0% | 31 | -3.8% |
| QLD | South Burnett (R) | Houses | 1,284 | 60.7% | \$300,606 | 29.1% | 39 | -3.4% |
| QLD | South Burnett (R) | Units | 56 | 86.7% | \$232,944 | 16.3% | 35 | -2.5% |
| QLD | Southern Downs (R) | Houses | 1,234 | 61.3% | \$358,131 | 21.3% | 42 | -2.8% |
| QLD | Sunshine Coast (R) | Houses | 7,365 | 6.6% | \$1,068,903 | 30.2% | 16 | -3.1% |
| QLD | Sunshine Coast (R) | Units | 3,310 | 21.0% | \$709,141 | 27.2% | 17 | -2.7% |
| QLD | Tablelands (R) | Houses | 713 | 19.8% | \$420,240 | 13.6% | 42 | -3.7% |
| QLD | Tablelands (R) | Units | 45 | 15.4% | \$267,555 | 13.8% | 60 | -1.8% |
| QLD | Toowoomba (R) | Houses | 4,208 | 31.5% | \$511,664 | 21.5% | 14 | -2.9% |
| QLD | Toowoomba (R) | Units | 849 | 89.9% | \$309,471 | 11.1% | 31 | -2.7% |
| QLD | Townsville (C) | Houses | 4,654 | 41.2% | \$396,759 | 11.0% | 26 | -3.6% |
| QLD | Townsville (C) | Units | 1,180 | 73.8% | \$262,835 | 2.6% | 40 | -4.3% |
| QLD | Western Downs (R) | Houses | 915 | 71.7% | \$247,219 | 17.4% | 46 | -4.3% |
| QLD | Whitsunday (R) | Houses | 1,122 | 63.3% | \$423,918 | 17.9% | 37 | -4.0% |
| QLD | Whitsunday (R) | Units | 512 | 145.0% | \$312,102 | 6.2% | 48 | -4.0% |
| SA | Alexandrina (DC) | Houses | 821 | 11.9% | \$588,281 | 23.7% | 35 | -2.6% |
| SA | Barossa (DC) | Houses | 460 | 9.0% | \$503,254 | 19.1% | 37 | -3.1% |
| SA | Berri and Barmera (DC) | Houses | 203 | 26.9% | \$275,815 | 22.9% | 47 | -3.7% |
| SA | Ceduna (DC) | Houses | 58 | 52.6% | \$238,044 | 12.6% | 97 | -5.8% |
| SA | Copper Coast (DC) | Houses | 623 | 58.5% | \$351,381 | 26.8% | 58 | -3.6% |
| SA | Franklin Harbour (DC) | Houses | 36 | 50.0% | \$202,997 | 13.5% | 62 | -2.1% |
| SA | Grant (DC) | Houses | 140 | 6.1% | \$511,278 | 26.9% | 42 | -3.8% |
| SA | Kangaroo Island (DC) | Houses | 151 | 33.6% | \$387,149 | 20.9% | 56 | -3.9% |
| SA | Kingston (DC) (SA) | Houses | 114 | 90.0% | \$353,882 | 27.8% | 75 | -1.8% |
| SA | Light (RegC) | Houses | 254 | 18.1% | \$497,602 | 18.6% | 38 | -2.1% |
| SA | Lower Eyre Peninsula (DC) | Houses | 131 | 52.3% | \$411,025 | 21.2% | 60 | -2.7% |
| SA | Loxton Waikerie (DC) | Houses | 226 | 31.4% | \$278,143 | 16.6% | 60 | -2.7% |
| SA | Mid Murray (DC) | Houses | 316 | 98.7% | \$314,472 | 18.1% | 59 | -4.4% |
| SA | Mount Gambier (C) | Houses | 668 | 26.3% | \$346,578 | 29.5% | 37 | -2.8% |
| SA | Mount Gambier (C) | Units | 134 | 35.4% | \$231,956 | 16.4% | 52 | -2.7% |
| SA | Murray Bridge (RC) | Houses | 518 | 77.4% | \$323,585 | 21.9% | 47 | -1.8% |
| SA | Naracoorte and Lucindale (DC) | Houses | 196 | 37.1% | \$271,937 | 16.5% | 57 | -4.4% |
| SA | Peterborough (DC) | Houses | 62 | 34.8% | \$104,016 | 10.4% | 33 | -5.8% |
| SA | Port Lincoln (C) | Houses | 359 | 81.3% | \$320,622 | 10.9% | 55 | -3.4% |
| SA | Port Pirie City and Dists (M) | Houses | 509 | 79.2% | \$179,443 | 8.4% | 60 | -6.1% |
| SA | Renmark Paringa (DC) | Houses | 144 | -6.5% | \$300,598 | 17.1% | 41 | -2.6% |
| SA | Robe (DC) | Houses | 60 | -6.3% | \$520,544 | 27.9% | 50 | 2.070 |
| SA SA | Streaky Bay (DC) | Houses | 59 | 96.7% | \$278,613 | 13.8% | 62 | -4.2% |
| | Tatiara (DC) | Houses | 112 | -5.1% | \$214,415 | 17.9% | 44 | -3.1% |
| SA | The Coorong (DC) | Houses | 122 | -5.1% 56.4% | \$214,415 | 18.2% | 43 | -3.1% |
| SA SA | Tumby Bay (DC) | | | 60.0% | | 15.9% | | -2.2% |
| SA | | Houses | 64 492 | | \$310,971 | | 89 | |
| SA | Victor Harbor (C) | Houses | 482 | 17.0% | \$591,654 | 23.5% | 32 | -2.3% |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|----------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| SA | Victor Harbor (C) | Units | 88 | 66.0% | \$312,259 | -1.9% | 34 | -2.5% |
| SA | Wattle Range (DC) | Houses | 344 | 24.6% | \$263,864 | 28.8% | 53 | -2.9% |
| SA | Whyalla (C) | Houses | 460 | 64.9% | \$191,994 | 6.5% | 63 | -5.0% |
| SA | Yankalilla (DC) | Houses | 216 | 10.8% | \$555,214 | 23.5% | 43 | -1.9% |
| SA | Yorke Peninsula (DC) | Houses | 526 | 72.5% | \$315,832 | 25.2% | 53 | -3.7% |
| NΑ | Albany (C) | Houses | 925 | 12.7% | \$474,070 | 7.9% | 20 | -2.5% |
| NA | Ashburton (S) | Houses | 35 | 105.9% | \$381,918 | 19.6% | 23 | |
| NΑ | Augusta-Margaret River (S) | Houses | 495 | 5.5% | \$687,432 | 14.0% | 22 | -2.6% |
| NΑ | Beverley (S) | Houses | 50 | 92.3% | \$257,117 | 7.0% | 98 | -3.8% |
| NΑ | Boyup Brook (S) | Houses | 28 | -6.7% | \$236,410 | 16.9% | 76 | -7.0% |
| NA | Bridgetown-Greenbushes (S) | Houses | 246 | 38.2% | \$466,229 | 19.7% | 32 | -3.0% |
| NA | Broome (S) | Houses | 358 | 84.5% | \$631,565 | 16.8% | 34 | -3.2% |
| NΑ | Bunbury (C) | Houses | 861 | 51.3% | \$381,755 | 5.2% | 32 | -3.6% |
| NA | Bunbury (C) | Units | 205 | 43.4% | \$323,217 | 16.8% | 39 | -3.4% |
| NΑ | Busselton (C) | Houses | 1,277 | 5.2% | \$663,544 | 13.5% | 14 | -2.4% |
| NΑ | Capel (S) | Houses | 476 | 46.0% | \$463,853 | 8.0% | 21 | -2.0% |
| NA | Carnarvon (S) | Houses | 79 | 12.9% | \$248,450 | 13.2% | 52 | -7.0% |
| WA | Chapman Valley (S) | Houses | 22 | 4.8% | \$658,296 | 25.2% | 37 | -2.9% |
| NA | Chittering (S) | Houses | 141 | 20.5% | \$660,653 | 7.4% | 26 | -2.8% |
| WA | Collie (S) | Houses | 277 | 36.5% | \$226,724 | 8.3% | 42 | -3.9% |
| NΑ | Coolgardie (S) | Houses | 115 | 49.4% | \$134,488 | 16.1% | 62 | -6.6% |
| NΑ | Coorow (S) | Houses | 48 | 54.8% | \$300,266 | 11.4% | 144 | -3.8% |
| NΑ | Cunderdin (S) | Houses | 26 | 85.7% | \$152,208 | 6.2% | 81 | -15.1% |
| NΑ | Dandaragan (S) | Houses | 157 | 74.4% | \$384,619 | 9.9% | 97 | -4.3% |
| NΑ | Dardanup (S) | Houses | 337 | 51.1% | \$458,181 | 9.2% | 21 | -2.5% |
| NΑ | Dardanup (S) | Units | 22 | 266.7% | \$271,894 | 15.0% | 48 | |
| NΑ | Denmark (S) | Houses | 189 | 18.1% | \$568,023 | 10.8% | 12 | -3.1% |
| NΑ | Donnybrook-Balingup (S) | Houses | 124 | 18.1% | \$447,234 | 17.8% | 38 | -3.9% |
| NΑ | East Pilbara (S) | Houses | 75 | -11.8% | \$328,450 | 22.6% | 45 | -3.6% |
| WA | Esperance (S) | Houses | 339 | 36.7% | \$396,264 | 5.7% | 48 | -3.4% |
| WA | Exmouth (S) | Houses | 125 | 4.2% | \$592,553 | 11.1% | 30 | -3.3% |
| NA | Gingin (S) | Houses | 207 | 14.4% | \$431,914 | 8.5% | 40 | -4.0% |
| NΑ | Greater Geraldton (C) | Houses | 1,024 | 41.8% | \$359,342 | 21.8% | 43 | -4.0% |
| NΑ | Harvey (S) | Houses | 754 | 37.3% | \$453,452 | 5.8% | 27 | -2.4% |
| WA | Irwin (S) | Houses | 109 | 53.5% | \$388,350 | 7.7% | 111 | -5.4% |
| NA | Kalgoorlie/Boulder (C) | Houses | 782 | 36.0% | \$324,997 | 3.7% | 33 | -3.3% |
| NΑ | Kalgoorlie/Boulder (C) | Units | 140 | 112.1% | \$233,628 | 16.4% | 52 | -3.4% |
| NA | Karratha (C) | Houses | 490 | 54.1% | \$514,259 | 1.3% | 30 | -2.4% |
| NA | Katanning (S) | Houses | 76 | 4.1% | \$201,242 | 7.5% | 73 | -6.3% |
| VΑ | Kojonup (S) | Houses | 27 | 50.0% | \$193,808 | -1.2% | 163 | -8.8% |
| VA | Manjimup (S) | Houses | 223 | 47.7% | \$293,287 | 14.8% | 44 | -4.6% |
| VA | Merredin (S) | Houses | 81 | 50.0% | \$153,414 | 18.2% | 61 | -3.3% |
| VA | Moora (S) | Houses | 42 | 44.8% | \$164,378 | 5.3% | 120 | -8.1% |
| VA | Northam (S) | Houses | 325 | 49.8% | \$253,148 | 9.6% | 48 | -4.9% |
| NA | Northampton (S) | Houses | 100 | 33.3% | \$297,587 | 17.0% | 31 | -4.2% |
| NA | Plantagenet (S) | Houses | 142 | 84.4% | \$283,716 | 4.7% | 49 | -3.7% |
| NA | Port Hedland (T) | Houses | 344 | 23.7% | \$402,468 | 1.9% | 36 | -3.2% |
| NA | Quairading (S) | Houses | 22 | 83.3% | \$135,911 | 5.1% | 108 | -9.1% |
| WA | Toodyay (S) | Houses | 169 | 30.0% | \$418,078 | 7.1% | 52 | -3.5% |
| NA | Waroona (S) | Houses | 132 | 11.9% | \$355,652 | 8.6% | 41 | -4.3% |
| | | | | | | | | |



| State | Council Region | Property Type | Number of sales (12m)* | 12 month change in sales volumes* | Median Value | 12 month change in home value index | Median days on market (12m) | Median vendor discounting (12m) |
|-------|------------------------------|------------------|------------------------|---|-----------------|-------------------------------------|-----------------------------------|---------------------------------------|
| WA | Wongan-Ballidu (S) | Houses | 31 | 63.2% | \$149,348 | 15.3% | 94 | -6.3% |
| WA | York (S) | Houses | 132 | 73.7% | \$302,501 | 8.0% | 70 | -3.8% |
| TAS | Break O'Day (M) | Houses | 255 | 14.3% | \$523,781 | 33.6% | 45 | -2.9% |
| TAS | Burnie (C) | Houses | 445 | -0.4% | \$409,426 | 23.0% | 20 | -2.7% |
| TAS | Burnie (C) | Units | 76 | 10.1% | \$328,983 | 21.0% | 20 | -3.8% |
| TAS | Central Coast (M) (Tas.) | Houses | 387 | -9.2% | \$507,584 | 20.1% | 20 | -3.1% |
| TAS | Central Coast (M) (Tas.) | Units | 59 | -25.3% | \$381,592 | 21.4% | 20 | -3.4% |
| TAS | Central Highlands (M) (Tas.) | Houses | 96 | -12.7% | \$307,187 | 30.2% | 23 | -7.5% |
| TAS | Devonport (C) | Houses | 509 | -6.4% | \$449,975 | 19.9% | 18 | -2.3% |
| TAS | Devonport (C) | Units | 96 | 17.1% | \$359,249 | 21.9% | 16 | -0.7% |
| TAS | George Town (M) | Houses | 183 | 23.6% | \$412,928 | 31.5% | 24 | -4.0% |
| TAS | Glamorgan/Spring Bay (M) | Houses | 175 | 10.8% | \$675,055 | 31.4% | 25 | -4.4% |
| TAS | Kentish (M) | Houses | 122 | 8.9% | \$493,362 | 22.5% | 20 | -4.7% |
| TAS | Latrobe (M) (Tas.) | Houses | 226 | -21.3% | \$608,101 | 24.1% | 28 | -2.6% |
| TAS | Latrobe (M) (Tas.) | Units | 60 | 25.0% | \$414,842 | 28.1% | 23 | |
| TAS | Launceston (C) | Houses | 1,170 | 6.6% | \$595,988 | 28.4% | 13 | -4.1% |
| TAS | Meander Valley (M) | Houses | 319 | 8.9% | \$626,599 | 28.7% | 11 | -2.3% |
| TAS | Northern Midlands (M) | Houses | 249 | 5.1% | \$578,813 | 32.8% | 21 | -4.0% |
| TAS | Northern Midlands (M) | Units | 36 | 50.0% | \$399,620 | 37.8% | 11 | |
| TAS | Southern Midlands (M) | Houses | 110 | 14.6% | \$532,757 | 32.2% | 23 | -3.0% |
| TAS | Tasman (M) | Houses | 77 | 13.2% | \$618,102 | 31.2% | 37 | -12.9% |
| TAS | Waratah/Wynyard (M) | Houses | 251 | -7.4% | \$450,058 | 21.5% | 22 | -3.2% |
| TAS | West Tamar (M) | Houses | 453 | 6.3% | \$665,643 | 29.5% | 19 | -3.2% |
| NT | Alice Springs (T) | Houses | 369 | 31.8% | \$489,070 | 5.1% | 63 | -1.9% |
| NT | Alice Springs (T) | Units | 186 | 47.6% | \$305,865 | 6.6% | 70 | -2.4% |
| NT | Barkly (R) | Houses | 28 | 16.7% | \$239,878 | 24.6% | 130 | -9.4% |
| NT | Katherine (T) | Houses | 127 | 32.3% | \$364,452 | 6.4% | 84 | -4.2% |



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