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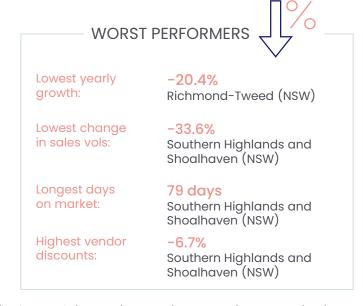


# Regional Market Performance

The latest quarterly regional report analyses 25 of Australia's largest non-capital city regions, examining performance across both house and unit markets over the 12 months to July 2023.

### Houses





Across Australia's largest 25 non-capital city regions, seven recorded an increase in house values over the year to July 2023, equal to the number of regions over the year to April 2023. The best performing state was undeniably Queensland, recording four out of these seven positive house value growth regions. These included Central Queensland (2.7%), the neighbouring region of Mackay-Isaac-Whitsunday (1.2%), Toowoomba (0.7%), and the tropical region of Cairns (0.5%).

The South East region in South Australia was the best performing regional house market, with annual value growth of 9.1%, down from 10.8% three months ago when it was also the best performer. This was followed by the Western Australia region of Bunbury, up 3.7%, then Central Queensland at 2.7%.

The Richmond-Tweed region again recorded the lowest yearly growth rate, from -24.2% yearly growth in our last quarterly regional report, to -20.4% over the year to July 2023. Following behind Richmond Tweed, the Southern Highlands, which includes areas such as Moss Vale, Bowral and Nowra, recorded a decrease of -15.0%. Victoria's Ballarat (-11.2%) and Geelong (-10.4%) were the only other regions included in the report to record a double digit decline in house values over the past year.

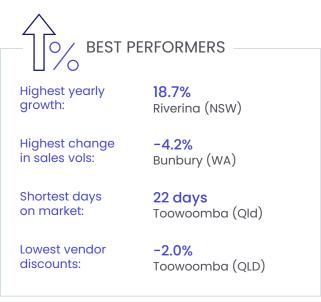
None of the 25 regions recorded an annual increase in sales volume over the 12 months to May. The smallest decrease in sales was recorded in Queensland, with Townsville the least impacted at -11.3%, followed by Central Queensland, which includes Rockhampton & Gladstone, at -12.7% then Mackay-Isaac-Whitsunday at -16.7%. Six regions recorded a decline in sales activity at -30% or lower, with five out of these six regions located in New South Wales. The Southern Highlands and Shoalhaven region, in New South Wales, recorded the largest drop in sales (-33.6%), alongside the largest vendor discounts (-6.7%), and longest time on market (79 days).

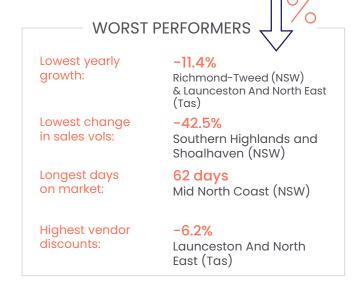
Houses sold fastest in both the Toowoomba (Qld) and Bunbury (WA) regions, with a median time on market of 26 days each. The smallest discounts accepted by vendors occurred across the Bunbury (WA) region at-3.4%, which was also the region last quarter that accepted the smallest discount (-2.9%).



#### REGIONAL MARKET PERFORMANCE

### **Units**





Across Australia's regional unit markets, the New South Wales region of Riverina recorded the highest annual increase in values over the 12 months to July 2023, up 18.7%. Five regions recorded positive growth in value, however the Riverina result was more than double the next region, Cairns (Qld), at 9.2%, which was followed closely by Hume (Vic) at 9.1%. At the other end of the scale, Launceston and North East (Tas) and Richmond-Tweed (NSW) both recorded the equal largest decline in unit values over the past year, down -11.4% each.

None of the regions saw an increase in the volume of unit sales over the year to May 2023. Southern Highlands and Shoalhaven (NSW) recorded the largest decline in activity, with unit sales -42.5% below the 12 month prior period, followed closely by Latrobe – Gippsland (Vic) at -41.7%, then Wide Bay (Qld) at -36.5%. The least impacted region was Bunbury (WA) with a reduction in volume of -4.2%. This was followed by Mackay-Isaac-Whitsunday (Qld) at -7.5%, then Townsville (Qld) at -8.6%, completing the only three regions impacted by less than a -10.0% year-on-year decline.

Units across the Mid North Coast (NSW) region were the slowest to be sold, with median time on market at 62 days for the three months to July 2023. Capital Region (NSW) was the next longest time on market at 60 days, with Latrobe-Gippsland (Vic) rounding out the slowest selling markets at 57 days. Currently selling quicker than any other region, with a median time on market of 22 days was the Toowoomba (Qld) region. This was followed by two other Queensland regions of Gold Coast (Qld) at 30 days, then Cairns (Qld) at 31 days.

Vendors across the Launceston & North East (Tas) region are offering the largest discounts in order to secure a sale at -6.2%, followed by Ballarat (Vic) at -5.2% and Townsville (Qld) at -5.0%. Smaller discounts of -2.0% in the Toowoomba (Qld) region are the lowest amongst the unit markets analysed, supported by their shortest time on market. The next lowest discount recorded was followed by -2.2% in Hume (Vic) and then Cairns (Qld) at -2.7%.

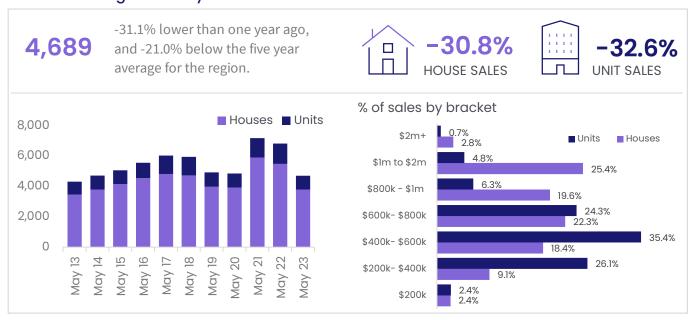




### Capital Region | NSW

Based on the Capital Region Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



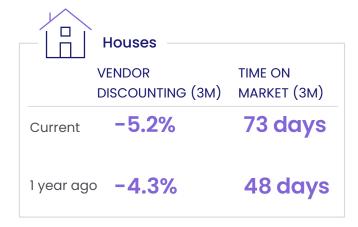
#### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



	HOUSES -8.3%	UNITS -4.3%
Upper quartile	-10.7%	-6.5%

Lower -3.9% -0.9% quartile Median \$470,049 \$754,807 Value



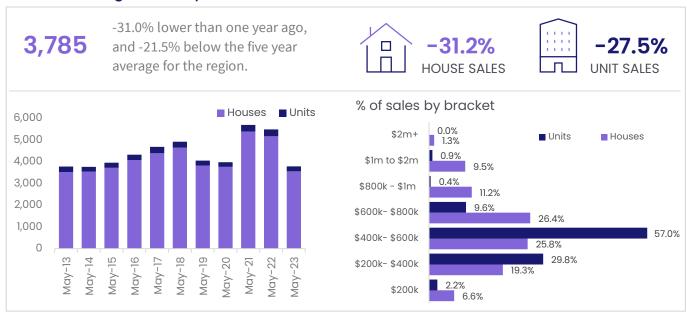
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.7%	60 days
1 year ago	-2.2%	47 days



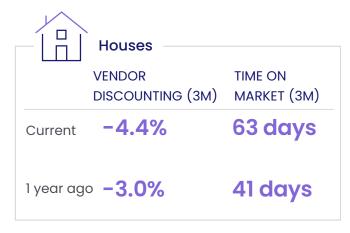


### Central West | NSW

Based on the Central West Statistical Area Level 4 region







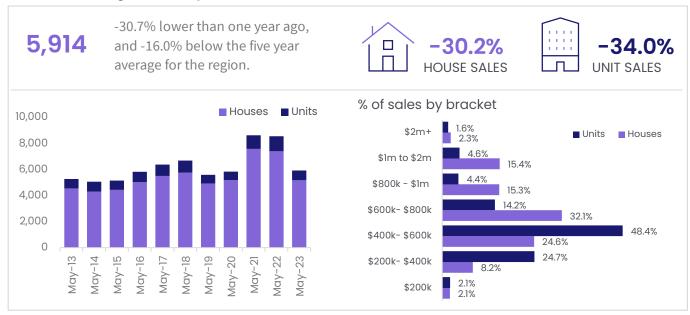
VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
= 12 0 0 0 1 1 11 10 (0 11.)	WWW.CCC (OW)
Current <b>-3.4%</b>	55 days
1 year ago <b>n.a.</b>	34 days



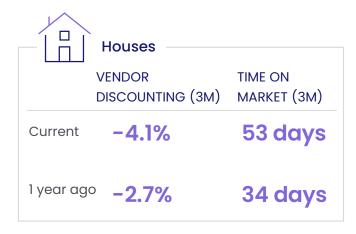


### Hunter Valley exc Newcastle | NSW

Based on the Hunter Valley exc Newcastle Statistical Area Level 4 region







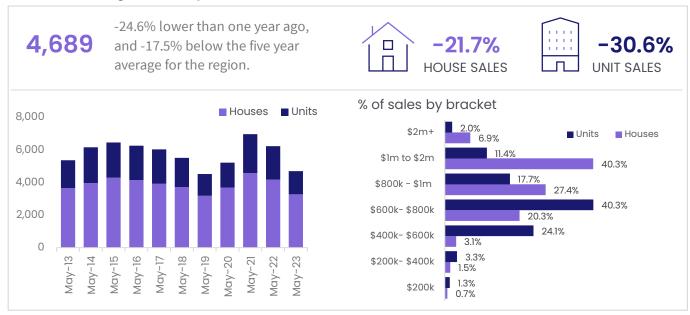
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.0%	43 days
1 year ago	-1.8%	34 days





### Illawarra | NSW

Based on the Illawarra Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	HOUSES -7.8%	UNITS -5.2%
38.0% - 32.0% - 26.0% - 20.0% - 14.0% -	Upper -8.7% quartile	-7.0%
8.0% 2.0% -4.0% -10.0% -16.0%	Lower quartile -5.6%	-3.4%
Jul-17 Jan-18 Jan-19 Jan-19 Jan-20 Jul-20 Jan-21 Jan-22 Jul-22 Jul-22 Jul-23	Median	\$681,877



	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.0%	37 days
1 year ago	-2.7%	26 days

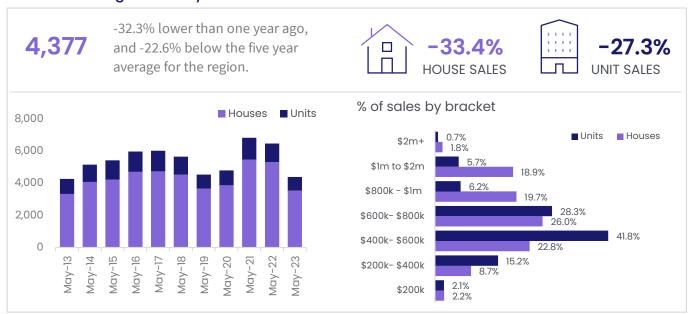




### Mid North Coast | NSW

Based on the Mid North Coast Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



Median

Value

### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



- / n >	8.8%	UNITS -7.3%
Upper -1 quartile	1.3%	-5.0%
Lower quartile	1.1%	-7.7%

\$751,562

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-5.2%	66 days
1 year ag	° -3.3%	41 days

	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.3%	62 days
1 year ago	-3.0%	38 days

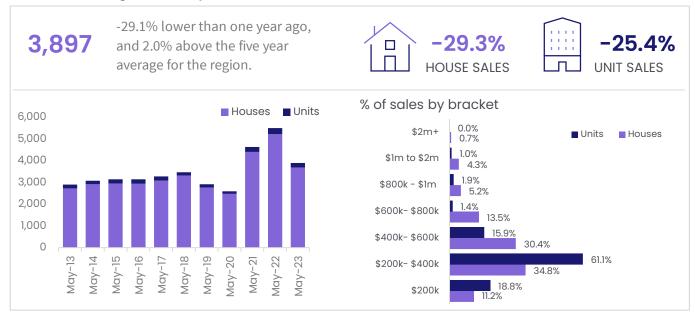


\$525,515



### New England and North West | NSW

Based on the New England and North West Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	HOUSES 1.6%	UNITS n.a.
28.0% - 20.0% - 12.0% -	Upper 0.2% quartile	n.a.
4.0%	Lower quartile 5.0%	n.a.
Jul-17 Jan-18 Jul-18 Jul-19 Jul-20 Jul-21 Jul-22 Jul-22 Jul-22 Jul-23	Median Value <b>\$422,171</b>	n.a



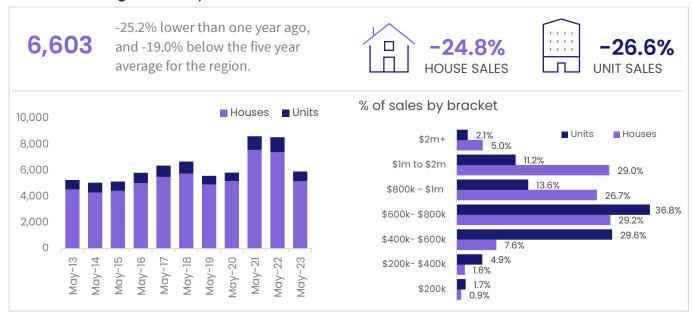
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	n.a.	n.a.
1 year ago	n.a.	n.a.





### Newcastle and Lake Macquarie | NSW

Based on the Newcastle and Lake Macquarie Statistical Area Level 4 region



Home Value Index July 2023		
The change in house and unit values over the year to July 2023 is recorded at:	HOUSES -5.5%	UNITS -2.8%
36.0% - 28.0% - 20.0% -	Upper -6.4% quartile	-1.0%
4.0% -	Lower quartile -3.7%	-3.6%
Jul-17 Jun-18 Jun-18 Jun-19 Jun-20 Jun-21 Jun-21 Jun-22 Jun-22 Jun-22 Jun-22 Jun-23	Median Value <b>\$865,109</b>	\$642,684



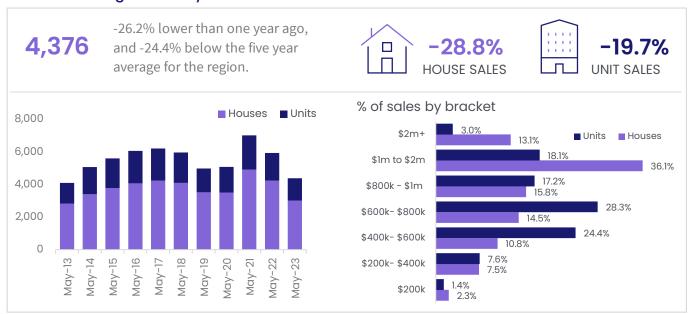
_ [:::]	Units	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.4%	35 days
1 year ago	-2.5%	24 days





### Richmond - Tweed | NSW

Based on the Richmond – Tweed Statistical Area Level 4 region



Home Value Index July 2023		
The change in house and unit values over the year to July 2023 is recorded at:	HOUSES -20.4%	UNITS -11.4%
40.0% 30.0% - 20.0% - 10.0%	Upper <b>-23.1%</b> quartile	-14.9%
0.0% -10.0% -20.0% -30.0%	Lower quartile -17.9%	-7.7%
Jul-17 Jan-18 Jan-19 Jan-20 Jan-20 Jan-22 Jan-22 Jan-22 Jan-22	Median Value <b>\$899,408</b>	\$666,710

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-6.0%	72 days
1 year ag	° -5.8%	44 days

	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	MARKET (3M)
Current	-4.0%	51 days
1 year ago	-2.9%	33 days

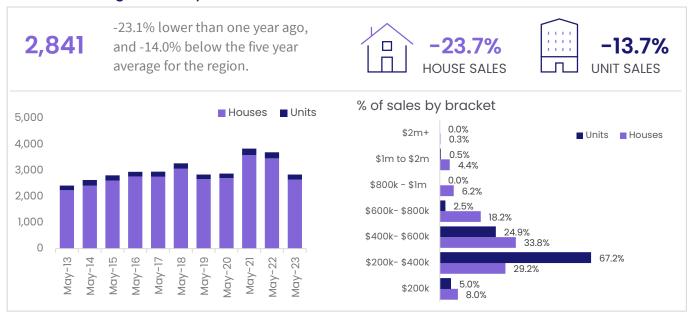




### Riverina | NSW

Based on the Riverina Statistical Area Level 4 region

#### **Annual Dwelling Sales May 2023**



#### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



/	HOUSES
	-3.0%



**UNITS** 18.7%

Upper -5.6% quartile

14.8%

Lower 0.3% quartile

26.0%

Median \$444,495 Value

\$318,035

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.6%	59 days
1 year ag	° -3.0%	37 days

	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.2%	56 days
1 year ago	-4.0%	36 days

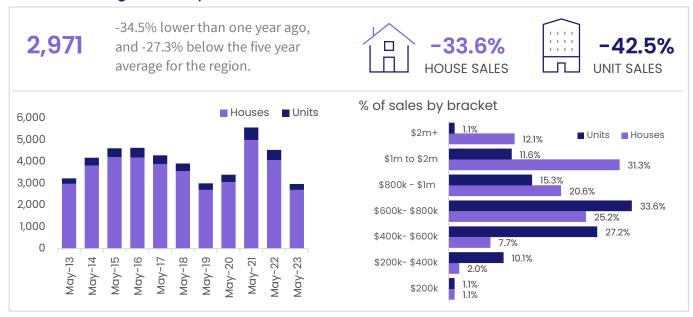




### Southern Highlands and Shoalhaven | NSW

Based on the Southern Highlands and Shoalhaven Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:







**UNITS** 

n.a.

-16.6% Upper quartile

n.a.

Lower -11.9% quartile

n.a.

n.a

Median \$890,884 Value

	Houses	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-6.7%	79 days
1 year ag	° -6.0%	44 days

	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	
Current	n.a.	n.a.
1 year ago	n.a.	n.a.

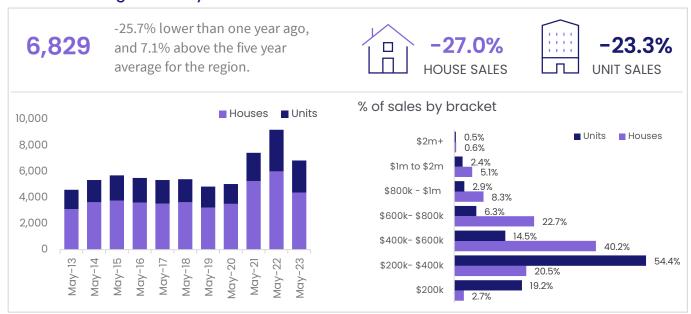




### Cairns | QLD

Based on the Cairns Statistical Area Level 4 region

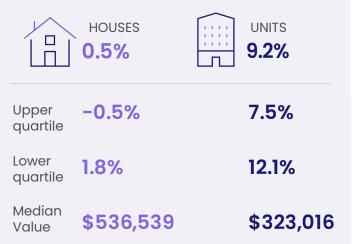
### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:







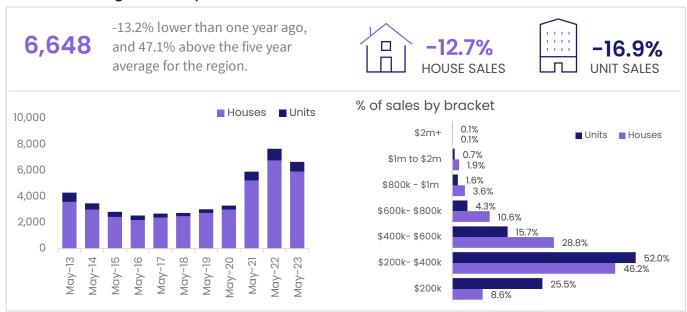
	Units	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-2.7%	31 days
1 year ago	-3.2%	20 days





### Central Queensland | QLD

Based on the Central Queensland Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	HOUSES UNITS n.a.	
18.0% 12.0% - 6.0% -	Upper 3.4% n.a.	
0.0%	Lower quartile 4.8% n.a.	
-17.0%  Jul-18  Jul-19  Jul-19  Jul-20  Jul-21  Jul-22  Jul-22  Jul-22  Jul-22  Jul-22  Jul-22	Median Value \$407,211 n.a	

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.6%	47 days
1 year ag	° <b>-4.1%</b>	30 days

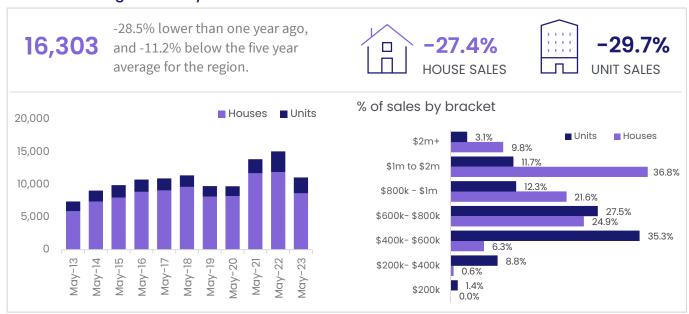
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	n.a.	n.a.
1 year ago	n.a.	n.a.





### Gold Coast | QLD

Based on the Gold Coast Statistical Area Level 4 region



Home Value Index July 2023				
The change in house and unit values over the year to July 2023 is recorded at:	HOUSES -4.4%			
44.0% 38.0% - 32.0% - 26.0% - 20.0% -	Upper -4.4% quartile	-3.7%		
14.0% - 8.0% - 2.0% - -4.0% -	Lower quartile -3.8%	1.6%		
Jul-17 Jul-18 Jul-18 Jul-19 Jul-19 Jul-20 Jul-20 Jul-22 Jun-22 Jun-23 Jul-23	Median Value <b>\$1,033,603</b>	\$686,041		

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.3%	29 days
1 year ag	° <b>-4.5</b> %	24 days

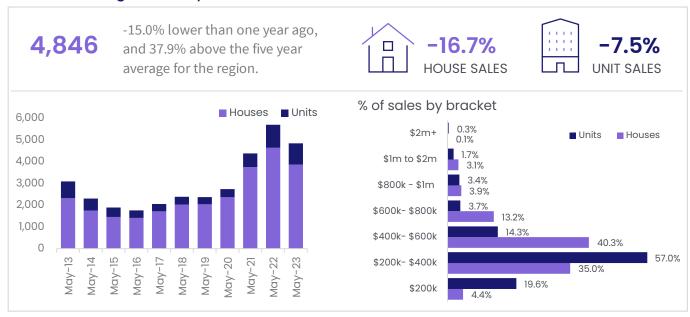
	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	MARKET (3M)
Current	-3.0%	30 days
1 year ago	-3.8%	22 days



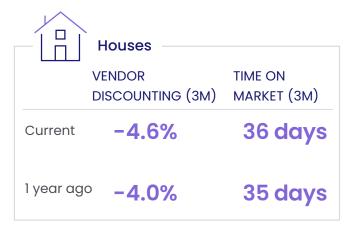


### Mackay - Isaac - Whitsunday | QLD

Based on the Mackay – Isaac - Whitsunday Statistical Area Level 4 region



Home Value I	Home Value Index July 2023			
The change in house and unit values over the year to July 2023 is recorded at:			1.2%	n.a.
18.0% ]	Houses			
12.0% -		Upper quartile	0.5%	n.a.
0.0%		Lower quartile	1.2%	n.a.
-9:0% -9:0% -9:0% -9:0%	Jan-19 Jul-19 Jul-20 Jul-21 Jul-21 Jul-22 Jul-22 Jul-23	Median Value	\$442,077	n.a



	Units ————	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	n.a.	n.a.
1 year ago	n.a.	n.a.

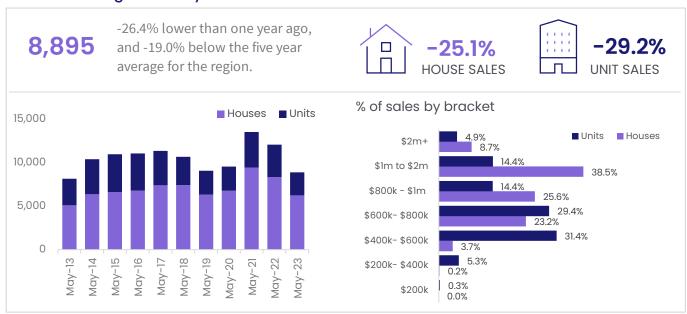




### Sunshine Coast | QLD

Based on the Sunshine Coast Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



HOUSES	



Upper quartile	-10.6%	
Lower quartile	-6.9%	

-7.0%
-------

-3.5%

Median \$1,008,479 Value

\$714,800

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.4%	43 days
1 year ag	° <b>-5.1%</b>	28 days

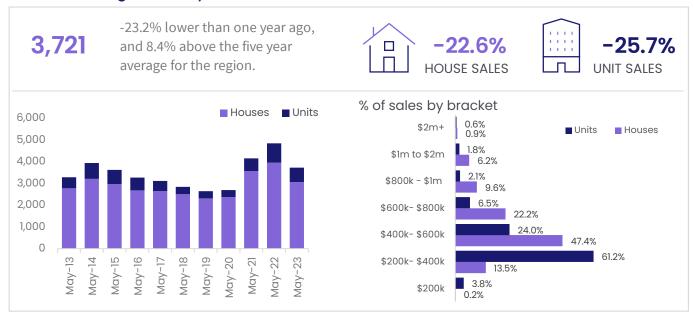
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.7%	44 days
1 year ago	-3.3%	25 days





### Toowoomba | QLD

Based on the Toowoomba Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	HOUSES 0.7%	UNITS <b>4.4%</b>
25.0% - 17.0% - 9.0% -	Upper -0.9% quartile	3.7%
1.0% - -7.0% - -15.0%	Lower quartile 2.7%	5.7%
Jul-17 Jan-18 Jul-18 Jul-19 Jul-20 Jul-20 Jul-21 Jul-22 Jul-22 Jul-23	Median <b>\$585,025</b>	\$360,769



	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	MARKET (3M)
Current	-2.0%	22 days
1 year ago	-3.3%	19 days

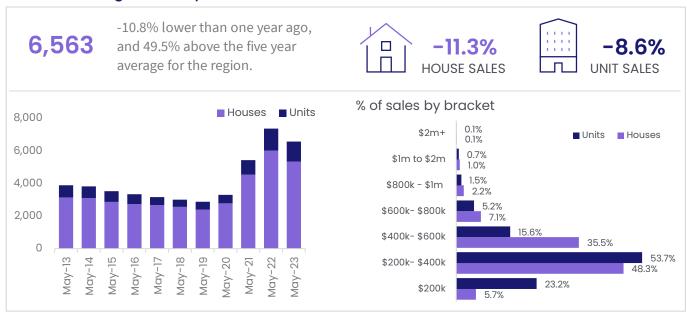




### Townsville | QLD

Based on the Townsville Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



HOUSES -1.2%



**UNITS** 3.5%

Upper -2.5% quartile

1.1%

Lower 0.4% quartile

8.0%

Median

Value \$396,361

\$275,217

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.6%	32 days
1 year ag	° -4.3%	25 days

	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-5.0%	45 days
1 year ago	-4.4%	41 days

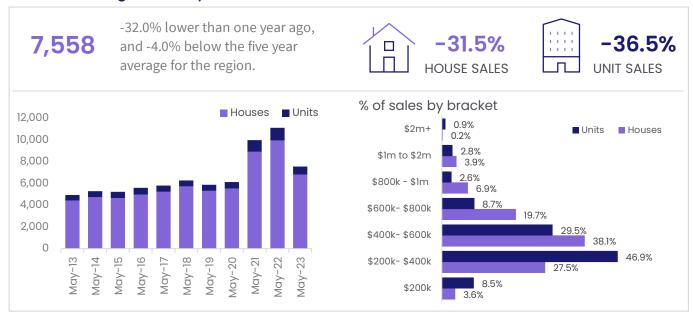




### Wide Bay | QLD

Based on the Wide Bay Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



Upper quartile	-4.7%	-1.5%
Lower quartile	0.9%	1.8%

Median \$510,851 \$363,121 Value

	Houses	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.2%	48 days

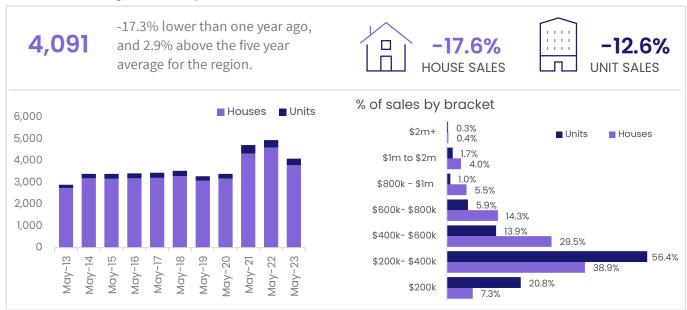
	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	MARKET (3M)
Current	-3.1%	48 days
1 year ago	-3.0%	21 days



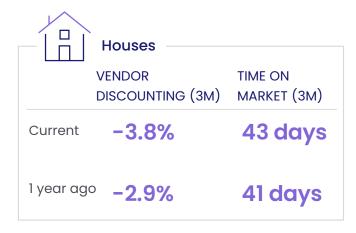


### South East | SA

Based on the South East Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	HOUSES 9.1%	UNITS <b>n.a.</b>
28.0% - 20.0% -	Upper <b>7.3%</b> quartile	n.a.
4.0%	Lower quartile 14.8%	n.a.
Jul-17 Lul-18 Jul-18 Jul-18 Jul-19 Jul-19 Jul-20 Jul-20 Jul-21 Jan-22 Jan-23 Jul-23 Jul-23	Median Value <b>\$463,521</b>	n.a



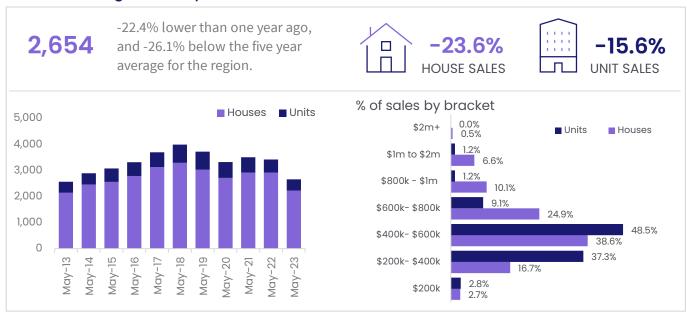
	Units	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	n.a.	n.a.
1 year ago	n.a.	n.a.





### Launceston and North East | TAS

Based on the Launceston and North East Statistical Area Level 4 region







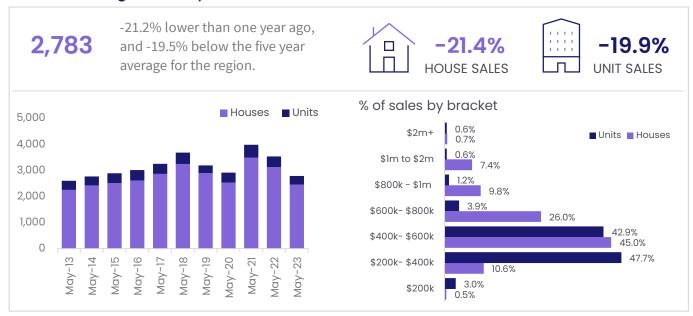
	Units ————VENDOR	TIME ON
	DISCOUNTING (3M)	MARKET (3M)
Current	-6.2%	42 days
1 year ago	-1.5%	15 days



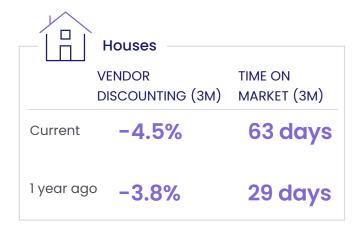


### Ballarat | VIC

Based on the Ballarat Statistical Area Level 4 region



Home Value Index July 2023		
The change in house and unit values over the year to July 2023 is recorded at:	HOUSES -11.2%	UNITS -3.2%
25.0% — Houses — Units		
9.0%	Upper -13.0% quartile	-4.6%
1.0% - -7.0% -	Lower quartile -10.6%	1.1%
Jul-17 Jun-18 Jun-19 Jun-19 Jun-20 Jun-21 Jun-21 Jun-22 Jun-22 Jun-22 Jun-23	Median Value <b>\$592,369</b>	\$376,450



	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-5.2%	40 days
1 year ago	-3.0%	30 days

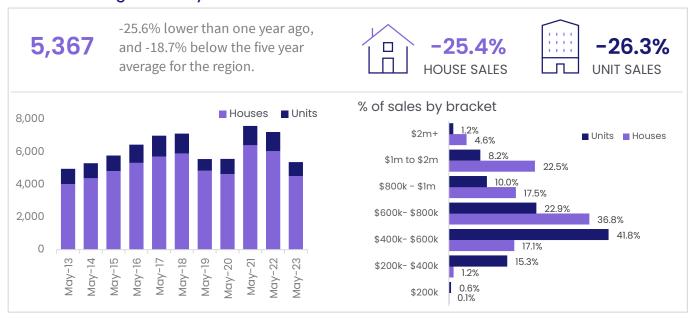




### Geelong | VIC

Based on the Geelong Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



#### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



HOUSES -10.4%	UNITS -7.3%
Upper -11.4% quartile	-7.8%
Lower quartile -9.5%	-6.3%
Median Value <b>\$769,215</b>	\$541,186



	Units ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.4%	55 days
1 year ago	-2.4%	22 days

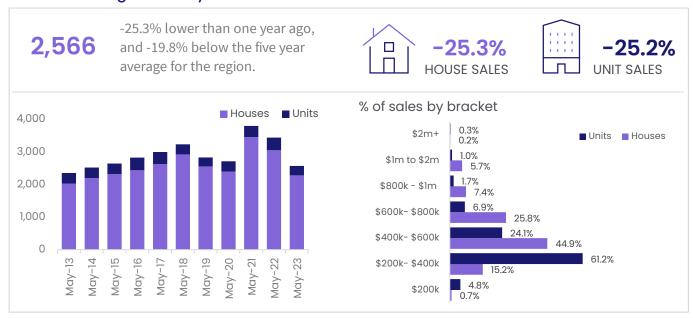




### Hume | VIC

Based on the Hume Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



### Home Value Index July 2023

The change in house and unit values over the year to July 2023 is recorded at:



HOUSES
-6.9%



Upper	-9.3%	10.4%
quartile		

Lower	-5.4%	8.1%
auartila	0.470	0.170

Median	\$575,974	\$381,349
Value	\$5/5,5/4	<b>\$301,343</b>

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.4%	60 days
1 year ag	° -3.3%	28 days

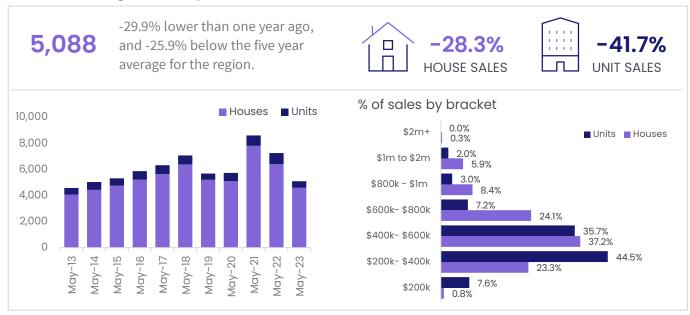
	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-2.2%	41 days
1 year ago	-3.8%	33 days





### Latrobe - Gippsland | VIC

Based on the Latrobe - Gippsland Statistical Area Level 4 region



Home Value Index July 2023  The change in house and unit values over the year to July 2023 is recorded at:	, u , 11000550	UNITS -4.5%
32.0% - 26.0% - 20.0% - 14.0% -	Upper -9.2% quartile	-9.3%
8.0% 2.0% -4.0%	Lower quartile -4.5%	0.5%
Jul-17 Jun-18 Jun-19 Jun-20 Jun-20 Jun-21 Jun-22 Jun-22 Jun-23 Jun-23	Median Value <b>\$589,142</b>	\$371,902

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-4.1%	70 days
1 year ag	° -3.1%	35 days

	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.2%	57 days
1 year ago	-3.0%	35 days

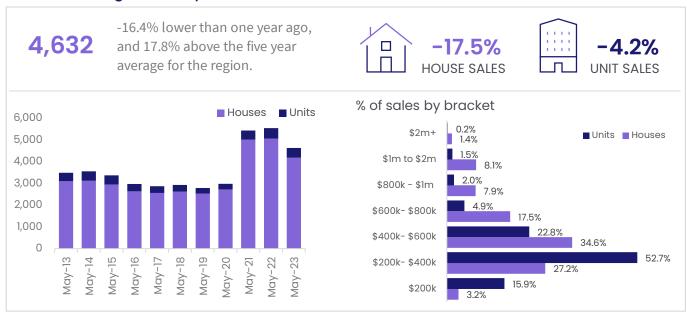




### Bunbury | WA

Based on the Bunbury Statistical Area Level 4 region

### **Annual Dwelling Sales May 2023**



#### Home Value Index July 2023 **HOUSES UNITS** The change in house and unit values over the year to July 2023 is recorded at: 3.7% n.a. 25.0% -Houses 20.0% Upper 1.0% n.a. 15.0% quartile 10.0% 5.0% Lower 0.0% 8.9% n.a. -5.0% quartile -10.0% Median \$532,188 n.a Value

	Houses ———	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	-3.4%	26 days
1 year ag	° <b>-2.8%</b>	20 days

	Units —	
	VENDOR DISCOUNTING (3M)	TIME ON MARKET (3M)
Current	n.a.	n.a.
1 year ago	n.a.	n.a.
		_



State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
NSW	Albury (C)	Houses	909	-26.9%	\$593,909	0.3%	44	-3.3%
NSW	Albury (C)	Units	231	-26.0%	\$312,665	1.7%	41	n.a.
NSW	Armidale Regional (A)	Houses	569	-30.9%	\$461,272	-2.0%	50	-3.3%
NSW	Armidale Regional (A)	Units	69	-33.0%	\$299,288	7.0%	n.a.	n.a.
NSW	Ballina (A)	Houses	472	-24.4%	\$999,313	-22.0%	62	-4.8%
NSW	Ballina (A)	Units	249	-25.4%	\$707,709	-17.7%	47	-3.8%
NSW	Balranald (A)	Houses	29	-21.6%	\$281,295	2.1%	n.a.	n.a.
NSW	Bathurst Regional (A)	Houses	709	-36.0%	\$617,494	-11.2%	58	-4.1%
NSW	Bathurst Regional (A)	Units	79	-34.2%	\$378,938	-4.3%	n.a.	n.a.
NSW	Bega Valley (A)	Houses	533	-31.7%	\$820,266	-8.7%	89	-6.1%
NSW	Bega Valley (A)	Units	189	-24.7%	\$505,804	-3.4%	66	-3.9%
NSW	Bellingen (A)	Houses	182	-30.0%	\$782,454	-17.3%	116	-9.7%
NSW	Berrigan (A)	Houses	188	-28.0%	\$363,030	-11.3%	109	-4.4%
NSW	Bland (A)	Houses	100	-26.5%	\$268,200	1.6%	n.a.	n.a.
NSW	Blayney (A)	Houses	123	-29.3%	\$540,930	-5.4%	n.a.	n.a.
NSW	Byron (A)	Houses	380	-38.4%	\$1,443,672	-25.5%	83	-11.0%
NSW	Byron (A)	Units	154	-18.5%	\$1,108,012	-18.6%	n.a.	n.a.
NSW	Cessnock (C)	Houses	1,133	-37.3%	\$599,634	-3.9%	49	-3.2%
NSW	Cessnock (C)	Units	123	-37.9%	\$417,867	-0.9%	n.a.	n.a.
NSW	Clarence Valley (A)	Houses	894	-25.4%	\$578,019	-10.3%	68	-5.5%
NSW	Clarence Valley (A)	Units	109	-34.7%	\$503,796	4.8%	n.a.	n.a.
NSW	Coffs Harbour (C)	Houses	876	-30.5%	\$827,757	-10.4%	88	-5.0%
NSW	Coffs Harbour (C)	Units	350	-21.7%	\$578,541	5.0%	46	-3.2%
NSW	Coolamon (A)	Houses	82	-24.8%	\$338,564	-2.0%	n.a.	n.a.
NSW	Cowra (A)	Houses	248	-14.8%	\$379,436	0.8%	43	-3.7%
NSW	Dungog (A)	Houses	158	-27.9%	\$654,498	-3.3%	n.a.	n.a.
NSW	Edward River (A)	Houses	171	-33.7%	\$289,775	-5.9%	n.a.	n.a.
NSW	Eurobodalla (A)	Houses	711	-36.3%	\$822,016	-9.7%	99	-8.4%
NSW	Eurobodalla (A)	Units	170	-36.1%	\$498,202	-8.4%	116	-8.5%
NSW	Federation (A)	Houses	245	-25.5%	\$423,234	-10.9%	69	-4.1%
NSW	Forbes (A)	Houses	150	-31.8%	\$367,638	2.1%	n.a.	n.a.
NSW	Gilgandra (A)	Houses	56	-42.3%	\$197,058	-6.7%	n.a.	n.a.
NSW	Glen Innes Severn (A)	Houses	191	-34.1%	\$327,459	4.5%	n.a.	n.a.
NSW	Goulburn Mulwaree (A)	Houses	566	-34.8%	\$588,184	-5.3%	60	-4.5%
NSW	Goulburn Mulwaree (A)	Units	47	-51.0%	\$363,460	-8.3%	n.a.	n.a.
NSW	Greater Hume Shire (A)	Houses	178	-26.1%	\$392,563	5.9%	n.a.	n.a.
NSW	Griffith (C)	Houses	292	-27.5%	\$494,115	2.2%	40	-5.5%
NSW	Gundagai (A)	Houses	181	-26.1%	\$354,963	-5.2%	84	n.a.
NSW	Gunnedah (A)	Houses	296	-24.9%	\$377,979	0.7%	41	-4.1%
NSW	Hay (A)	Houses	66	-14.3%	\$220,811	4.8%	n.a.	n.a.
NSW	Hilltops (A)	Houses	344	-22.9%	\$405,920	-0.1%	67	-4.6%
NSW	Inverell (A)	Houses	315	-32.8%	\$348,719	0.6%	63	-4.7%
NSW	Junee (A)	Houses	84	-42.5%	\$353,184	-4.4%	n.a.	n.a.
NSW	Kempsey (A)	Houses	435	-34.8%	\$586,085	-6.8%	75	-3.9%
NSW	Kempsey (A)	Units	50	-27.5%	\$472,433	-9.4%	n.a.	n.a.
NSW	Kiama (A)	Houses	277	-22.0%	\$1,412,963	-13.3%	47	-5.7%
NSW	Kiama (A)	Units	91	-6.2%	\$875,382	-6.3%	28	n.a.



State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
NSW	Lake Macquarie (C)	Houses	2,924	-27.9%	\$851,385	-6.1%	38	-4.4%
NSW	Lake Macquarie (C)	Units	460	-26.5%	\$584,422	-7.1%	30	n.a.
NSW	Leeton (A)	Houses	178	-18.0%	\$332,660	6.2%	n.a.	n.a.
NSW	Lismore (C)	Houses	640	-22.8%	\$529,814	-19.6%	67	-6.3%
NSW	Lismore (C)	Units	72	-23.4%	\$435,834	-6.9%	n.a.	n.a.
NSW	Lithgow (C)	Houses	390	-22.8%	\$472,445	-6.5%	72	-4.2%
NSW	Liverpool Plains (A)	Houses	188	-19.0%	\$294,974	5.0%	72	-5.8%
NSW	Lockhart (A)	Houses	55	-17.9%	\$359,844	0.8%	n.a.	n.a.
NSW	Maitland (C)	Houses	1,519	-25.0%	\$704,694	-8.5%	49	-4.1%
NSW	Maitland (C)	Units	169	-29.6%	\$474,955	-0.9%	36	n.a.
NSW	Mid-Coast (A)	Houses	1,642	-35.9%	\$718,584	-7.6%	77	-5.6%
NSW	Mid-Coast (A)	Units	375	-30.6%	\$516,854	-4.6%	64	-3.5%
NSW	Mid-Western Regional (A)	Houses	503	-31.4%	\$651,891	-5.3%	67	-3.8%
NSW	Mid-Western Regional (A)	Units	26	-43.5%	\$412,098	-20.2%	n.a.	n.a.
NSW	Muswellbrook (A)	Houses	447	-32.5%	\$434,349	0.9%	42	-4.4%
NSW	Muswellbrook (A)	Units	73	-37.6%	\$288,096	4.8%	n.a.	n.a.
NSW	Nambucca (A)	Houses	296	-29.4%	\$630,108	-9.6%	63	-3.8%
NSW	Nambucca (A)	Units	31	-43.6%	\$455,550	-13.6%	n.a.	n.a.
NSW	Narrandera (A)	Houses	126	-20.3%	\$280,319	4.0%	n.a.	n.a.
NSW	Narromine (A)	Houses	121	-18.2%	\$325,940	1.3%	n.a.	n.a.
NSW	Newcastle (C)	Houses	2,161	-19.9%	\$893,826	-4.8%	34	-3.1%
NSW	Newcastle (C)	Units	960	-26.5%	\$698,149	-1.2%	36	-3.6%
NSW	Oberon (A)	Houses	77	-45.4%	\$459,767	-9.9%	n.a.	n.a.
NSW	Orange (C)	Houses	643	-31.7%	\$652,487	-10.4%	72	-5.0%
NSW	Orange (C)	Units	79	1.3%	\$441,760	-6.4%	n.a.	n.a.
NSW	Parkes (A)	Houses	276	-36.7%	\$381,858	1.7%	65	n.a.
NSW	Port Macquarie-Hastings (A)	Houses	1,293	-30.5%	\$830,399	-9.6%	53	-4.8%
NSW	Port Macquarie-Hastings (A)	Units	422	-24.9%	\$547,317	-8.5%	49	-4.8%
NSW	Port Stephens (A)	Houses	1,176	-26.8%	\$859,436	-7.8%	63	-4.6%
NSW	Queanbeyan-Palerang Regional (A)	Houses	856	-29.0%	\$890,167	-8.9%	60	-4.3%
NSW	Queanbeyan-Palerang Regional (A)	Units	384	-31.1%	\$423,257	-3.0%	48	-1.4%
NSW	Richmond Valley (A)	Houses	301	-31.6%	\$444,274	-16.2%	86	-4.5%
NSW	Richmond Valley (A)	Units	46	-19.3%	\$409,329	-12.0%	n.a.	n.a.
NSW	Shellharbour (C)	Houses	977	-23.5%	\$843,797	-9.9%	40	-3.4%
NSW	Shellharbour (C)	Units	249	-34.6%	\$641,949	-4.9%	45	-2.9%
NSW	Shoalhaven (C)	Houses	1,785	-34.2%	\$830,403	-14.3%	77	-6.5%
NSW	Singleton (A)	Houses	396	-32.5%	\$653,689	0.0%	63	-4.5%
NSW	Singleton (A)	Units	70	-19.5%	\$386,191	1.9%	n.a.	n.a.
NSW	Snowy Monaro Regional (A)	Units	90	-37.1%	\$698,409	-2.8%	n.a.	n.a.
NSW	Snowy Valleys (A)	Houses	235	-23.9%	\$360,169	-5.3%	69	-3.9%
NSW	Tamworth Regional (A)	Houses	1,238	-29.3%	\$473,412	3.0%	51	-3.1%
NSW	Tamworth Regional (A)	Units	81	-19.8%	\$291,022	11.7%	n.a.	n.a.
NSW	Temora (A)	Houses	107	-13.0%	\$320,219	-10.9%	n.a.	n.a.
NSW	Tweed (A)	Houses	1,049	-30.4%	\$958,229	-17.3%	66	-5.9%
NSW	Tweed (A)	Units	845	-17.7%	\$681,609	-7.0%	46	-4.2%
NSW	Upper Hunter Shire (A)	Houses	292	-29.6%	\$466,185	2.1%	38	-3.4%
NSW	Upper Lachlan Shire (A)	Houses	155	-21.7%	\$548,652	-8.0%	n.a.	n.a.



State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
NSW	Uralla (A)	Houses	127	-26.6%	\$485,037	-0.4%	84	n.a.
NSW	Wagga Wagga (C)	Houses	1,203	-24.0%	\$522,211	-5.0%	54	-2.9%
NSW	Wagga Wagga (C)	Units	120	-25.5%	\$317,398	18.1%	n.a.	n.a.
NSW	Walcha (A)	Houses	32	-37.3%	\$357,684	-1.0%	n.a.	n.a.
NSW	Warrumbungle Shire (A)	Houses	177	-33.7%	\$224,352	-6.4%	n.a.	n.a.
NSW	Wentworth (A)	Houses	124	-13.9%	\$384,511	-3.0%	n.a.	n.a.
NSW	Western Plains Regional (A)	Houses	945	-23.9%	\$481,667	-2.8%	38	-3.4%
NSW	Wingecarribee (A)	Houses	918	-32.7%	\$1,171,037	-16.5%	82	-7.3%
NSW	Wingecarribee (A)	Units	90	-42.7%	\$752,338	-10.0%	n.a.	n.a.
NSW	Wollongong (C)	Houses	2,014	-20.7%	\$981,136	-6.1%	35	-4.0%
NSW	Wollongong (C)	Units	1,083	-31.1%	\$679,524	-5.1%	37	-2.7%
NSW	Yass Valley (A)	Houses	229	-26.1%	\$840,255	-8.5%	101	-4.5%
VIC	Alpine (S)	Houses	142	-36.3%	\$791,327	-8.2%	n.a.	n.a.
VIC	Ararat (RC)	Houses	175	-21.9%	\$333,624	-0.1%	55	-5.5%
VIC	Ballarat (C)	Houses	1,813	-22.1%	\$595,656	-11.2%	60	-4.4%
VIC	Ballarat (C)	Units	308	-12.7%	\$377,166	-3.5%	39	-4.7%
VIC	Bass Coast (S)	Houses	750	-32.3%	\$790,079	-9.8%	85	-5.1%
VIC	Bass Coast (S)	Units	106	-42.4%	\$543,302	-9.6%	n.a.	n.a.
VIC	Baw Baw (S)	Houses	911	-15.6%	\$658,478	-9.5%	55	-3.7%
VIC	Baw Baw (S)	Units	105	-22.2%	\$409,864	-4.7%	n.a.	n.a.
VIC	Benalla (RC)	Houses	188	-28.0%	\$449,958	-6.1%	48	-4.2%
VIC	Benalla (RC)	Units	23	21.1%	\$331,444	0.2%	n.a.	n.a.
VIC	Campaspe (S)	Houses	426	-24.7%	\$456,492	-14.3%	50	-4.4%
VIC	Central Goldfields (S)	Houses	197	-26.8%	\$381,893	-8.0%	98	-5.4%
VIC	Colac-Otway (S)	Houses	307	-19.6%	\$599,252	-13.1%	57	-3.5%
VIC	East Gippsland (S)	Houses	734	-30.1%	\$559,273	-6.2%	81	-4.3%
VIC	East Gippsland (S)	Units	48	-64.2%	\$363,618	-3.1%	n.a.	n.a.
VIC	Glenelg (S)	Houses	241	-37.9%	\$403,707	-0.7%	99	-7.7%
VIC	Glenelg (S)	Units	24	20.0%	\$317,212	9.0%	n.a.	n.a.
VIC	Golden Plains (S)	Houses	182	-4.2%	\$890,881	-13.6%	61	-5.6%
VIC	Greater Bendigo (C)	Houses	1,672	-24.1%	\$565,932	-9.6%	40	-4.6%
VIC	Greater Bendigo (C)	Units	262	-24.7%	\$396,250	-3.3%	33	n.a.
VIC	Greater Geelong (C)	Houses	3,897	-25.5%	\$747,230	-10.0%	45	-4.5%
VIC	Greater Geelong (C)	Units	773	-26.5%	\$519,743	-7.5%	51	-4.4%
VIC	Greater Shepparton (C)	Houses	803	-26.1%	\$471,878	-7.4%	63	-3.5%
VIC	Horsham (RC)	Houses	327	-19.7%	\$375,099	-1.4%	20	-2.2%
VIC	Horsham (RC)	Units	45	-16.7%	\$318,111	10.3%	n.a.	n.a.
VIC	Indigo (S)	Houses	150	-31.2%	\$663,198	-4.4%	72	-6.1%
VIC	Latrobe (C) (Vic.)	Houses	1,229	-28.6%	\$415,537	-7.0%	66	-4.1%
VIC	Latrobe (C) (Vic.)	Units	146	-37.9%	\$285,935	-0.2%	46	n.a.
VIC	Loddon (S)	Houses	65	-30.9%	\$324,873	-14.5%	n.a.	n.a.
VIC	Mansfield (S)	Houses	155	-18.0%	\$746,302	-9.1%	86	-4.5%
VIC	Mansfield (S)	Units	21	23.5%	\$509,539	15.1%	n.a.	n.a.
VIC	Mildura (RC)	Houses	907	-18.1%	\$422,359	1.5%	36	-2.0%
VIC	Mildura (RC)	Units	148	-9.8%	\$304,396	8.3%	33	n.a.
VIC	Mitchell (S)	Houses	583	-25.1%	\$630,167	-5.7%	56	-4.6%
VIC	Mitchell (S)	Units	59	-20.3%	\$422,003	5.2%	n.a.	n.a.



State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
VIC	Mount Alexander (S)	Houses	218	-24.8%	\$691,865	-13.3%	65	-6.3%
VIC	Murrindindi (S)	Houses	150	-30.2%	\$635,235	-6.0%	71	n.a.
VIC	Northern Grampians (S)	Houses	184	-15.6%	\$320,516	0.4%	n.a.	n.a.
VIC	Queenscliffe (B)	Houses	49	-39.5%	\$1,508,892	-13.8%	n.a.	n.a.
VIC	South Gippsland (S)	Houses	336	-31.7%	\$620,016	-6.8%	78	-5.2%
VIC	South Gippsland (S)	Units	28	-37.8%	\$426,286	-3.6%	n.a.	n.a.
VIC	Southern Grampians (S)	Houses	237	-25.5%	\$358,749	-4.2%	56	-3.9%
VIC	Strathbogie (S)	Houses	143	-20.6%	\$542,862	-5.3%	n.a.	n.a.
VIC	Surf Coast (S)	Houses	426	-27.2%	\$1,385,411	-11.9%	66	-5.4%
VIC	Surf Coast (S)	Units	76	-23.2%	\$865,372	-5.7%	n.a.	n.a.
VIC	Swan Hill (RC)	Units	25	-13.8%	\$347,729	5.8%	n.a.	n.a.
VIC	Towong(S)	Houses	85	1.2%	\$382,586	-7.9%	n.a.	n.a.
VIC	Wangaratta (RC)	Houses	352	-28.0%	\$543,135	-5.8%	40	-3.4%
VIC	Wangaratta (RC)	Units	55	-8.3%	\$380,662	10.6%	n.a.	n.a.
VIC	Warrnambool (C)	Houses	519	-18.5%	\$623,677	-5.8%	39	-4.9%
VIC	Wellington (S)	Houses	625	-33.8%	\$466,755	-1.8%	66	-4.0%
VIC	Wellington (S)	Units	68	-46.5%	\$320,843	-0.6%	n.a.	n.a.
VIC	Wodonga (C)	Houses	655	-22.7%	\$561,284	-5.5%	54	-3.5%
VIC	Wodonga (C)	Units	98	-36.4%	\$349,990	10.7%	n.a.	n.a.
QLD	Bundaberg (R)	Houses	2,125	-31.3%	\$472,540	0.3%	27	-2.9%
QLD	Bundaberg (R)	Units	257	-34.6%	\$323,713	3.8%	34	n.a.
QLD	Burdekin (S)	Houses	307	-16.8%	\$214,629	0.6%	39	-4.2%
QLD	Burdekin (S)	Units	27	-47.1%	\$212,685	4.6%	n.a.	n.a.
QLD	Cairns (R)	Houses	2,764	-23.1%	\$574,660	0.6%	25	-3.8%
QLD	Cairns (R)	Units	1,948	-20.0%	\$319,247	8.5%	24	-2.5%
QLD	Cassowary Coast (R)	Houses	603	-35.4%	\$331,330	2.5%	74	-7.6%
QLD	Cassowary Coast (R)	Units	87	-40.8%	\$255,363	5.4%	n.a.	n.a.
QLD	Central Highlands (R) (Qld)	Houses	671	5.7%	\$273,114	2.7%	61	-5.8%
QLD	Central Highlands (R) (Qld)	Units	90	5.9%	\$181,223	-13.2%	n.a.	n.a.
QLD	Charters Towers (R)	Houses	214	-32.9%	\$230,385	1.3%	n.a.	n.a.
QLD	Douglas (S)	Houses	219	-42.2%	\$651,469	-0.6%	49	-5.3%
QLD	Douglas (S)	Units	355	-33.5%	\$396,532	12.1%	49	-2.5%
QLD	Fraser Coast (R)	Houses	2,522	-30.1%	\$569,942	-3.2%	52	-4.3%
QLD	Fraser Coast (R)	Units	362	-37.7%	\$392,707	-3.2%	55	n.a.
QLD	Gladstone (R)	Houses	1,723	-13.5%	\$421,306	-3.8%	55	-4.4%
QLD	Gold Coast (C)	Houses	8,342	-27.4%	\$1,034,194	-4.5%	28	-4.2%
QLD	Gold Coast (C)	Units	7,661	-29.7%	\$686,641	-1.7%	30	-3.0%
QLD	Gympie (R)	Houses	1,169	-28.8%	\$584,725	-6.3%	59	-4.8%
QLD	Gympie (R)	Units	93	-32.6%	\$406,248	-1.0%	n.a.	n.a.
QLD	Hinchinbrook (S)	Houses	224	-19.7%	\$232,022	-1.5%	n.a.	n.a.
QLD	Isaac (R)	Houses	351	-2.5%	\$273,901	-0.6%	93	-10.6%
QLD	Livingstone (S)	Houses	811	-34.5%	\$645,849	5.5%	40	-4.8%
QLD	Mackay (R)	Houses	2,618	-15.9%	\$463,016	2.2%	34	-4.0%
QLD	Maranoa (R)	Houses	258	-9.5%	\$254,200	-4.2%	75	n.a.
QLD	Mareeba (S)	Houses	334	-28.8%	\$446,906	0.1%	76	-5.0%
QLD	Noosa (S)	Houses	974	-24.3%	\$1,281,965	-12.0%	62	-7.5%
QLD	Noosa (S)	Units	440	-33.7%	\$1,052,447	-7.6%	52	-4.3%

State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
QLD	North Burnett (R)	Houses	235	-36.7%	\$224,608	-3.6%	57	n.a.
QLD	Rockhampton (R)	Houses	2,374	-8.6%	\$377,673	6.6%	36	-4.0%
QLD	South Burnett (R)	Houses	767	-37.9%	\$333,524	-0.9%	51	-4.2%
QLD	South Burnett (R)	Units	25	-46.8%	\$214,330	-5.0%	n.a.	n.a.
QLD	Southern Downs (R)	Houses	687	-43.0%	\$407,139	1.9%	48	-3.5%
QLD	Sunshine Coast (R)	Houses	5,265	-25.2%	\$980,511	-8.0%	40	-4.1%
QLD	Sunshine Coast (R)	Units	2,216	-28.2%	\$679,997	-5.8%	43	-3.7%
QLD	Tablelands (R)	Houses	521	-26.5%	\$445,643	-0.6%	45	-6.8%
QLD	Tablelands (R)	Units	39	-22.0%	\$312,673	3.5%	n.a.	n.a.
QLD	Toowoomba (R)	Houses	3,296	-22.1%	\$561,220	0.7%	27	-3.6%
QLD	Toowoomba (R)	Units	649	-24.9%	\$360,155	4.4%	22	n.a.
QLD	Townsville (C)	Houses	4,594	-9.1%	\$410,216	-1.4%	29	-3.6%
QLD	Townsville (C)	Units	1,171	-6.4%	\$281,292	3.6%	42	-5.0%
QLD	Western Downs (R)	Houses	804	-19.4%	\$285,465	-1.0%	52	-4.5%
QLD	Whitsunday (R)	Houses	894	-23.1%	\$449,351	-2.7%	47	-5.3%
QLD	Whitsunday (R)	Units	400	-24.7%	\$395,160	10.5%	50	-4.6%
SA	Alexandrina (DC)	Houses	609	-19.4%	\$647,705	6.5%	39	-3.9%
SA	Barossa (DC)	Houses	418	-6.7%	\$562,885	7.2%	34	-4.4%
SA	Berri and Barmera (DC)	Houses	147	-24.6%	\$315,655	9.4%	42	-5.2%
SA	Ceduna (DC)	Houses	54	-11.5%	\$250,716	1.4%	n.a.	n.a.
SA	Copper Coast (DC)	Houses	393	-32.9%	\$404,636	7.8%	44	-4.1%
SA	Grant (DC)	Houses	131	-9.7%	\$550,690	8.0%	n.a.	n.a.
SA	Kangaroo Island (DC)	Houses	108	-29.9%	\$417,610	8.9%	n.a.	n.a.
SA	Kingston (DC) (SA)	Houses	71	-27.6%	\$404,846	0.0%	n.a.	n.a.
SA	Light (RegC)	Houses	239	-2.0%	\$533,743	11.0%	33	n.a.
SA	Loxton Waikerie (DC)	Houses	190	-10.4%	\$342,673	13.5%	n.a.	n.a.
SA	Mid Murray (DC)	Houses	189	-38.4%	\$376,982	6.0%	65	n.a.
SA	Mount Gambier (C)	Houses	515	-15.7%	\$402,690	7.8%	39	-3.5%
SA	Mount Gambier (C)	Units	108	-13.6%	\$316,200	24.6%	n.a.	n.a.
SA	Murray Bridge (RC)	Houses	451	-11.6%	\$398,012	15.7%	38	-2.0%
SA	Naracoorte and Lucindale (DC)	Houses	139	-23.2%	\$349,150	14.9%	53	n.a.
SA	Port Lincoln (C)	Houses	306	-10.5%	\$365,581	7.3%	36	n.a.
SA	Renmark Paringa (DC)	Houses	154	0.7%	\$344,613	8.6%	n.a.	n.a.
SA	Robe (DC)	Houses	52	-3.7%	\$574,852	0.9%	n.a.	n.a.
SA	Tatiara (DC)	Houses	115	15.0%	\$260,796	11.9%	n.a.	n.a.
SA	The Coorong (DC)	Houses	105	-20.5%	\$323,305	12.9%	n.a.	n.a.
SA	Victor Harbor (C)	Houses	406	-11.7%	\$655,981	9.6%	43	-2.8%
SA	Victor Harbor (C)	Units	54	-18.2%	\$404,117	17.9%	n.a.	n.a.
SA	Wattle Range (DC)	Houses	208	-29.0%	\$329,528	10.7%	50	-4.8%
SA	Whyalla (C)	Houses	520	0.8%	\$228,133	7.8%	44	-4.1%
SA	Yankalilla (DC)	Houses	145	-24.9%	\$641,463	11.9%	n.a.	n.a.
WA	Albany (C)	Houses	687	-22.3%	\$497,551	4.6%	29	-2.9%
WA	Augusta-Margaret River (S)	Houses	346	-25.9%	\$747,994	1.2%	25	n.a.
WA	Bridgetown-Greenbushes (S)	Houses	160	-24.9%	\$528,284	6.2%	n.a.	n.a.
WA	Broome (S)	Houses	352	-3.3%	\$598,768	-5.7%	38	-4.5%
WA	Bunbury (C)	Houses	828	-3.3%	\$418,524	4.6%	25	n.a.
WA	Bunbury (C)	Units	216	14.3%	\$349,628	7.5%	33	n.a.



State	Council Region	Property Type	Number of sales (12m)*	12 month change in sales volumes*	Median Value	12 month change in home value index	Median days on market (3m)	Median vendor discounting (3m)
WA	Busselton (C)	Houses	957	-19.2%	\$722,305	2.4%	20	-3.8%
WA	Capel(S)	Houses	382	-18.6%	\$529,452	3.6%	16	n.a.
WA	Carnarvon (S)	Houses	62	-7.5%	\$242,958	-8.1%	n.a.	n.a.
WA	Chittering (S)	Houses	107	-23.6%	\$778,246	12.4%	n.a.	n.a.
WA	Collie (S)	Houses	215	-17.6%	\$289,092	17.2%	27	n.a.
WA	Coolgardie (S)	Houses	147	26.7%	\$142,454	-5.6%	76	-5.9%
WA	Coorow (S)	Houses	44	-13.7%	\$343,752	4.6%	n.a.	n.a.
WA	Cunderdin (S)	Houses	25	-7.4%	\$195,040	18.4%	n.a.	n.a.
WA	Dandaragan (S)	Houses	112	-25.8%	\$448,020	11.6%	n.a.	n.a.
WA	Dardanup (S)	Houses	284	-18.4%	\$510,016	4.4%	18	n.a.
WA	Dardanup (S)	Units	26	30.0%	\$324,266	4.1%	n.a.	n.a.
WA	Denmark (S)	Houses	122	-30.3%	\$596,066	4.3%	n.a.	n.a.
WA	Donnybrook-Balingup (S)	Houses	108	3.8%	\$520,237	5.7%	n.a.	n.a.
WA	Exmouth (S)	Houses	82	-26.1%	\$597,400	1.9%	n.a.	n.a.
WA	Gingin (S)	Houses	181	-7.7%	\$487,678	5.7%	n.a.	n.a.
WA	Greater Geraldton (C)	Houses	996	-6.0%	\$349,070	1.4%	56	-4.8%
WA	Greater Geraldton (C)	Units	121	23.5%	\$206,031	1.9%	n.a.	n.a.
WA	Harvey (S)	Houses	540	-26.0%	\$512,211	4.5%	34	-3.3%
WA	Irwin (S)	Houses	99	-2.0%	\$386,222	4.0%	n.a.	n.a.
WA	Kalgoorlie/Boulder (C)	Houses	856	5.8%	\$329,060	-2.6%	40	-4.6%
WA	Kalgoorlie/Boulder (C)	Units	141	-4.7%	\$212,741	8.1%	44	-3.6%
WA	Karratha (C)	Houses	412	-13.4%	\$528,126	-6.6%	51	-3.8%
WA	Katanning (S)	Houses	103	18.4%	\$201,733	4.2%	n.a.	n.a.
WA	Kojonup (S)	Houses	28	16.7%	\$205,517	11.4%	n.a.	n.a.
WA	Manjimup (S)	Houses	157	-27.6%	\$331,571	4.3%	n.a.	n.a.
WA	Merredin (S)	Houses	86	-1.1%	\$182,396	11.2%	n.a.	n.a.
WA	Moora (S)	Houses	46	24.3%	\$203,270	6.9%	n.a.	n.a.
WA	Nannup (S)	Houses	38	-15.6%	\$569,907	7.3%	n.a.	n.a.
WA	Northam (S)	Houses	265	-16.9%	\$294,477	7.7%	35	-6.4%
WA	Northampton (S)	Houses	92	-23.3%	\$354,611	13.3%	n.a.	n.a.
WA	Plantagenet (S)	Houses	103	-23.7%	\$322,826	13.6%	n.a.	n.a.
WA	Port Hedland (T)	Houses	299	-21.3%	\$472,004	9.6%	39	-2.9%
WA	Toodyay (S)	Houses	131	-16.0%	\$494,545	6.1%	n.a.	n.a.
WA	Waroona (S)	Houses	136	-0.7%	\$417,221	6.0%	n.a.	n.a.
WA	York (S)	Houses	104	-9.6%	\$349,204	8.7%	n.a.	n.a.
TAS	Burnie (C)	Houses	305	-35.7%	\$392,227	-8.1%	52	-4.8%
TAS	Burnie (C)	Units	52	-36.6%	\$347,977	0.3%	n.a.	n.a.
TAS	Central Coast (M) (Tas.)	Houses	276	-30.8%	\$505,116	-7.9%	53	-5.5%
TAS	Central Coast (M) (Tas.)	Units	44	-24.1%	\$384,718	-6.3%	n.a.	n.a.
TAS	Central Highlands (M) (Tas.)	Houses	80	-14.9%	\$293,514	-5.5%	n.a.	n.a.
TAS	Devonport (C)	Houses	439	-16.9%	\$475,795	-2.5%	66	-4.0%
TAS	Devonport (C)	Units	116	1.8%	\$355,424	-8.6%	n.a.	n.a.
TAS	George Town (M)	Houses	143	-28.9%	\$381,409	-6.6%	69	n.a.
TAS	Glamorgan/Spring Bay (M)	Houses	105	-40.7%	\$650,051	-7.2%	n.a.	n.a.
TAS	Huon Valley (M)	Houses	314	-20.5%	\$660,233	-8.5%	67	-4.3%
TAS	Kentish (M)	Houses	110	-11.3%	\$525,287	-1.2%	n.a.	n.a.
TAS	Latrobe (M) (Tas.)	Houses	165	-31.5%	\$642,268	-2.5%	95	-3.9%

						12 month	Median	Median
Ctata	Council Region	Property	Number of	12 month change	Median	change in	days on	vendor
state	Council Region	Туре	sales (12m)*	in sales volumes*	Value	home value	,	discounting
						index	market (3m)	(3m)
TAS	Latrobe (M) (Tas.)	Units	43	-27.1%	\$389,908	-4.6%	n.a.	n.a.
TAS	Launceston (C)	Houses	945	-22.0%	\$532,564	-8.3%	49	-4.7%
TAS	Launceston (C)	Units	218	-19.6%	\$419,735	-11.0%	39	n.a.
TAS	Meander Valley (M)	Houses	278	-19.9%	\$613,608	-7.9%	73	-3.6%
TAS	Meander Valley (M)	Units	64	-3.0%	\$417,821	-8.7%	n.a.	n.a.
TAS	Northern Midlands (M)	Houses	202	-24.6%	\$515,973	-8.2%	51	n.a.
TAS	Northern Midlands (M)	Units	35	-12.5%	\$359,457	-10.1%	n.a.	n.a.
TAS	Southern Midlands (M)	Houses	73	-37.1%	\$518,319	-8.1%	n.a.	n.a.
TAS	Tasman (M)	Houses	62	-26.2%	\$561,719	-6.9%	n.a.	n.a.
TAS	Waratah/Wynyard (M)	Houses	172	-25.2%	\$444,449	-4.0%	84	n.a.
TAS	Waratah/Wynyard (M)	Units	31	0.0%	\$349,506	-5.2%	n.a.	n.a.
TAS	West Tamar (M)	Houses	406	-11.7%	\$634,035	-8.2%	63	-5.3%
TAS	West Tamar (M)	Units	83	-4.6%	\$430,030	-12.1%	n.a.	n.a.
NT	Alice Springs (T)	Houses	286	-17.3%	\$506,234	-1.1%	56	-3.3%
NT	Barkly (R)	Houses	43	43.3%	\$242,464	-4.3%	n.a.	n.a.
NT	Katherine (T)	Houses	109	-18.7%	\$378,956	-1.5%	n.a.	n.a.
NT	Unincorporated NT	Units	22	37.5%	\$583,034	-1.3%	n.a.	n.a.



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